



DOWNTOWN E-VENTS

October 4-10, 2019



Featured Event



October 4 - First Friday

Various locations throughout downtown Dayton; 5-10 p.m.

The beginning of every month starts with a bang in downtown Dayton. First Friday is a free art hop featuring exhibit openings at the galleries, along with a variety of entertainment options, arts demonstrations, live music and more. Add to that everything going on at the restaurants, bars, nightclubs, theaters, comedy club, movie theater and more that make up the downtown mix, and you have plenty of reasons to get out and about on First Friday! First Friday is presented by the [Downtown Dayton Partnership](#). For more info and specific event details, visit the First Friday [webpage](#) or [Facebook page](#). 224-1518.

Also this Week

October 4 & 5 - Beethoven's 5th & Tchaikovsky

[Dayton Performing Arts Alliance](#);
[Schuster Performing Arts Center](#),
Second & Main sts.; 8 p.m.

Nothing says "classical music" like the opening of Beethoven's most famous work. Drama, darkness, and triumph, the Fifth promises a journey of power and transcendence. Add Tchaikovsky's lush, romantic piano harmonies, and this concert is sure to be a feast for the senses. Presented by the Dayton Philharmonic. "Take Note" preconcert talk at 7:00 p.m. with Neal Gittleman and Stewart Goodyear in the Mead Theatre. \$12-66. 228-3630 or [ticketcenterstage.com](#).

Thru October 15 - Exhibit: **Abstract Paintings by Christine Klinger**

[Bar Granada](#), 5 W. Monument Ave.; call for times.

Klinger, a Yellow Springs multi-media artist, is showing some of her newer and older expressionist and abstract paintings, many with nature themes. The show is free and open to all. www.klingerart.com

Thru October 26 - Exhibit: **And Then Unfold**

[The Contemporary Dayton](#), 118 N. Jefferson St.; call for times.

Lyrical, calligraphic abstractions on paper by emerging artists Jack St. John, Cleveland; Diana Behl, Brookings, SD; and Nishiki Sugawara-Beda, Dallas, TX. Free. Don't miss a special Gallery Talk with the three featured artists during the October 4 First Friday, from 6 to 8 p.m.

Thru March 31 - Tour de Way

100+ locations along the Great Miami Riverway, including several in downtown Dayton.

Over 100 locations are offering \$3,000 in prizes! Tour de Way is a free passport program that lets you explore our region all year long with activities and locations perfect for the adventurer, art lover, aviation enthusiast, beer connoisseur, and everyone else in between. Every location you visit gets you another chance to win amazing prizes like a SmithFly Shoal Tent or an Opus Classico 2 bicycle from Spoken Bicycles. Tour de Way runs from May 4, 2019 to March 2020. [Find details here.](#)

October 4 - **First Timer Climber Friday**

[Urban Krag](#), 125 Clay St.; 3-11 p.m. Swing by this restored church and find yourself blown away by the 10,000 square foot indoor rock-climbing center you'll find inside! Enjoy their First Timers Friday deal and get a day pass, belay certification, shoe and harness rental all for \$30. Take your Friday to new heights! 224-5724.

October 4 - **Spooky Spectacular Dayton**

[Yellow Cab Tavern](#), 700 E. Fourth St.; 5-10 p.m.

Join us for Downtown Dayton's October First

October 4 - Exhibit: **From the Bellies of Birds**

[Dutoit Gallery](#), 1001 E Second St.; 6-9 pm.

Employing a process that evokes the spirit of Surrealism, Seth Wade's drawings gradually emerge from scribbles, allowing the composition and subject of each image to present itself rather than being predetermined. This results in drawings that feature shapes, objects, and narratives that retain a sense of mystery, even to the artist himself. Seth is currently an adjunct professor of drawing at the University of Dayton, where he received his Bachelors of Fine Arts, and also teaches painting at Stiver's School for the Arts. 752-4353.

October 4 - **Bingo Night**

[Reza's Downtown](#), 438 Wayne Ave.; 7-9 pm.

Come and win coffee prizes during Bingo Night at Reza's this First Friday. It is also Teacher's Happy Hour at Reza's! Free shots of espresso for teachers with work ID from 4-10 PM. 813-1748.

October 4 - **MOMologues**

[Black Box Improv](#), 518 E. Third St.; 9 p.m.

Enjoy the very relatable stories and BYOW (bring your bottle of wine) for a night out with your favorite fellow moms. Tickets are \$15. Stay after for a free Improv Jam. Get on stage and take a stab at improv at 11 PM. 369-0747.

October 4 - **Heather Roush**

[Tumbleweed Connection](#), 454 E. Fifth St.; 9:30 p.m.

Head on down to Tumbleweed Connection to experience the melodies of Heather Roush! This country singer will take the stage at 9:30. 228-5500.

October 4 & 5 - Exhibit: **Line:Value:Shape - 2019 Members' Show**

[The 48 High Street Gallery](#), 48 High St.; call for times.

The Dayton Society of Artists is pleased to announce its 2019 Member Show highlighting the talent of the DSA's members. A wide variety of styles and media are present in the show and highlights the artistic talents of the greater Miami Valley. It's definitely a must-see!

October 5 & 6 - **A Byrd's Eye View**

[Victoria Theatre](#), 138 N. Main St. Sat. 7:30 p.m.; Sun. 4 p.m.

DCDC presents two explosive, master works and onstage vibrant conversations with Tony-Nominated, world-renowned choreographer Donald Byrd. Harriet Tubman Remix brings to life the daring abolitionist and activist, who escaped slavery but returned south to free others. The Geography of the Cotton Field, a monumental work, explores the history of cotton in all its implications and cultural manifestations. Byrd's Eye View offers a rare and special perspective on the work of this esteemed choreographer. Join us for this rare opportunity to catch a glimpse inside the mind of this brilliant artistic creator. ticketcenterstage.com.

October 6 - **All-Neighborhood Field Day**

[Bomberger Park](#), corner of Keowee St. & Fifth St., 10 a.m.-4 p.m.

Hey downtown residents! Grab your neighbors and come together with neighborhoods across Dayton for a day of some friendly district vs. district outdoor games! Featuring Kickball, Cornhole, Three Legged Race, Balloon Toss, and more! Sign up for games when you arrive, or just come support your neighbors and relax on the lawn. Bring picnic blankets, chairs and get ready to connect with your community. Food from [Momma's Boyz](#). After Party at [Fifth Street Brewpub](#)! Free.

October 6 - **Sunday Movies @ Main**

[Dayton Metro Library - Main Library](#), 215 E. Third St.; 1:30 p.m.

Dayton Metro Library's popular [Sunday Movies @ Main](#) series continues with more out-of-the-ordinary films. This week's film will be *Umbrellas of Cherbourg*. For more information, visit DaytonMetroLibrary.org or call 463-2665.

October 6 - **Delivery: The Henry Box Brown Show**

[The Dayton Woman's Club](#), 225 N. Ludlow St.; 2-4 p.m.

2019 marks the 170th anniversary of the escape of Henry "Box" Brown, a slave who arranged to have himself mailed to freedom in a wooden crate. Hear Rory Rennick, a storyteller, actor, teaching artist, and

Friday as we kick off the start of the Halloween season! Featuring: over 35 artisan vendors peddling spooky delights, swag bags for the first 25 purchasers featuring goodies from our vendors, Zombie Dogz food truck, raffle prizes from vendor donations and local businesses, the proceeds of which go to Woodland Cemetery and Arboretum. Admission is free! Our event is all-ages, however please be advised that some content might not be suitable for younger patrons.

