

The Ohio SBDC Export Assistance Network
at the Raj Sooin College of Business at Wright State University
invites you to attend



**The U.S. Commercial Service & The Hamilton Mill
Announce a Small Business Workshop featuring
U.S. Congressman Warren Davidson**

**The Hamilton Mill - Hamilton, Ohio
Friday, January 12th, 9:00am – 11:00am**

About the event:

Congressman Warren Davidson (OH-8), members of his staff, the Butler County Small Business Development Center and City of Middletown, the Small Business Administration (SBA), the U.S. Department of Commerce, Ohio SBDC Export Assistance Network, Wright State University, International Trade Administration, and FASTLANE, located at University of Dayton Research Institute (UDRI) will be on hand at this seminar to discuss opportunities for small- and medium-sized businesses.

Topics will include:

- Export assistance and increasing your export sales
- Loan programs and financial assistance
- Grants to offset costs of increasing exports
- Business plan development
- Manufacturing assistance
- Workforce development and supply chain optimization

***This event is free and
open to the public***

Resources and Assistance for Your Business

Hosted by the U.S. Department of Commerce and The Hamilton Mill

Where: The Hamilton Mill, (home of Pipeline H2O), 20 High Street, Heritage Hall 3rd Floor, Hamilton, OH 45011

When: Friday, January 12, 2018, 9:00am – 11:00am (registration and networking starts at 8:30 am)

Register Here: [CLICK HERE](#)

Questions? Call Debbie Dirr at 937-775-4836 or email: Deborah.Dirr@trade.gov

Learn about the business services that are available to local companies.

It will be well worth your time!



PIPELINE



HAMILTONMILL
empowering the midwest and north

Ohio

Small Business
Development Centers
Export Assistance Network



RAJ SOIN
College of Business
WRIGHT STATE
UNIVERSITY

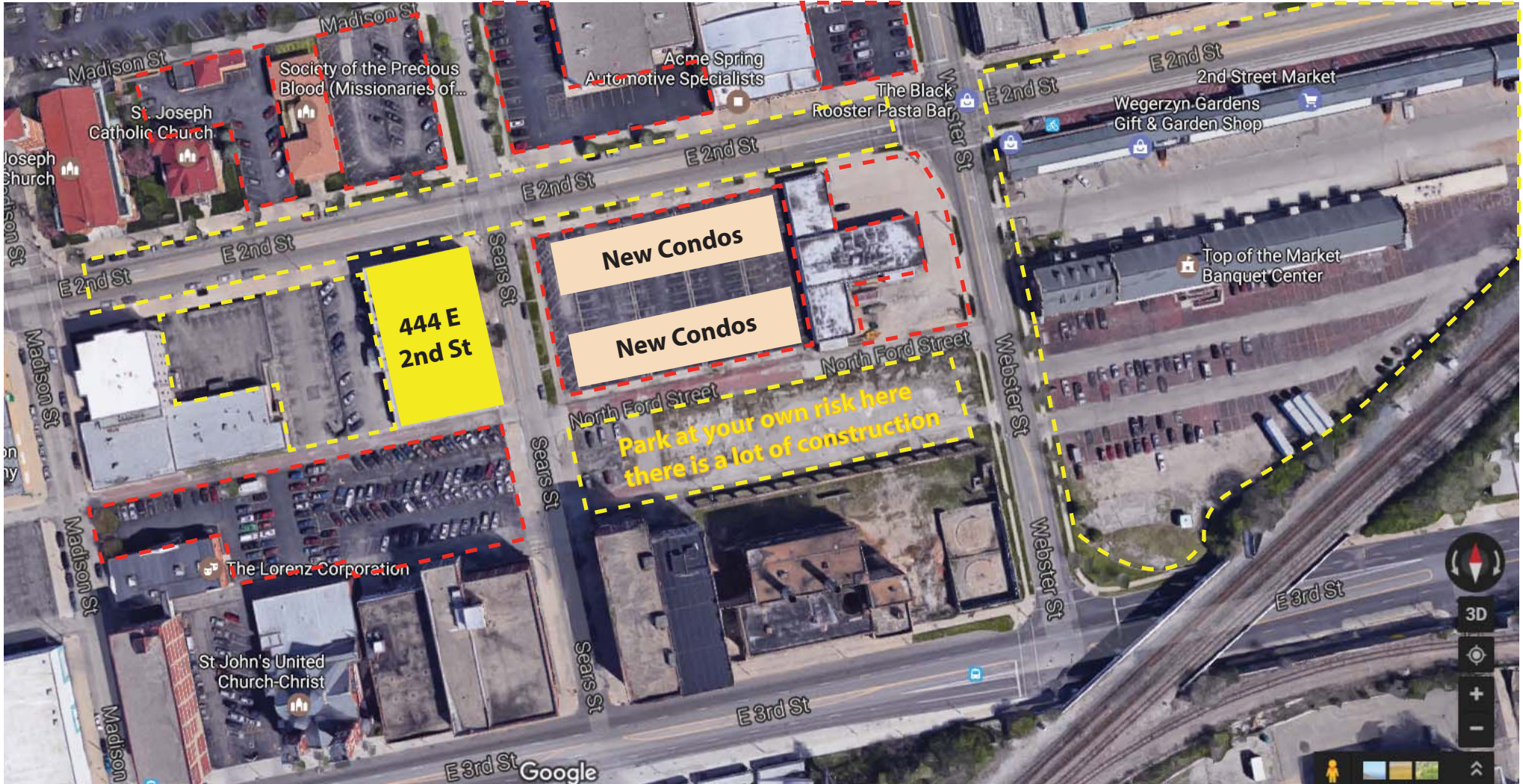
SBA's participation or
support is not an
endorsement of any
product, service, or entity

