



DOWNTOWN E-VENTS

November 8-14, 2019



Featured Event



November 12 - Blue Note Records 80th Birthday Celebration

[Victoria Theatre](#), 138 N. Main St.;
7:30 p.m.

This November, a triple-bill of current Blue Note artists - Kandace Springs, James Francies, and the James Carter Organ Trio - will embark on a U.S. tour of performing arts centers and theatres around the country in celebration of the 80th Anniversary of Blue Note Records. Each artist will perform a set of their own music followed by a finale with all the musicians coming together to perform a classic Blue Note tune. Call for costs. 229-3630 or ticketcenterstage.com.

Also this Week

November 9 - Oregon District Barstool Open

[The Oregon District](#), E. Fifth St.;
10:30 a.m.-5:30 p.m.

Put together a team of four and join us for a crazy-fun 9-hole indoor miniature golf outing in 10 bars throughout the Oregon District! Proceeds benefit local children and adults with disabilities at United Rehabilitation Services. [Register here](#) or by visiting one of the participating bars or URS. All teams are required to bring their own putter and ball and have a designated driver. Food is included with your registration fee and will be available at all bars. *Drinks are not included*. For more info, call 853-5464.

Thru November 17 - **The Cake**

[The Loft Theatre](#), 126 N. Main St.;
call for times.

The Cake tells the story of Della, a baker who's given pause when the girl she helped raise comes home for her wedding and Della realizes that her fiance is actually a fiancée. Della's husband Tim says she couldn't possibly bake their wedding cake, but can she? Should she? It's a prism into four different experiences of the place where love, tradition, and family expectations collide.
ticketcenterstage.com.

Thru December 15 - **Exhibit: Small but Mighty**

[The 48 High Street Gallery](#),
48 High St.; call for times.

Buy Art, Buy Local this Holiday Season! Join us as the Dayton Society of Artists presents their latest show, "Small but Mighty." The exhibit features work that is all 12" x 12" x 12" or smaller and all artwork is priced under \$400. The show was juried by Peter Doebler from the Dayton Art Institute.

Thru March 31 - Tour de Way

100+ locations along the Great Miami Riverway, including several in downtown Dayton.

Over 100 locations are offering \$3,000 in prizes! Tour de Way is a free passport program that lets you explore our region all year long with activities and locations perfect for the adventurer, art lover, aviation enthusiast, beer connoisseur, and everyone else in between. Every location you visit gets you another chance to win amazing prizes like a SmithFly Shoal Tent or an Opus Classico 2 bicycle from Spoken Bicycles. Tour de Way runs from May 4, 2019 to March 2020. [Find details here.](#)

November 8 - Classic Albums Live: **Abbey Road**

[Victoria Theatre](#), 138 N. Main St.;
7:30 p.m.

Note for note. Cut for cut. That's what you'll experience live at the Victoria Theatre. CLASSIC ALBUMS LIVE recreate classic rock albums in their entirety. Not a cover band, not an impersonation, these world-class musicians go to great lengths to faithfully recreate every sound on the

November 8-13 - This Week at The Barrel House

[The Barrel House](#), 417 E. Third St.;
call for times.

Friday, November 8, is **Food Truck Friday** with **Smoking Inferno BBQ**. November 13 is **Wu-Tang Wednesday**. 222-GRWL.

November 8-13 - Music & More at the OE

[Oregon Express](#), 336 E. Fifth St.;
call for times.

Friday, November 8, the OE presents live music from **Linda Prevo Band**. Saturday, November 9, it's **Disturbing the Peace**. Wednesday, November 13, come play **Music Bingo**. Call for costs. 223-9205.

November 8-14 - Music & More at Blind Bob's

[Blind Bob's Tavern](#), 430 E. Fifth St.;
call for times.

Friday, November 8, Bob's presents music from **Charlie Jackson and the Heartland Railway, Me & Mountains, Neo American Pioneers, and Nordlund**. Saturday, November 9, come for the **Scary Hotel album release with Big Time Pharaohs and Bellowing Pines**. Sunday, November 10, it's **Mery Steel, Seth Gilliam & The Fake News, and Paul Monnin**. Every Tuesday it's **Best. Trivia. Ever**. Wednesday, November 13, come for **Karaoke with DJ Nancy**. Thursday, November 14, come hear **Grenades!?, Speaking Suns, The Molicie, and Bird Brain Breakfast**. Call for costs. 938-6405.