October 4 - Halloween Costume Photoshoot & Best-Dressed Witch Contest

[Clash Dayton](#), 521 E. Fifth St.; 5-10 p.m. There will be a live Halloween Costume photoshoot and a Best-Dressed Witch contest with local Dayton costume designers at Clash in the Oregon District this First "Fright"-day! Art will be on display as well by many local artists that perfectly line up with the Halloween season. So grab a broomsticks and zoom over to Clash, because this is one "gourd" time not to be missed!

October 4 - Art Gallery Second Anniversary

[Edward A Dixon Gallery](#), 12 S. Ludlow St.; 5-10 p.m. Come and celebrate the Edward A Dixon Gallery's Two Year Anniversary! Enjoy some of the International Fine Art at the gallery. Appetizers & beverages provided. Free parking at meters after 6pm. 331-8454.

October 4 - First Friday at Front Street

[Front Street Studios](#), 1000 E. Second St.; 5-9 pm. Take a stroll through Front Street on First Friday. Local artists invite you to explore their 60+ working studios and galleries on September 6th. You'll find painters, printmakers, jewelry artists, sculptors, glass artists, photographers, mixed media artists, potters, woodworkers, and more! Our community of artists join us from across the globe and create right in your backyard!

October 4 - Charity Classic

[The Dayton Club](#), 40 N. Main St.; 5 p.m. The Dayton Club's 13th Annual Charity Classic is back and you are invited! Enjoy small plates expertly paired with wine, craft beer, and local spirits! Browse their carefully

October 4 & 5 - Mike Merk

[Wiley's Comedy Joint](#), 101 Pine St.; Fri. 8 p.m., Sat. 7:15 & 9:30 p.m. Mike Merk was born and raised in Queens, New York and has been writing and performing comedy since he was 16 years old. He has performed in clubs all over New York City and is currently a regular at Caesars, Tropicana and Ballys Hotels in Atlantic City. His constant battle with addiction has influenced a real, raw and honest point of view which shines through in his act. \$10. 223-5277.

October 4-9 - This Week at The Barrel House

[The Barrel House](#), 417 E. Third St.; call for times. Friday, October 4, is **Funky Friday** featuring **Wolf's Ridge**, also **Food Truck Friday** with **The Bearded Pig**. October 9 is the next **Wu-Tang Wednesday**. 222-GRWL.

October 4-10 - Music & More at Blind Bob's

[Blind Bob's Tavern](#), 430 E. Fifth St.; call for times. Friday, October 4, Bob's presents live music from **Paige Beller**, **Hammel on Trial**, and **SOK**. Saturday, October 5, come hear **A Girl Named Genny** and **Brother Hill**. Sunday, October 6, it's **Bog of Anguish**, **TOKE**, and **Slur**. Every Tuesday it's **Best Trivia**. Ever. Wednesday, October 9, come for **Karaoke with DJ Nancy**. Thursday, October 10, hear music from **Soraia**, **The Orchard Keepers**, **New World Natives**, and **Three Hills**. Call for costs. 938-6405.

October 4-10 - Music & More at The Dublin Pub

[The Dublin Pub](#), 300 Wayne Ave.; call for times. Friday, October 4, join the Pub for **Irish First Friday with Dulahan**. On Saturday, come hear **FinTan**. Monday is **Trivia with a Twist**. Wednesday, October 9, come play **Singo: Musical Bingo**. Thursday, October 10, **Nick Mitchell** performs. Call for costs. 461-1101.

October 4-10 - This Week at the DAI

[Dayton Art Institute](#), 456 Belmonte Park North; call for times. The DAI presents its latest exhibits, **Mona Lisa Today** and **William Preston Mayfield**

magician - who has portrayed the historical figure for over a decade. He will share information about Henry's journey, his life in England, and his subsequent return to North America. In 1849, his quest for freedom was heralded as one of the greatest escapes of the Underground Railroad.

October 7 - Community Conversations: Books of the Dayton Literary Peace Prize

[Dayton Metro Library - Main Library](#), 215 E. Third St.; 6:30-8 p.m. The discussion series [Community Conversations: Books of the Dayton Literary Peace Prize](#) goes deep into the works of recent DLPP Lifetime Achievement award winners. Led by area scholars and community readers, discussion focuses on literary themes, artistry, and the impact of the authors' works. Oct. 7 will feature the works of N. Scott Momaday (2019 winner). Free and open to the public. For information on the free Library discussions, visit [DaytonMetroLibrary.org](#) or call 463-2665.

October 7 - Mayhem & Mystery Dinner Theatre: The Case of the Cuckoo Chemist

[Spaghetti Warehouse](#), 36 W. Fifth St.; 7 p.m. Join Dr. Wentzel and her henchman Isor as they plan to take over the world by turning everyone into zombies. Will Zoe and Zayda be able to stop them? Or will Dr. Wentzel be able to succeed with her evil plan? Join Mayhem & Mystery Mondays through Oct. 28 for mystery theatre fun. Tickets are \$29.95 per person for dinner and show (tax and gratuity not included.) Reservations are required and can be made by calling the Spaghetti Warehouse at 937-461-3913.

October 8 - Music @ Lunch

[RiverScape MetroPark](#), 111 E. Monument Ave.; 9-11:30 a.m. Learn proper pruning techniques to maintain the health and beauty of your evergreen shrubs. Practice what you've learned by helping us prune boxwood, taxus and other popular shrubs. Please Note: this volunteer opportunity was rescheduled from the original September 17 date. Weather Dependent. Registration required. Free.

curated silent auction while you mix and mingle with fellow club members and guests. Proceeds benefit Augie's Quest, the Employee Partner Care Fund, and their local philanthropic partner - Crayons to Classrooms. This event is OPEN TO ALL. You do not need to be a member of the club to attend. 558-5181.

October 4 - Sip and Create: As Seen on Pinterest

[Now and Zen DIY Studio](#),
37 S. St. Clair St.; 5-8 p.m.

Stop by between 5-8 PM and create a fun Pumpkin Succulent Centerpiece! Feel free to create a terrarium at their terrarium bar as well! 287-1733.

October 4 - Gallery Talk

[The Contemporary Dayton](#),
118 N. Jefferson St.; 6-8 p.m.

Meet the three featured artists of "And Then Unfold:" Jack St. John, Diana Behl and Nishiki Sugawara-Beda and hear them discuss their works on display at The Contemporary Dayton. Light refreshments will be provided.

Photographs. Saturday, October 5, is the next **Object of the Month** discussion. Sunday, October 6, come for the FREE community arts festival, **Arts, Beats, & Eats**. Monday, October 7, hear The Joe Policatro Trio as part of the **Bob Ross Auto Group Jazz & Beyond** series. Museum general admission is \$15 for adults; \$10 for seniors (60+), active military, and groups (10 or more); \$5 for college students (18+ with ID) & youth (ages 7-17); free for children (ages 6 & younger) and museum members. Prices include admission to all special exhibitions, focus exhibitions and the museum's collection galleries. Some programs and events may carry an additional charge. 223-5277.

October 5 - Small Business Spotlight

[White House Event Center](#),
101 E. Second St.; 10 a.m.-2 p.m.

Small business spotlight is exactly like small business Saturdays. The White House Event Center is putting the spotlight on 20 + local businesses to showcase and selling their products to the community.

October 8 - Young Black Professional Mixer

[Toxic Brew Company](#), 431 E. Fifth St.;
8-11 p.m.

Our next Young Black Professional Mixer is Tue Oct 8 starting at 8. Come enjoy some Tequila Tuesday specials and togetherness in our taproom and on our 5th St side patio.

October 10 - Noonday Organ Recitals

[Westminster Presbyterian Church](#),
125 N. Wilkinson St.; 12:10-12:35 p.m.

Join us for four Thursdays in October!
October 10 - Yun Kim; **October 17** - Brent Nolte; **October 24** - John Sherer. A quick lunch follows each recital. 223-7285.

October 10 - Foreplay w/ Branch & Bone

[Toxic Brew Company](#), 431 E. Fifth St.;
7-10 p.m.