The Ohio SBDC Export Assistance Network is funded in part through a cooperative agreement with the U.S. Small Business Administration and the Ohio Development Services Agency. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. For arrangements, call the Ohio SBDC Export Assistance Center at WSU at 937-775-3524.

Parking Options for Wright Brothers Institute - 2nd St

Address: 444 E 2nd St. Dayton, OH 45402

Facility POC: Jim Masonbrink, Director of Operations - 937-689-0889



Map Legend

- Parking Available
- No Parking

FOURTH FRIDAYS @444

FRIDAY,
JANUARY 26
AT 444 E. SECOND ST.



nucleus



START
DOWNTOWN



Join us each month @444 to connect with some of Dayton's most creative entrepreneurs, engineers, designers, developers, and difference makers

Coffee sponsored by:



Donuts sponsored by:

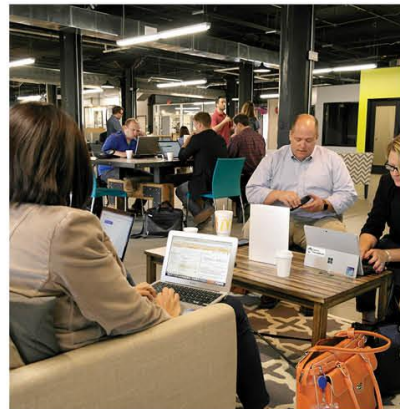


SCHEDULE

7:30-9am	Dayton Tech Guide Early Risers
9-5pm	Open Coworking
11:30am -1pm	Safety Differently: A Systems Perspective on Improving the Quality of Healthcare
1:30 -2:30pm	Nucleus Guest Speaker: The Grey Area
3-4pm	Wright Angles: Jumping the Fence – a dialogue on Open Innovation
4pm	Happy Hour

NOTE: Attendance at each session is optional, i.e. you can keep working if you need to meet a deadline.

For more info, contact Bonnie Kling at bkling@tecdayton.com or Ian Charles Kirk at ian.kirk@wbi-icc.com





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Our mailing address is:

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Dayton

Small Business Community News - January 2018

Chapter Chair Corner - Chuck Anderson



SCORE is a national organization with a local Dayton Chapter, made up of thousands of volunteer men and women from all types of business backgrounds and all walks of life coming together as a team to meet today toughest business challenges.

Have you been thinking about resolutions for the new year?

Consider our community and the many excellent efforts to help families in this new year. Our community needs to continue strong, healthy growth to prosper in the new year.

Your experience could make the difference for someone considering opening or growing their business. A small personal effort could be the difference in a successful attempt, and together with your Dayton SCORE compatriots, we will make a positive contribution toward a better community.

Is this the year you make a difference? Please consider that Dayton SCORE needs new volunteers and would be delighted to hear from you.

[Volunteer Information »](#)

January-February For-Profit Workshops



Dreaming of Starting a New Business?

January 10, Wednesday
February 3, Saturday

Want to Grow Your Successful Business?

January 24, Wednesday
February 12, Monday

Attend one of our interactive workshops that will provide you with some relevant marketplace perspectives and help in realistically discovering your current or future business objectives.

Dreaming of Starting a New Business? (Start-Up Orientation) -

This workshop designed for aspiring entrepreneurs who have a dream of starting a new for-profit business or non-profit organization and do not have a clear understanding of where to begin and how to proceed.

Want to Grow Your Successful Business? (Growth Orientation) -

This workshop designed for existing business owners and executives who want to compete aggressively and grow an already successful business but do not have a clear understanding of where to begin.