November 8-14 - This Week at the DAI

[Dayton Art Institute](#),
456 Belmonte Park North; call for times.

The DAI presents its latest exhibits, **Maker & Muse: Women and Early 20th-Century Art Jewelry, Mona Lisa Today, and William Preston Mayfield Photographs**. Saturday, November 9, is the next **ARTventures**, also, come hear **Guest Speaker Elyse Zorn Karlin**. Thursday, November 14 is the next **Tiny Thursdays** and the **Bob Ross Auto Group Jazz & Beyond Series**. Museum general admission is \$15 for adults; \$10 for seniors (60+), active military, and groups (10 or more); \$5 for college students (18+ with ID) & youth (ages 7-17); free for children (ages 6 & younger) and museum members. Prices include admission to all special exhibitions, focus exhibitions and the

November 10 - Sunday Movies @ Main

[Dayton Metro Library - Main Library](#),
215 E. Third St.; 1:30 p.m.

Dayton Metro Library's popular **Sunday Movies @ Main** series continues with more out-of-the-ordinary films. This week's film will be **Indiscreet**. For more information, visit DaytonMetroLibrary.org or call 463-2665.

November 10 - Neenah Ellis - A Dayton Woman of Influence

[The Loft Theatre](#), 126 N. Main St.; 7 p.m.

Neenah Ellis is the President of Miami Valley Public Media Company. She came to WYSO in 2009 after 30 years as a radio documentary producer in Washington, D.C. She's been a producer for *All Things Considered* at NPR and has won three Peabody Awards, broadcasting's highest honor, for her work. She is the author of the New York Times best seller, *If I Live to be 100: Lessons from the Centenarians*. Now Neenah will share highlights from her book, mixed with personal experiences during the interview and writing process. Audience members will have the opportunity to participate in a Q&A session after the talk. Dessert reception to follow. \$35.
ticketcenterstage.com.

November 11 - If All the Sky Were Paper

[The Loft Theatre](#), 126 N. Main St.; 7 p.m.

Throughout the season, we will be hosting table readings of plays considered to be some of the best the theatre world has to offer, and all works of interest to The Human Race as potential full-productions. November 11 features **IF ALL THE SKY WERE PAPER**, by Andrew Carroll. This play is based on letters sent home by soldiers dating back to the American Revolution to modern day emails from Iraq and Afghanistan. It is a powerful look at war and its effect on the people serving and their families at home.
ticketcenterstage.com.

November 12 - UPSTREAM: A Change Leader Alliance Event

[Dayton Art Institute](#),
456 Belmonte Park North; 6 p.m.

Think Tank is proud to bring UPSTREAM to The Dayton Art Institute for the first time. UPSTREAM will invite participants to hear

original album in a concert setting.
ticketcenterstage.com.

November 8 - Strange Magic: The Music of ELO

[Dayton Performing Arts Alliance](#);
[Schuster Performing Arts Center](#),
Second & Main sts.; 8 p.m.

Join the **Dayton Philharmonic Orchestra** for a night that pays tribute to ELO, the band that lit up pop music in the 1970s by fusing rock n' roll rhythms with stellar orchestral arrangements! ticketcenterstage.com.

November 8 & 9 - Dayton Woman's Club Annual Holiday Bazaar

[The Dayton Woman's Club](#),
225 N. Ludlow St.; Fri. 12-6 p.m.;
Sat. 10 a.m.-3 p.m.

Browse a variety of gift items, baked goods, holiday decorations, cards, jewelry, and raffle items. The Friday dinner & Saturday lunch are open to the public; reservations are required. Call for cost. 228-1124.

November 8 & 9 - Super Dope Comedy Festival

[Wiley's Comedy Joint](#), 101 Pine St.;
7:15 & 9:30 p.m.