The boys from Branch & Bone will be joining us behind the bar and behind the music. Join us as we kick off our first date, and see where this potential bromance goes.

Downtown's weekly e-vents

is produced by the Downtown Dayton Partnership, and is only a sampling of everything happening downtown. While every attempt is made to highlight events appealing to a variety of interests, e-vents is not intended to be comprehensive.

For many more event listings, visit our website at downtowndayton.org.

If you have questions about this email, reply to this message or call us at (937) 224-1518.

Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for event details.

Was this email forwarded to you by a friend? To join our email list, click [HERE](#).

If you do not wish to receive future issues of "e-vents in Your Downtown" at this email address, email info@downtowndayton.org with a request to be unsubscribed from that publication.

DOWNTOWNDAYTON.ORG

BE DOWNTOWN.
DAYTON

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

October 2, 2019 – Serving Logistics will be hosting **Freight Check** in Columbus. This workshop will feature local experts who will discuss the basics of freight including air, ocean, domestic, and compliance. To register, please visit [here](#).

October 2, 2019 – The SBDC at Columbus State will be hosting **Funding Your Business – The Complete Loan Packaging Process** in Columbus. This FREE workshop will discuss the required content, documents, and standard templates. To register, please visit [here](#).

October 2-3, 2019 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

October 3, 2019 – APEG and JobsOhio will be hosting **Locating Talent – Preparing for the Candidate Journey** in Cambridge. This FREE workshop will discuss enhanced recruitment tools, free resources for finding workforce, taking charge of the talent pipeline, and breaking down the candidate journey. To register, please visit [here](#).

October 3, 2019 – The Ohio MEP will be hosting a **Certification and Business Resources Workshop** in Gallipolis. This FREE workshop will discuss DBE, EDGE, MBE, VBE, SBE, and more! To register, please visit [here](#).

October 3, 2019 – The Springfield SBDC will be hosting **Finding Funding for Capital Expenses** in Springfield. This FREE workshop will discuss the various ways to finance the purchase the assets that will help generate income and how that can be a difference maker in a business. To register, please visit [here](#).

October 3, 2019 – The Ohio University PTAC will be hosting **Getting Down to Business with the US Department of Defense** in Athens. This FREE informational session is a unique opportunity to learn how to sell your product or service to the Department of Defense and several other government agencies. To register, please visit [here](#).

October 4, 2019 – AAF Dayton will be hosting **The Visual-First Method: Marketing for Today's Audiences** in Dayton. This seminar will discuss a systematic process for redefining workflow and putting visual content first. To register, please visit [here](#).

October 7, 2019 - The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit [here](#).

October 7-8, 2019 – The Dayton Development Coalition will be hosting the **Ohio Defense Forum** in Columbus. The theme of this year's event is *Connecting Ohio's Military Installations, Communities, and Industries* and will feature several panels and breakout sessions. To register, please visit [here](#).

October 8, 2019 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

October 8, 2019 – The Southern Ohio PTAC will be hosting **Marketing to the Federal Government** in South Point. This FREE workshop will discuss how to market your business to the federal government. To register, please visit [here](#).

October 8, 2019 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Athens. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

October 8, 2019 – The Ohio MEP will be hosting a **Certification and Business Resources Workshop** in Rio Grande. This FREE workshop will discuss DBE, EDGE, MBE, VBE, SBE, and more! To register, please visit [here](#).

October 8, 2019 – Smoot Construction and Turner Construction will be hosting a **Business Diversity Networking Forum** in Columbus. This event will provide attendees an opportunity to build business partnerships and learn about upcoming construction projects and bid opportunities. To register, please visit [here](#).

October 9, 2019 – DaytonDefense will be hosting **Artificial Intelligence and the Defense Industry** in Dayton. This seminar will provide insights from the Air Force Research Lab (AFRL) which will provide guidance to companies attempting to use AI in mission effects, ISR, and DOD business processes. To register, please visit [here](#).

October 9, 2019 – FASTLANE will be hosting **Manufacturing Mastermind** in Dayton. This seminar will discuss how strategic planning can help personally and professionally. In addition, this session will be devising a plan for the Women in Manufacturing group. To register, please visit [here](#).

October 10, 2019 – The Dayton Business Journal will be hosting the **Aerospace and Defense Forum** in Dayton. This event will bring together the leaders of the defense and business communities to discuss the current and future issues surrounding the economic impact on the region's business landscape. To register, please visit [here](#).

October 10, 2019 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in New Straitsville. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

October 10, 2019 – The Miami Valley SBDC and ATA Beilharz Architects will be hosting **Finding Your Place** in Dayton. This FREE workshop will discuss the critical first steps that are key to a building project's success. To learn more and register, please visit [here](#).

October 10, 2019 – The Ohio MEP will be hosting a **Certification and Business Resources Workshop** in Portsmouth. This FREE workshop will discuss DBE, EDGE, MBE, VBE, SBE, and more! To register, please visit [here](#).

October 11, 2019 – ODOT will be hosting a **DBE Certification Workshop** in Lima. This FREE workshop will discuss those companies interested in DBE Certification and understanding ODOT contract opportunities. To register, please visit [here](#).

October 11, 2019 – SCORE Dayton will be hosting **Small Business Counseling Sessions** in Dayton. This FREE event will provide one-on-one counseling sessions for anyone thinking of starting a business or needing assistance with an existing business. To schedule an appointment, please call 937-496-8631.

October 11, 2019 – Innovate New Albany will be hosting **Sustainable Innovation Strategies for Corporate Transformation** in New Albany. This FREE workshop will discuss strategies that are impactful and long-lived. To register, please visit [here](#).

October 12, 2019 – SCORE Cincinnati will be hosting **Small Business Accounting – Remove the Mystery** in Cincinnati. This workshop will provide a clear, comprehensive explanation of the accounting principles for managing a venture. To register, please visit [here](#).

October 14, 2019 – The Cincinnati Hispanic Chamber will be hosting **Improving Client Services: Why Recognizing and Interrupting Implicit Bias Matters** in Cincinnati. This seminar will feature John Quiñones who will discuss confronting implicit biases to ensure a more respectful community and society. To register, please visit [here](#).

October 14, 2019 – Ohio State, Minority Business Assistance Center, Ohio Farm Bureau, and University of Kentucky will be hosting **MarketReady** in Cincinnati. This workshop will discuss selling locally produced foods to restaurants, grocers, wholesalers, and direct to consumers. To register, please visit [here](#).

October 15, 2019 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

October 15, 2019 – The SBDC at Columbus State will be hosting **Write Bids that Win Contracts** in Columbus. This workshop will discuss how to write a successful bid and will feature a panel of experts. To register, please visit [here](#).

October 16, 2019 - The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business, resources available, business plans, and more! To register, please visit [here](#).

October 16, 2019 – Dayton Tech Guide and Co-op Dayton will be hosting **Pints & Preneurs** in Dayton. This FREE event will discuss Co-op Dayton's new social enterprise incubator, launching in 2020. To register, please visit [here](#).

October 16, 2019 – The Chillicothe Ross Chamber of Commerce will be hosting **Spruce Up Your Holiday Marketing Plan** in Chillicothe. This FREE workshop will discuss ways to enhance or even start a holiday marketing plan. To register, please visit [here](#).

October 16-17, 2019 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

October 17, 2019 – The Ohio MEP will be hosting a **Certification and Business Resources Workshop** in South Point. This FREE workshop will discuss DBE, EDGE, MBE, VBE, SBE, and more! To register, please visit [here](#).

October 17, 2019 – The SBDC at Columbus State will be hosting **Kitchen to Market** in Columbus. This FREE workshop will bring together local governing agencies, distributors, grocers, and resources to provide the process and rules of compliance. To register, please visit [here](#).