[Workshop Info/Registration »](#)

2018 Non-Profit Training



April 5 - "Strategic Planning"
April 18 - " Board Development "
May 3 - "Volunteer Management"
May 17 - "Fundraising"
May 31 - "Marketing"
June 14 - "Financial Management "

Dayton SCORE provides free mentoring to non-profit organizations and charities by volunteers experienced in working as board members and executives in non-profit organizations.

These workshops are led by local experts and Dayton SCORE volunteers. Also, Dayton SCORE provides free mentoring to non-profit organizations and charities by volunteers experienced in working as board members and executives in non-profit organizations.

Upcoming Webinars

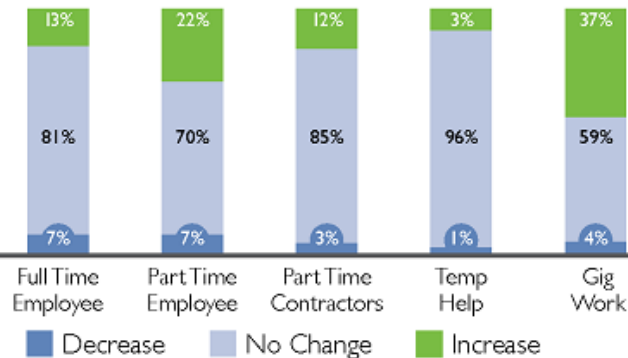
The Megaphone of Main Street Jobs Report, Infographic #2: The Gig Economy

CONTRACTORS ARE THE NEW "GO-TOs"

Business owners reported an increase in hiring in all categories of workers over the past six months, with the greatest growth in one-time project or gig workers (37%).



During the last 6 months, did the total number of workers in your firm increase, decrease, or stay the same?



SCORE's latest installment of "The Megaphone of Main Street" data report series delves into the story behind the changing face of U.S. small business hiring and employment.

[Read Report](#)

[Download Infographic](#)

Easy Tax Planning and Organizing for Small Businesses

January 9 @ 1 p.m. EST / 10 a.m. PST



Get ready for tax season.

In this webinar, sponsored by Liberty Tax, you will learn new strategies for planning, organizing and filing with ease.

[Register Now »](#)

How to Get High-Paying Clients

January 11 @ 1 p.m. EST / 10 a.m. PST



Make more money for the same amount of work.

In this lively and valuable webinar, USA TODAY's small business columnist Steve Strauss will show you how and where to find bigger, better and higher-paying clients and customers.

[Register Now »](#)

The Fundamentals of Selling B2B

January 16 @ 1 p.m. EST / 10 a.m. PST



How can you close deals consistently and predictably?

In this session, you'll learn a powerful framework and methodology for B2B selling from author, serial entrepreneur and investor Joe Abraham.

[Register Now »](#)

Is Your Workplace Safe?

January 18 @ 1 p.m. EST / 10 a.m. PST



Ready to reduce safety risks and issues?

In this webinar, learn how to create and implement a safe workplace culture compliant with the Department of Labor and Occupational Safety Health (OSHA) standards.

[Register Now »](#)

Digital Marketing Trends in 2018

January 23 @ 1 p.m. EST / 10 a.m. PST



Do you know which trends will impact your organization in 2018?

Join us as we explore the top trends that small businesses should be paying attention to and some simple ideas for incorporating them into your overall marketing strategy. (Sponsored by Constant Contact)

[Register Now »](#)

Uncover the Untapped Revenue in Your Business

January 25 @ 1 p.m. EST / 10 a.m. PST



Take your business to the next level.

During this webinar, Dr. Jeremy Weisz unveils a step-by-step blueprint of identifying the untapped revenue lying dormant within your business.

[Register Now »](#)

SCORE helps you succeed! Check out one of our latest success stories.



[Read More »](#)

Patrick Mateer saw a two-fold problem at farmers markets. Farmers weren't selling all their available food and people who wanted to buy their produce couldn't always make it out.

To tackle the problem, he started Seal the Seasons. He's working with local farms to freeze fresh food which allows them to sell to local grocers and schools year-round. He now plans to scale across the country. SCORE mentors have helped him along the way.

[Connect with a Dayton SCORE mentor today](#)

[View More SCORE Webinars.](#)

[Subscribe to Dayton SCORE Newsletters](#)



Dayton SCORE - Chapter 107
www.dayton.score.org
Phone: 937.225.2887



SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for more than 50 years.

Because our work is supported by the U.S. Small Business Administration (SBA), and thanks to our network of 10,000+ volunteers, we are able to deliver our services at no charge or at a very low cost.

Find out more about our Mission, Vision and Values [here](#).