For the third year in a row, host and producer Dan Sebree has gathered some of the best comedians from the Midwest to perform in the Gem City. 40 comics from Illinois, Indiana, Michigan, Kentucky, Ohio, and New York will be gracing the stage. Reserve tickets at wileyscomedy.com. \$10 online, \$15 at the door. 223-5277.

November 8 & 9 - First Annual Local Music Day

[Yellow Cab Tavern](#), 700 E. Fourth St.;
7 p.m.

Eight bands will play across both nights, and new releases from over a dozen local artists will be available for purchase. The cover charge on both nights begins at 7pm. Two-day tickets are available for \$15 in advance, while one-day tickets will be \$10 at the door. [Buy tickets here](#).

November 8-10 - AcadeCon

[Dayton Convention Center](#),
22 E. Fifth St.; Fri. & Sat, 9 a.m.-11 p.m.,
Sun. 9 a.m.-6 p.m.

AcadeCon 2019 is the 7th annual tabletop convention hosted by The RPG Academy.

museum's collection galleries. Some programs and events may carry an additional charge. 223-5277.

November 9-14 - Music & More at The Dublin Pub

[The Dublin Pub](#), 300 Wayne Ave.;
call for times.

Saturday, November 9, the Pub presents music from **Nick Mitchell**. Monday is **Trivia with a Twist**. On Wednesdays, come play **Singo: Musical Bingo**. Thursday, November 14, **Nick Mitchell** performs again. Call for costs. 461-1101.

November 9 - Space Three Grand Opening

[Space Three](#), 39 S. St. Clair St.;
7 a.m.-12 p.m.

[Space Three](#), a boutique fitness studio, will open downtown at 39 South St. Clair Street on Saturday, November 9. The studio will offer nearly two dozen group fitness classes per week across [three different formats](#): BootyBarre, SWERK dance cardio and TRX (Total Body Resistance Exercise). During its grand opening on November 9, Space Three will host seven free classes beginning at 7 a.m. Classes are open to the public, and babysitting is available during classes. [Santa Clara Juicery](#) will be on-site offering juices, juice shots and protein bites from 8 a.m. to noon. A variety of class passes ranging from drop-in to annual memberships will be [available for purchase](#) at a 25% discount.

November 9 - Second Saturday Nude Figure Drawing

[The 48 High Street Gallery](#),
48 High St.; 9:30 a.m.-noon.

Join us for nude figure drawing in the gallery! \$5 model fee; Open to individuals at all drawing levels. Bring your own materials including drawing boards. Easels, tables, and chairs are provided.

November 9 - Artist Talk: Imagery vs. Intent

[Front Street Studios](#),
1000 E. Second St.; 11 a.m.

Please join us for an art discussion on the work of local artist Scott Gibbs. The talk will feature a panel of guests including artist/designer Gary Hinsche, artist Jean Koller, Sinclair Community College Professor, Dr. Kelly Joslin and University of Dayton professor, Jeffrey Cortland Jones.

stories from The Change Leaders Alliance. Think Tank's Change Leaders Alliance is a network of individuals with lived experience in poverty, addiction, or incarceration that have come together to use their experiences to impact positive change in our community. [Get tickets here](#). 223-5277.

November 13 - Federal & State Grants: Navigating the Process

[Dayton Metro Library - Main Library](#),
215 E. Third St.; 10 a.m. & 1 p.m.

Get a handle on the basics of applying for funds from federal and state sources, with Ericka Harney, an 18-year veteran of the nonprofit and education sectors. Haney has served as an international representative for the US, raised millions in funds for great causes, and co-founded a social enterprise. She is a frequent keynote and session speaker at the local, state, regional, national and international levels.

DaytonMetroLibrary.org. 463-2665.

November 13 & 14 - Distillery Tours

[Belle of Dayton](#), 122 Van Buren St.;
6 p.m.

Distillery tours are an extraordinary way to learn about craft distillation and spirits. The whole experience will give you the chance to see where our spirits are made and includes a sampling of our spirits - all made onsite! Book a tour [here](#).

November 14-17 - Miracle on 34th Street: A Live Radio Play

[First Lutheran Church](#), 138 W. First St.,
call for times.