October 18, 2019 – The SBDC at Kent State-Tuscarawas will be hosting the **Women in Business Expo** in New Philadelphia. This event will feature speakers, exhibitors, and networking opportunities. To register, please visit [here](#).

October 18, 2019 – FASTLANE and Bas Tech will be hosting **3D Printing on a Budget** in Dayton. This workshop will discuss the cost effectiveness of 3D printing, applications with the highest ROI, cost of ownership, pros and cons of outsourcing 3D printing, and more! To register, please visit [here](#).

October 18, 2019 – The SBDC at Ohio University will be hosting **Social Media Marketing** in Logan. This FREE workshop will discuss utilizing various social media platforms to market products and services. To register, please visit [here](#).

October 18, 2019 – Innovate New Albany will be hosting **2019 State of Venture in Ohio** in New Albany. This FREE seminar will discuss the most exciting venture-backed deals in FY 2019 to date and where Ohio is headed in 2020. To register, please visit [here](#).

October 19, 2019 - The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit [here](#).

October 19, 2019 – SCORE Cincinnati will be hosting **Small Business Dream to Reality – What It Takes** in Cincinnati. This workshop will provide valuable insights into small business fundamentals. To register, please visit [here](#).

October 21, 2019 – Ohio State, Minority Business Assistance Center, Ohio Farm Bureau, and University of Kentucky will be hosting **MarketReady** in Chillicothe. This workshop will discuss selling locally produced foods to restaurants, grocers, wholesalers, and direct to consumers. To register, please visit [here](#).

October 22, 2019 – The SBDC at Columbus State will be hosting **Go Mobile: Food Truck Style!** in Columbus. This FREE workshop will provide the basic information needed to start a mobile food business

such as licenses, permits, funding, employee hiring, operating the truck, and more! To register, please visit [here](#).

October 22, 2019 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

October 22, 2019 – The Ohio MEP will be hosting a **Certification and Business Resources Workshop** in Chillicothe. This FREE workshop will discuss DBE, EDGE, MBE, VBE, SBE, and more! To register, please visit [here](#).

October 22, 2019 – SCORE Cincinnati will be hosting **Social Media Management Boot Camp** in Cincinnati. This workshop will discuss reaching the target audience, educating employees on use of social media, and more! To register, please visit [here](#).

October 22, 2019 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Lancaster. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

October 23, 2019 – The Dayton BBB will be hosting an **Eclipse Integrity Award Seminar** in Dayton. This FREE event will discuss the process of putting together a winning binder for the Eclipse Integrity Awards. To learn more and to register, please visit [here](#).

October 23, 2019 – The SBDC at Ohio University will be hosting **Social Media Marketing** in Athens. This FREE workshop will discuss utilizing various social media platforms to market products and services. To register, please visit [here](#).

October 23, 2019 – The WBE ORV will be hosting **Supplier Diversity at CenterPoint Energy (Vectren)** in Dayton. This event will discuss the recent merger of CenterPoint Energy and Vectren – what has changed and how to do business with them. To register, please visit [here](#).

October 23, 2019 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Cambridge. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

October 24, 2019 – The Ohio MEP will be hosting a **Certification and Business Resources Workshop** in Piketon. This FREE workshop will discuss DBE, EDGE, MBE, VBE, SBE, and more! To register, please visit [here](#).

October 24, 2019 – The Northern Kentucky International Trade & Affairs (NKITA) will be hosting **Foreign Trade Zones** in Ft. Mitchell, KY. This workshop will discuss FTZs and how companies can profit and take advantage of a local FTZ. To register, please visit [here](#).

October 24, 2019 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This workshop will discuss federal and state tax rights, requirements, and responsibilities. To register, please visit [here](#).

October 25, 2019 – The Greater Cincinnati Chinese Chamber will be hosting the **Global Economic & Career Outlook** in Cincinnati. This event provides top notch speakers and networking opportunities for companies of all sizes. To register, please visit [here](#).

October 25, 2019 – The Athens Area Chamber of Commerce will be hosting a **Women's Summit** in Nelsonville. This all-day event has been designed to inspire and empower attendees from all career fields and levels. To learn more and to register, please visit [here](#).

October 26, 2019 – Wright State University will be hosting **Patent Basics** in Dayton. This FREE workshop is designed for the beginning inventor/entrepreneur and offers basic patent information and search techniques for using the US Patent and Trademark Office web site and databases. To register, please visit [here](#).

October 28, 2019 – The Ohio MEP will be hosting a **Certification and Business Resources Workshop** in McArthur. This FREE workshop will discuss DBE, EDGE, MBE, VBE, SBE, and more! To register, please visit [here](#).

October 28, 2019 – Ohio State, Minority Business Assistance Center, Ohio Farm Bureau, and University of Kentucky will be hosting **MarketReady** in Athens. This workshop will discuss selling locally produced foods to restaurants, grocers, wholesalers, and direct to consumers. To register, please visit [here](#).

October 29, 2019 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

October 29, 2019 – The Ohio MEP will be hosting a **Certification and Business Resources Workshop** in Pomeroy. This FREE workshop will discuss DBE, EDGE, MBE, VBE, SBE, and more! To register, please visit [here](#).

October 29, 2019 – FASTLANE and Zeiss will be hosting **Quality in Focus: Transitioning Additive Manufacturing from Prototyping to Production** in Dayton. This workshop will discuss advances in additive manufacturing technology, current qualification standards, and more! To register, please visit [here](#).

October 30, 2019 – The Springfield SBDC will be hosting **The Aspiring Entrepreneur's Guide to Building Your Credit Score** in Springfield. This FREE workshop will discuss ways to boost a credit score instantly in order to be in a position to ask for a commercial loan. To register, please visit [here](#).

October 30, 2019 – The Warren County SBDC will be hosting **HR Review & Insurance Management for Your Business** in Maineville. This FREE workshop will discuss the current resources and techniques to

attract, develop and retain staff, as well as the different types of coverage that are required by lenders. To register, please visit [here](#).

October 31, 2019-November 1, 2019 – Kent State-Tuscarawas and Leadership Tuscarawas will be hosting **Leadership Essentials** in New Philadelphia. This two-day course is designed for supervisors and managers to take a step back from their busy schedules and understand that who they are as a leader affects how they lead. To register, please visit [here](#).

November 4, 2019 - The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit [here](#).

November 5, 2019 – The SBDC at Columbus State will be hosting **How to Run a Profitable Farmer's Market Booth** in Columbus. This FREE workshop will discuss how to get started with farmer's markets and how to run a profitable booth. To register, please visit [here](#).

November 5, 2019 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

November 5-6, 2019 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

November 6, 2019 – SCORE Dayton and the Dayton Metro Library will be hosting **Market Research That Won't Break the Bank** in Dayton. This FREE workshop will discuss how to use the library's resources to find customers, consumer demographics, critical trends, market size, research competition, and more! To register, please visit [here](#).

November 6, 2019 – Innovate New Albany will be hosting **CRM – Connect, Reach Out, Monetize** in New Albany. This FREE workshop will discuss setting up a CRM, methods of streamlining the sales process, and how to grow a business by leveraging more effective systems. To register, please visit [here](#).

November 7, 2019 – ODOT will be hosting a **DBE Certification Workshop** in Columbus. This FREE workshop will discuss those companies interested in DBE Certification and understanding ODOT contract opportunities. To register, please visit [here](#).

November 7, 2019 – The Springfield SBDC will be hosting **Building Influence & Trust on LinkedIn** in Springfield. This FREE workshop will discuss how to leverage the LinkedIn platform to help a business succeed. To register, please visit [here](#).

November 12, 2019 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

November 12, 2019 – The SBDC at Columbus State will be hosting **So You Want to Open a Restaurant?: Restaurants 101** in Columbus. This FREE workshop will discuss the process of starting a restaurant, how to fund it, and the employee hiring process. To register, please visit [here](#).

November 13, 2019 – Technology First will be hosting **Taste of IT** in Dayton. This conference will feature 300+ attendees, 45+ exhibitors, and industry knowledgeable speakers for 20+ educational sessions. To learn more and to register, please visit [here](#).

November 14, 2019 – The Ohio Export Assistance Network at Columbus State, the US Department of Commerce, and the Bureau of Industry & Security will be hosting an **Export Compliance Workshop** in Dublin. This full-day seminar will discuss due diligence, ECCN classification, licensing, enforcement, and local resources. To register, please visit [here](#).

Koffee Talks

The Dayton Better Business Bureau hosts FREE roundtable, peer-to-peer conversations in the following areas:

Miami County – 1st Friday of the month
Springboro – 1st Friday of the month
Preble County – 2nd Friday of the month
Springfield – 2nd Friday of the month
North Dayton – 3rd Friday of the month
Beavercreek – 4th Friday of the month

To learn more and to register, please visit [here](#).

Ohio Manufacturing Extension Partnership (MEP) Program

Ohio MEP helps Ohio's small and medium-sized manufacturers to increase sales, create jobs and generate cost savings through technological innovation, workforce training and improved management practices. Small and medium-sized manufacturing companies are critical to Ohio, representing 90% of job growth for high-paying jobs. For every new manufacturing job that is created or retained, three to five supporting jobs are also created. Contact Dorinda Byers (byers.18@osu.edu) or Susan Foltz (susan.foltz@development.ohio.gov) to learn more.

Need Help Marketing Your Products or Services Internationally?

The **International Market Access Grant for Exporters (IMAGE)** program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA's Division of Environmental and Financial Assistance

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs to help Ohio communities and businesses with their environmental needs. More information on these services and relevant contact information can be found on DEFA's website at:

<https://www.epa.state.oh.us/defa/>

For questions about these services, please contact [Amber Hicks](#) at (937) 285-6439.

USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2019!

The USDA, Rural Development, Business & Industry Loan Guarantee Program can provide loan guarantees for the purpose of:

- Acquiring new businesses or expanding existing businesses;
- Purchasing and improving real estate;
- Purchasing machinery & equipment;
- refinancing outstanding debt; and
- providing term working capital.

Projects prioritized by headquarters are those projects intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity.
- Commercially available unmanned technologies.
- Food distribution such as grocery stores and food manufacturing along with agritourism and biotechnology.
- Advancement of energy security by boosting production of energy from natural gas, oil, coal and renewables.
- A focus on “made in America” including projects for infrastructure, distribution, and value-chain participants.
- Projects that advance the quality of life. For example modern utilities, medical services, and for the treatment and recovery of opioid addiction.
- Advancement of career training and development.

The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to reducing risk, the issuance of the loan guarantee can allow for additional fee income through the sale of the guaranteed portion on the secondary market.

Should there be an opportunity to consider financing one of these projects, please keep these programs in mind. There are guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Please contact a staff member listed below to schedule a time to meet to further discuss the program and its advantages.

Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit [here](#). Topics include healthcare, contracting, financing, and more.

Small Business Resource – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit [here](#).

SBA Partner Organization – SCORE provides free, confidential one-on-one mentoring to both aspiring and existing small businesses and entrepreneurs. This organization also offers seminars, workshops and online resources covering a wide variety of small business topics. There are several offices in Ohio, please visit www.score.org to find the nearest one.

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit [here](#). To see a list of upcoming trade missions through Commerce, please visit [here](#) and for upcoming webinars, please visit [here](#).

SBA Resource Guide – The SBA is happy to announce that the SBA Columbus Resource guide is now available electronically on our district website at: https://www.sba.gov/sites/default/files/files/resourceguide_3138.pdf

Alexander Kohls
Senior Area Manager – Dayton Region
District International Trade Officer
U.S. Small Business Administration
200 W. 2nd St., Suite 400
Dayton, OH 45402
614-633-6372



Greetings!

As we move into end of the year preparations, there is a lot that small businesses need to plan for. Below are a few things that might help you prepare and as always, please reach out to us to see how we can help with your individual business needs.

Thanks,

The SBDC Team
937.281.0118

In The Know

Effective January 1, 2020, The Department of Labor issued a final rule on overtime for salaried employees increasing the salary-level threshold for white-collar exemptions to \$684 a week from \$455 a week. This rule is estimated to extend overtime protections to more than one million workers who are not currently eligible under federal law.

Unless exempt, employees covered by the Fair Labor Standards Act must receive at least time and one-half their regular pay rate for all hours worked over 40 in a workweek. (SHRM.org)

"In The Final Rule, the Department is:

- raising the "standard salary level" from the currently enforced level of \$455 to \$684 per week (equivalent to \$35,568 per year for a full-year worker);
- raising the total annual compensation level for "highly compensated employees (HCE)" from the currently-enforced level of \$100,000 to \$107,432 per year;
- allowing employers to use non-discretionary bonuses and incentive payments (including commissions) that are paid at least annually to satisfy up to 10 percent of the standard salary level, in recognition of evolving pay practices; and
- revising the special salary levels for workers in U.S. territories and in the motion picture industry."

Upcoming Events

Finding your Place
October 10, 4-5 PM
714 E. Monument

A T A | B E I L H A R Z
A R C H I T E C T S



[ATA Beilharz Architects](#) is offering a free session to help you make informed decisions on the critical first steps in your business' building and renovation projects.

They will be discussing:

- Identifying your space needs
- Forming the right team
- Structuring the contracts
- Common Pitfalls
- Site Analysis and Final Selection

[Register](#)



Spruce Up Your Holiday Marketing Plan

Google Live Stream

October 16, 12-1:15 PM

714 E. Monument

Don't wait to plan your marketing for the holiday season! Join us for Google's annual holiday marketing live stream event; a lunch-time presentation chocked full of holiday marketing tips.

Google and Constant Contact will share their expertise - teaching how to reach more people during the holiday season and how to create the ultimate holiday marketing plan using free business listings, online advertising, and email marketing. This should be a great event!

[Register](#)



An Untapped Workforce Resource

Cynthia Crews, Opportunities for Ohioans with Disabilities

November 7, 11-1:00 PM

Edison State Piqua Campus

The demand for employees in today's market makes it challenging to hire and retain skilled workers with strong work ethics. Yet there is a resource available that is rarely tapped that could provide reliable, hard-working employees for your organization.

Cynthia Crews will share how your organization can benefit from employing individuals with disabilities. Explore how to interview, hire, and work alongside people with disabilities!

- Enhance your awareness of cultural diversity
- Examine personal attitudes and biases toward people with disabilities
- Better understand the Americans with Disabilities Act (ADA)

[Register](#)

Clients on the Move

Local Small Business, [Poly Salt Armor](#), and owner Tony Habodasz, develop innovative solutions for extending the life of roads and bridges. Their aim is to reduce maintenance costs, ease the inspection process, improve worker safety, and save taxpayer dollars.

One of their products is currently being tested throughout Ohio by the Ohio Department of Transportation for extending the life of bridge piers. The Poly Salt Armor shield and was recently featured by ODOT's video spotlight, The Loop. Check it out!



[Watch Now](#)

Business FOCUS

Highlights of News & Events at Your
Dayton Metro Library



DAYTON
METRO
LIBRARY



2019 Workplace Diversity and Inclusion Forum

The Dayton Area Chamber of Commerce and the Minority Business Partnership, in conjunction with key partners Premier Health and NCCJ of Greater Dayton, are thrilled to announce the 2019 Workplace Diversity & Inclusion Forum - the only regional event focused on BOTH workforce and supplier diversity and inclusion.