In this Christmas classic, brought to you in a live 1940s radio style format, an old man going by the name of Kris Kringle fills in for an intoxicated Santa in Macy's annual Thanksgiving Day parade. When Kringle surprises customers and employees alike by claiming that he really is Santa Claus, it leads to a court case to determine his mental health and, more importantly, his authenticity. We will have live Foley sound effects on stage as well as commercial breaks to advertise for local businesses. [Buy tickets here](#). 222-7848.

November 14-December 21 - Holiday Gift Gallery

[The Contemporary Dayton](#),

The dream of AcadeCon grew from the desire to have a weekend of gaming where gamers of all types would be welcome. AcadeCon - Gaming with friends, old and new. \$15-\$50. [Tickets and info here.](#)

November 8 & 11 - Mayhem & Mystery Dinner Theatre: Yuletide Yammerings: A Holiday Whodunit

[Spaghetti Warehouse](#), 36 W. Fifth St.; 7 p.m.

Mayhem & Mystery presents their always popular holiday mystery show with lots of fun interaction for all. Can you solve this year's crime and win a prize? Bring your family, friends, coworkers, and more for an evening of laughter and holiday hilarity as Yule Tide presents his holiday variety show. Tickets are \$29.95 per person for dinner and show (tax and gratuity not included.) Reservations are required and can be made by calling the Spaghetti Warehouse at 937-461-3913.

Moderated by Dayton activist Peter Benkendorf. The discussion format will consist of a dialogue between the panelists followed by an open participation from the audience. \$10. [Get tickets here.](#)

November 9 & 10 - Johnny Peers & The Muttville Comix

[Victoria Theatre](#), 138 N. Main St.; Sat. 1 & 4 p.m.; Sun. (sensory-friendly performance) 2 p.m.

Ringling Brothers Clown College graduate Johnny Peers and his personality-plus canines - Animal Planet "Pet Star" Winners - are coming to tickle your funny bone! Sensory Friendly show on Sunday. [ticketcenterstage.com.](#)

118 N. Jefferson St.; call for times. This annual show transforms the downtown gallery into an all-art, all-original, all-local, fine art and fine craft gift gallery where guests can shop their gift list from hundreds of unique items created by Miami Valley artists. Prices vary and there are items available for every budget. Gallery design by Chris "Red" Newman, DayTony-award-winning set designer. Also each Thursday in December during the Holiday Gift Gallery, we'll be offering "Pop-Up Yummies & Celebrity "Wrap" Nights, local restaurants and celebrities will come to the gallery offering delicious culinary treats for you to indulge in while you shop the Holiday Gift Gallery.

Downtown's weekly e-vents

is produced by the Downtown Dayton Partnership, and is only a sampling of everything happening downtown. While every attempt is made to highlight events appealing to a variety of interests, e-vents is not intended to be comprehensive.

For many more event listings, visit our website at [downtowndayton.org](#).

If you have questions about this email, reply to this message or call us at (937) 224-1518.

Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for event details.

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Business FOCUS

Highlights of News & Events at Your
Dayton Metro Library



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Securing Social Media in Small Businesses

Social media reach continues to grow. There are 3.484 billion active social media users as of January 2019, a 9% increase from 2018. This reach and influence is one of social media's characteristic features, making it useful for more than connecting with old friends and colleagues - it has long had commercial and business functions.

This overlapping use of social media has been described to have blurred the divide between the professional and personal, at least in the online world. Organizations share their expertise through selected employee accounts to have a more approachable image. Individuals stay active on social media as it can be essential to their jobs.

However, despite the convenience this connectivity affords, social media does raise security and privacy risks for small businesses. [Bridget Weston](#), Acting CEO of SCORE shares several of the biggest security threats in [this blog post](#).

To read more interesting articles like this one, visit the [Dayton SCORE online library of resources](#).

Upcoming Programs and Events:

Library Resources for Business Owners and Entrepreneurs

Find out why a DML Library card is essential equipment for business success! [More details here.](#)

Wed, November 13, 10 - 11 am [Main Library](#)

SCORE Small Business Counseling

The Dayton Chapter of SCORE offers free one-on-one counseling sessions for anyone thinking of starting their own business or needing assistance with an existing business. Call 937-496-8631 to schedule an appointment with a SCORE counselor.