The theme for this year is **Start Where You Are**. Whether you are just starting to develop a diverse workplace, or you're looking to take your initiatives to the next level, this forum will help you take the next step in your diversity & inclusion journey. The event will end with a keynote presentation from Dr. Cynthia Jackson-Hammond,

president of Central State University. [Registration and more details.](#)
Thu, October 10, 7:30 am- 1 pm [Sinclair Conference Center](#)

Dayton SCORE Survey Closes Oct 31!

Dayton SCORE is working to update their workshops and training programs, and they'd like to hear from existing business owners like YOU! To provide valuable feedback to Dayton SCORE, please take their survey [here](#). It's only 7 questions and should take less than 5 minutes to complete. The survey closes on October 31.

SCORE volunteers are experienced and talented mentors, with many collective years of knowledge they love to share with the region's business community. Thank you for giving your input!

Upcoming Programs and Events:

Library Resources for Business Owners and Entrepreneurs

Find out why a DML Library card is essential equipment for business success! [More details here.](#)

Mon, October 7, 7-8 pm [Main Library](#)

SCORE Small Business Counseling

The Dayton Chapter of SCORE offers free one-on-one counseling sessions for anyone thinking of starting their own business or needing assistance with an existing business. Call 937-496-8631 to schedule an appointment with a SCORE counselor.

Fri, October 11, 10 am-1 pm [Main Library](#)

Useful Links

[Ohio Business Portal](#)
[U.S. Small Business Administration](#)
[Dayton SCORE](#)
[The Entrepreneurs Center](#)
[Miami Valley SBDC](#)



[Chamber Events](#)



Questions? Suggestions?

[Ann Riegle Crichton](#)
Business Services Librarian
Dayton Metro Library
937.496.8631
DaytonMetroLibrary.org/Launch-Point



DAYTON
METRO
LIBRARY

DaytonMetroLibrary.org



ASK ME
937.463.BOOK

One convenient number for
all Dayton Metro Libraries



DAYTON METRO LIBRARY
Foundation

Make a difference.

[DONATE](#)



DAYTON METRO LIBRARY
Friends

Dayton Metro Library, 215 E. Third Street, Dayton, OH 45402

[SafeUnsubscribe™ swartza@mcoho.org](mailto:swartza@mcoho.org)

[Forward this email](#) | [About our service provider](#)

Sent by enewsletter@daytonmetrolibrary.org in collaboration with



[Try email marketing for free today!](#)



University of Dayton
Center for
Leadership

THE BEST **LEADERS NEVER STOP LEARNING**

OCTOBER HIGHLIGHTS

– EXECUTIVE DEVELOPMENT –
**"What Got You Here Won't Get You There:
Leadership Strategies for Developing Yourself"**
**& "Stakeholder Centered Leadership:
Leadership for the Future"**
featuring **Marshall Goldsmith** on **October 8th**



University of Dayton
Center for
Leadership

SIGN UP TODAY

*AM: What Got You Here Won't Get You
There: Leadership Strategies for
Developing Yourself*

*PM: Stakeholder Centered
Leadership: Leadership for the Future*

**Featuring Marshall
Goldsmith Tuesday Oct. 8th**

leadership.udayton.edu for registration



[Register Today →](#)

[Register for future Executive Development events](#)

[Learn more about Executive Development programs](#)

— SUPERVISORY LEADERSHIP —
Congratulations to our most recent graduates!



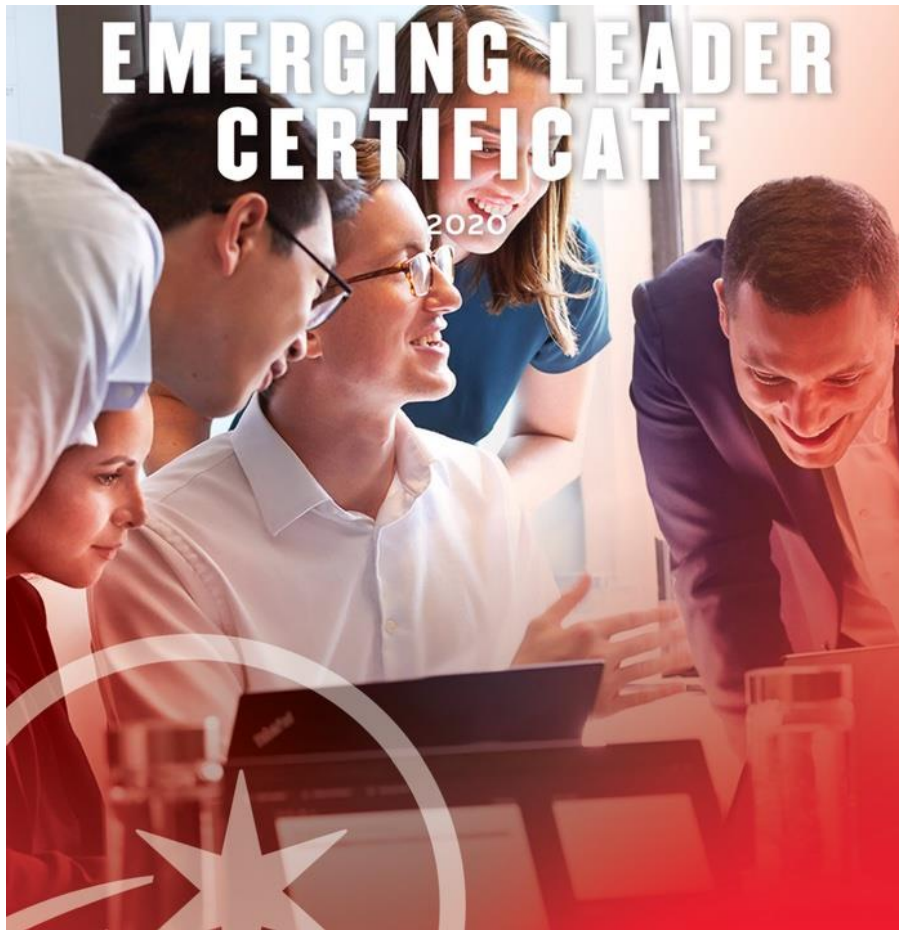
Taking place over 6 months, the Supervisory Leadership Certificate program is a 10-day leadership development program. This certificate program is designed to give new and experienced supervisors and managers the tools they need to elevate their own personal performance. This program prepares leaders to help their teams and organizations perform at the highest level.

Next cohort beings on January 15, 2020

[Apply Today →](#)

— EMERGING LEADERSHIP —
Next cohort beings on January 23, 2020

[Apply Today →](#)



Volunteer Opportunity at UD Center for Leadership

Volunteer in the COPE (Cost of Poverty Experience) simulation

Participants in the simulation are the current 2019 January
Emerging Leader Cohort

[Volunteer Registration →](#)

[Click here to learn more about the simulation](#)

– PROFESSIONAL DEVELOPMENT –



- Advanced Project Management Oct 9
- Making A Positive Impact on Customer Relationships on Oct 9
- Design Your Life on Oct 10
- Project Leadership on Oct 10
- Going from Peer to Supervisor on Oct 15
- The Art of Influencing Other on Oct 16
- Coaching & Evaluating Performance on Oct 22
- Navigating the Unwritten Rules of the Workplace on Oct 23
- Essential Problem Solving for Team Members: Lean Six Sigma Yellow Belt on Oct 24
- The Intentional Leader: Self and Team Development on Oct 30

[Register →](#)

— EXCITING NEW OPPORTUNITY —

Women Lead.



DON'T JUST SET THE BAR. BREAK THE BAR!

Calling all women leaders who want to challenge themselves to career exploration and continue to rise in their organization. Immerse yourself in this 7-month leadership experience where you will be among other top women leaders creating a vibrant new ecosystem. Excellent facilitators, dynamic curriculum, and a new network of accomplished women leaders ensure this program will be a transformative experience for you both professionally and personally.