Fri, December 6, 10 am - 1 pm [Main Library](#)

Useful Links

[Ohio Business Portal](#)

[U.S. Small Business Administration](#)

[Dayton SCORE](#)

[The Entrepreneurs Center](#)

[Miami Valley SBDC](#)



[Chamber Events](#)



Questions? Suggestions?

[Ann Riegle Crichton](#)

Business Services Librarian

Dayton Metro Library

937.496.8631

DaytonMetroLibrary.org/Launch-Point



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MENTORING WORKS

FIND A SCORE MENTOR

Small Business Newsletter

November 2019

Chapter Chair Corner



Ann Riegle Crichton
Chapter Chair

The Dayton Chapter of SCORE was founded in 1970 as a nonprofit volunteer organization to assist the Small Business Administration (SBA) in helping grass roots profit and nonprofit businesses to start and grow in the Miami Valley area.

November is a month when our minds toward the thankfulness and the upcoming holiday season.

Would you join me in thanking our many volunteers who present workshops, mentor clients, organize our many events and programs? **Everyone associated with SCORE is a volunteer, giving their time and experience to help you, our small business owners and entrepreneurs.** Reach out to your mentor today and say THANKS!

I would be remiss if I didn't also recognize our major sponsors who make it possible for us to do our work. **Wright-Patt Credit Union and the Virginia Kettering Foundation donate most of our operating budget each year. We are also supported by the Small Business Administration.** If you have the chance, say thanks to these folks as well.

November Nonprofit Training Workshops



Dayton SCORE provides free mentoring to nonprofit organizations and charities by volunteers experienced in working as board members and executives in nonprofit organizations.

The Fall 2019 Nonprofit series focuses on topics that our research has shown to be of critical importance to nonprofits.

All Dayton SCORE nonprofit workshops are presented by local professionals including attorneys, accountants, marketers, bankers, etc

These workshops begin at 10:00 AM are FREE and include a lunch (12:00 - 1:00 PM) that affords the opportunity for networking. Registration will open 60-days before the workshop is scheduled.

[Workshops Information »](#)

- Nov 4 - "Board Development" 5:30-8:30 pm [REGISTER >>>](#)
- Nov 14 - "Financial Management" [REGISTER >>>](#)

Miami Valley Calendar of Workshops and Events



There are 20 workshops and events scheduled for November in Miami Valley business area.

These business related workshops, and events are highlighted by Dayton SCORE , Dayton Metro Library, SBA, and local business associations.

[Review Event Calendar >>>](#)

Better Business Bureau (BBB) of Dayton and Miami Valley "It's Never Too Early To Start Thinking About BBB Spark Awards"

Now's the time to nominate local entrepreneurs for the Better Business Bureau's Spark Awards, even your own. The Spark Awards, an Award for Entrepreneurship, recognizes business owners 35 and under or business owners of any age operating for less than three years, who demonstrate a higher level of character, generating a culture that is authentic about its mission and connect with community.

If you'd like to nominate an organization, **the deadline to do so is February 3, 2020**. Nominated companies must complete and submit their entries by March 2, 2020. (Organizations may self-nominate.) The leading organizations are then selected to represent the Class of 2020 in the areas of character, culture and community as the 2020 recipients. Recipients of the 2020 Spark Award will be announced on May 12, 2020 during the BBB's Eclipse Integrity Awards. Additionally, recipients will be involved with telling their stories at BBB events throughout the year.

[Learn more and hear from a 2019 honoree >>>](#)

Company's Plans to Cope for with Loss

When counseling an existing company, one of the main issues that need attention is how the company plans to cope with loss of a primary leader.

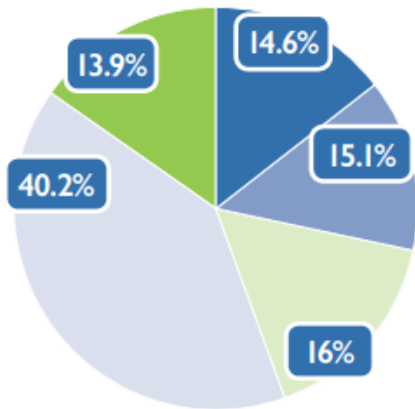
This can occur in more than one way. As the following article shows (**Dayton Daily News - October 28th Business Section**), divorce can force a company leader to have to dissolve his share of the company. In addition to this type of situation, we need to consider, sale of the company to gain the asset value for the owner, loss of a key leader through death, and for the LLC, how investors come and go and are compensated.