[Apply Today →](#)

– UDCL Social Channels –



About Us

Home

Want more information? Contact us today 937-229-3115
leadership.udayton.edu

[Update Profile](#)

This message was sent to swartza@mcoho.org from leadership@udayton.edu

University of Dayton Center for Leadership
300 College Park
Dayton, OH 45469-7012

Chapter Chair Corner



Ann Riegler Crichton
Chapter Chair

The Dayton Chapter of SCORE was founded in 1970 as a nonprofit volunteer organization to assist the Small Business Administration (SBA) in helping grass roots profit and nonprofit businesses to start and grow in the Miami Valley area.

New Overtime Rule is Finalized

Every entrepreneur needs to have three professional service providers, an attorney, an accountant and an insurance agent, in their circle of influence. And, that accountant, and maybe the attorney, may become even more important in 2020 as the Department of Labor's new overtime rules take effect.

This law sets forth some new thresholds and rules which mean that 1.3 million employees are overtime-eligible for the first time. And be sure to reach out to your SCORE mentor if you need assistance sorting out this new ruling.

[More information about Law >>](#)

SURVEY ---

As mentioned in last month's newsletter, would you please take the quick survey linked below? It is only 6 questions and should take you less than 3 minutes to complete.

As a thank you for your time and feedback, we'll enter you in a random drawing for 1 of 4 \$25 gift cards you can use at a locally-owned small business if you provide us with your name and contact information. Thanks

[Business Owner Survey >>](#).

Fall 2019 Nonprofit Training Workshop Schedule



The Fall 2019 Nonprofit series focuses on topics that our research has shown to be of critical importance to nonprofits. These workshops begin at 10:00 AM are FREE and include a lunch (12:00 - 1:00 PM) that affords the opportunity for networking. Registration will open 60-days before the workshop is scheduled.

- Oct 3 - "Fundraising" •
[REGISTER >>>](#)
- Oct 17 - "Marketing" •
[REGISTER >>>](#)
- Oct 31 - "Volunteer Management" •
[REGISTER >>>](#)
- Nov 4 - "Board Development" •
5:30-8:30pm
[REGISTER >>>](#)
- Nov 14 - "Financial Management " •
[REGISTER >>>](#)

Dayton SCORE provides free mentoring to nonprofit organizations and charities by volunteers experienced in working as board members and executives in nonprofit organizations.

All **Dayton SCORE** nonprofit workshops are presented by local professionals including attorneys, accountants, marketers, bankers, etc.

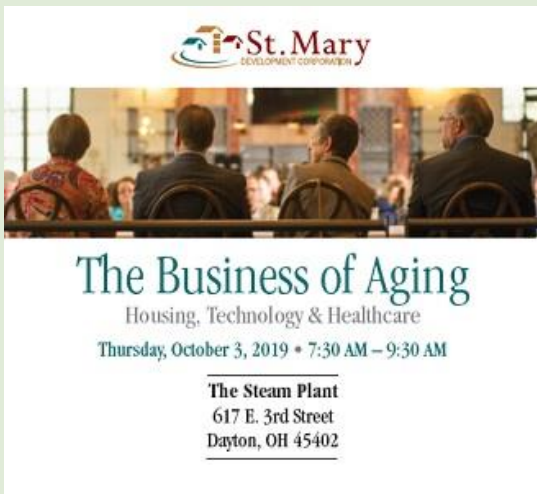
[Workshops Information »](#)



There are 18 workshops and events scheduled for **October and November** in Miami Valley business area. These business related workshops, and events are highlighted by **Dayton SCORE , Dayton Metro Library, SBA, and local business associations.**

[Review Event Calendar](#)

ST. Mary Development Corporation Workshop October 3, 2019



St. Mary Development Corporation hosts this annual event to explore **The Business of Aging** in the Miami Valley.

The Business of Aging

Housing, Technology & Healthcare Workshop
Thursday, October 3, 2019 * 7:30 AM - 9:30 AM

Every day, 10,000 people turn 65 in the United States. Seniors are one of the largest growing demographic groups in the Miami Valley.

[Registration Information »](#)

Better Business Bureau (BBB) of Dayton and Miami Valley
"ABCs of Business"

At the Better Business Bureau, we believe in the ABCs of business:

- A - Join your trade association
- B - Join your Better Business Bureau
- C - Join your chamber of commerce

All three of these organizations can help your business be successful.

But, why the BBB? The BBB partners with leading companies that commit to best practices, support and adhere to accepted business ethics, aim for marketplace excellence and stand for effective industry self-regulation. Joining the ranks of BBB Accredited Businesses is important because trust in today's marketplace matters. And, your BBB is deeply committed to building and advancing a better marketplace, a trusted marketplace for all.

Today, about 400,000 businesses across the US, Canada and Mexico have committed to this mission and are BBB Accredited. Locally, there are nearly 4,100 BBB Accredited Businesses and Charities. Nearly 3,200 of these local organizations are small businesses (50 employees or less). They pledge to uphold the BBB Standards For Trust.

Why do they? A 2018 survey of BBB Accredited Businesses found that:

- 84% of Accredited Businesses believe BBB Accreditation builds trust with consumers
- 83% believe BBB Accreditation increases their businesses' credibility
- 69% say BBB Accreditation shows their businesses care about their customers
- 58% feel BBB Accreditation adds prestige to their businesses

Give customers confidence in your business as you display your Accredited Business seal and share your BBB Business Profile. In 2018, people turned to BBB more than 173 million times for BBB Business Profiles on nearly 5.4 million businesses and Charity Reports on 11,000 charities, all available for free at BBB.org. They are checking organizations out before making decisions to engage with them.

Are these values and statistics important to your business? If so, contact the BBB to learn more. Call Johanna Hartley at (937) 610-2291 or email jhartley@dayton.bbb.org.

Consumers recognize the BBB torch as a sign of good business - businesses like yours. Make the BBB one of the first steps of putting the ABCs to work for your business.

The Megaphone of Main Street: Startups, Fall 2019



SCORE SURVEYED
1,000
NEW BUSINESSES
about their experience as startups

Why focus on startups?

The number of new business startups is considered a significant indicator of economic health and innovation.

What drives people to start their businesses? Find this out and more in SCORE's "Megaphone of Main Street: Startups" data report.

[Read More](#)

2019 Startup Success Virtual Conference

October 24 @ 12 p.m. - 5 p.m. ET / 9 a.m. - 2 p.m. PT



Join thousands of aspiring and current small business owners for the [2019 Startup Success Virtual Conference](#) - a half-day, online conference, brought to you by SCORE and [FedEx](#).

Experts from Google, FedEx, FranNet and more will present [webinars on popular startup topics](#). Plus, participate in online mentoring and networking, enter for chances to win prize giveaways, get free resources & more. [Register Now »](#)

Top 4 Considerations When Selling or Closing a Business

October 3 @ 1 p.m. ET / 10 a.m. PT

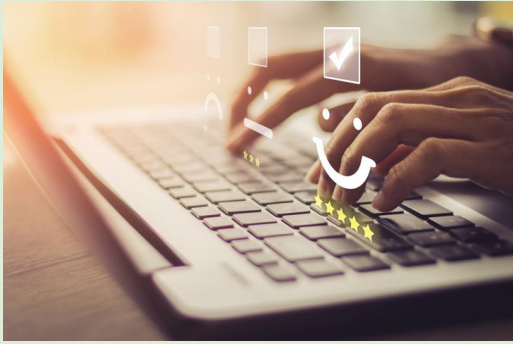


Selling or closing a business is a unique time for business owners. It could mean a big payout and significant transition for the owner, employees and customers. In this webinar, learn key legal and business considerations when selling your business.

[Register Now »](#)

Secrets to Getting More Clients & Referrals with a Podcast

October 8 @ 1 p.m. ET / 10 a.m. PT



Learn the secrets of podcasting success. Strategically use a podcast to connect with hard-to-reach high quality clients and influencers, generate more referrals, build your thought leadership and more.

[Register Now »](#)

Does Google Love My Business? How to Rule in Local Search

October 15 @ 1 p.m. ET / 10 a.m. PT



Do you want your small business to be found online locally? Does search engine optimization seem too complicated and time-consuming? In this webinar, sponsored by Deluxe, find out how to optimize your business presence for local searches. You will learn how you can be found in your local area and why that matters.

[Register Now »](#)

Laser-Targeting Your Audience for the Busy Solopreneur

October 31 @ 1 p.m. ET / 10 a.m. PT



In this webinar, learn how to use digital advertising campaigns effectively regardless of where your target audience is and whether you're savvy or an ads "newbie."

[Register Now »](#)

SCORE helps you succeed!
Check out one of our latest success stories.



"SCORE is a great resource, especially because they are located where you are opening your business. The people that do counseling for SCORE have been in business before so they know from experience."

-DIEGO TANTARDINI, TANTARDINI'S

[Tantardini's Success Story >](#)

Small Business Success: Tantardini's

Diego Tantardini has a long history baking, starting in Milan, Italy when he was just 15 years old. His wife and two children came to the United States in 2012 for school, with the plan to go back to Italy in a few years time. They quickly discovered they felt at home in Redding, California, and decided to stay.

[Read how SCORE helped Diego](#) successfully open his restaurant in California.

Now Connect With Your Own Mentor

SCORE is a nonprofit resource partner of the U.S. Small Business Administration (SBA). Because of this, our mentoring services are free, regardless of the number of times you visit a mentor.



Email



Video



Phone



Face-to-face

[Request Your Mentor](#)

SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for more than 50 years.

Because our work is supported by the U.S. Small Business Administration, and thanks to our network of 10,000+ volunteers, we are able to deliver our services at no charge or at a very low cost.

Find out more about our mission, vision and values [here](#).



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. All opinions, conclusions, and/or recommendations expressed herein are those of the author(s) and do not necessarily reflect the views of the SBA.





The Ohio Defense Forum 2019
October 7-8, 2019 - Columbus, Ohio
Hosted at the Westin Great Southern

The Ohio Defense Forum Marquee Sponsors



THE OHIO STATE UNIVERSITY



L3HARRIS™
FAST. FORWARD.

The Ohio Defense Forum 2019

With Special Guest U.S. Congressman Michael Turner
"Connecting Ohio's Military Installations, Defense Communities and Industries"

Ohio's Military Installations Panel



COLONEL TOM SHERMAN
COMMANDER, 88TH ABW, WPAFB

COLONEL GREGG HESTERMAN
COMMANDER, 178TH WING, SPRINGFIELD ANG

COLONEL JOSEPH JANIK
COMMANDER, 910TH AW, YOUNGSTOWN AIR RESERVE STATION

REAR ADMIRAL JOHN PALMER
COMMANDER, DLA LAND AND MARITIME

[View the Agenda](#)

Registration Now Open!

ODF 2019 is October 7-8, 2019

Get all the details at our NEW website:

www.ohiodefenseforum.com

Attendee Registration



THE OHIO STATE
UNIVERSITY



University of Dayton



University of Dayton
Research Institute



Left Brain Professionals

Hosted By



Copyright © 2019 Dayton Development Coalition, All rights reserved.
You are receiving this communication as a community partner of the Dayton Development Coalition. Thank you for your continued support!
UTC, 1270 N. Fairfield Rd., Dayton, Ohio 45432

Hello, DRMC Community Partners-

I wanted to provide everyone with some updated information.

-The New Commander welcome Reception is Oct 8th, 4-6PM, at the Pentagon Tower Club in Beavercreek. This event is hosted by DRMC and we will be welcoming new AFMC Commander Gen Arnie Bunch as well as Brig Gen James Dienst, new commander for the 711th HPW. Each DRMC member organization is invited to send 1 representative. Please use the following link to RSVP:
<https://www.eventbrite.com/e/new-commander-welcome-reception-2019-tickets-72411477679>

-Thank you to those who have committed to sponsoring the reception! If you haven't yet let me know, and your organization is interested, the sponsorship is \$400. It will include your logo on signage at the event, recognition from the podium, and the opportunity to send 4 representatives from your organization. Please consider helping to welcome these commanders to Dayton and WPAFB!

-Please continue to use the DRMC website to send in any events your organization may have and would like to publicize. There were some glitches over the summer, but I believe they should all be fixed!
www.collaborationdayton.com

-You may wish to consider attending the Ohio Defense Forum. There is a very robust agenda planned and it's also a wonderful networking opportunity. www.ohiodefenseforum.com

-Lastly, we would like the new commander reception to take the place of a 3rd quarter meeting. Please continue to send me any updates your organization may have, and I can communicate those with the group electronically. Please also let me know if you have ideas for a location for our December meeting and topics. As always, feel free to reach out with any questions or inputs.

Sincerely,
Amber

We've moved! Please note our new address below.

Amber Begley | Director of Military Affairs

Dayton Development Coalition | 1401 S Main St, Ste 200 | Dayton, OH 45409

☎ (937) 229-9073 – direct line

✉ abegley@daytonregion.com | 🌐 www.daytonregion.com





2019 PRESS CONFERENCE

Dayton Regional Green, DP&L, Vectren, Energy Optimizers USA and IGS Energy invite you to join us on

October 9, 2019 | 11:30 a.m.

Cox Arboretum | 6733 N Springboro Pike | Dayton, OH 45449

as Montgomery County Commissioners, elected officials and community leaders announce Bring Your Green Challenge 2019 and recognize challenge participants and newly green certified businesses.

Dayton Regional Green will demonstrate how participants can start tracking progress and scoring points using an exciting, revamped online platform!

Refreshments and light appetizers will be served.

[RSVP HERE](#)





**THURSDAY
October 10**



7:30AM | EST



Secure your seat

REGISTER TODAY



Hilton Garden Inn Dayton/Beavercreek

3520 Pentagon Park Blvd, Dayton, OH 45431



About the Event

The defense industry is a huge economic driver for the regions business community. Dayton Business Journals Defense Forums bring the leaders of the defense and business communities together to discuss the current and future issues surrounding the economic impact that defense has on the regions business landscape.

Speakers:

U.S. Air Force (Retired) General Lester Lyles, Board of Directors for JobsOhio, former commander of the Air Force Materiel Command at Wright-Patterson Air Force Base

Angela Fronista, President and CEO of BTAS Inc. in Beavercreek

Joe Zeis, Aerospace and Defense Advisor for the State of Ohio

Publication Sponsor



Associate Sponsors



[Unsubscribe Events](#) | [Manage Preferences](#)
All right reserved. © Dayton Business Journal

Email sent by Dayton Business Journal
40 N Main St, Ste 810
Dayton, OH 45423, USA

Finding your Place

When your company's strategic plan calls for a new space



Join **ATA Beilharz Architects** on October 10th for a free session to help you make informed decisions on the critical first steps in your business' building and renovation projects. They will be discussing:

- Identifying your space needs
- Forming the right team
- Structuring the contracts
- Common Pitfalls
- Site Analysis and Final Selection

When: October 10
Where: 714 E. Monument Ave, Dayton Rm 116
Time: 4:00-5:00 PM
Cost: Free!

Light happy hour refreshments will be served

Register

About the presenters: Jake Williams, Partner and Susan Williams, Senior Associate of **ATA Beilharz** bring 40+ years of experience in creating spaces for companies large & small.

Questions? Contact susan@ata-b.com

ATA | BEILHARZ
ARCHITECTS



Ohio | Small Business
Development Centers