If your company or your client's company has not considered this situation, you may want to ask a SCORE counselor for help.

[Read Dayton Daily News Article >>>](#)

The Megaphone of Main Street: Startups

Infographic #1: Finding Your Way, Finding Customers



Most entrepreneurs begin a new business with passion and experience.

- Passion for the product/service I provide (40.2%)
- Wanted the flexibility of self-employment (16%)
- Saw a gap in the marketplace that I wanted to fill (15.1%)
- Unemployment or underemployment at my previous job (14.6%)
- Wanted to be my own boss (13.9%)

New owners have on average **11.5 years of experience** in their industry before starting. Only 15% start their businesses due to unemployment or underemployment.



SCORE's latest [infographic](#), based on part one of [The Megaphone of Main Street: Startups Report](#), examines how startups begin and find support in the first year of business.

[READ MORE](#)

UPCOMING WEBINARS



Become a Better Business Using 3 Top Marketing Trends

November 7 | 1 PM ET

Learn immediately actionable ideas that are trending right now to firmly plant your product or service in consumers' minds.

[REGISTER](#)

Angel Investing 101- What is an Angel Investor and Does My Business Need One?

November 12 | 1 PM ET

Fundamental aspects of Angel Investing will be shared that will help you easily determine when to seek out an Angel Investor and why.

REGISTER



Year-End Tax Planning for Your Business

November 14 | 1 PM ET

There is still time to take actions that can favorably impact your tax bill for 2019. Find out which tax breaks apply to you & how to nail them down now.

REGISTER

Next Level Branding Hacks to Promote Your Business Online

November 19 | 1 PM ET

Learn next level strategies to properly create a better digital brand to improve your customer acquisition.

REGISTER



SUCCESS STORY



Barley Labs: Celebrate Your Love of Beer, Dogs and SCORE!

Barley Labs is an all-natural beer grain dog treat company that also has a dog-friendly taproom and gift shop in Durham, North Carolina. Owners Theresa Chu and Scott Beaudry worked with SCORE mentor Maxine Stern on financial projections and a business plan. [Read more about Barley Labs.](#)

FIND YOUR BUSINESS MENTOR

Small business owners who receive three or more hours of mentoring report higher revenues and increased growth.

We make it easy for you! Talk to one or more mentors via email, video chat or face-to-face in your local chapter.

[FIND A MENTOR](#)



SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for more than 50 years.

Because our work is supported by the U.S. Small Business Administration, and thanks to our network of 10,000+ volunteers, we are able to deliver our services at no charge or at a very low cost.

[Find out more about our mission, vision and values.](#)



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CONNECT WITH US





Small Business
Development Centers

Clients on the Move

Now and Zen DIY Studio

37 S St Clair St., Dayton

<https://shopnowandzen.com/>

Now and Zen Terrariums has added a second location in addition to their 2nd street market store. Paula and Aleah have created a fun new twist in their new DIY Studio - you can create your own special terrarium featuring an array of air plants, succulents and ferns. You can walk in and select plants and fillers from their "Terrarium Bar", join them for scheduled workshops, or even schedule a group event for your friends, family or co-workers.



Let Us Help You Promote Your Business This Holiday Season

This year for Small Business Saturday/Cyber Monday and the holiday shopping season, we are going to promote Miami Valley businesses by creating a web page that lists businesses that wish to participate, their holiday specials and links to their web pages or social media content.

We will also be creating a blog post and email to send out leading up to that day and the first thing that morning (Small Business Saturday/ Cyber Monday respectively based on your submitted promotions), so that people know what you have going on. This can range from special promotions to your hours of operations. We will be asking you to provide us with content that you want to share

We are also working on an additional promotion that utilizes a passport/bingo system for customers to collect verification that they visited/shopped your business with a raffle for participants.

If you would be willing to donate an item for the raffle that will be welcomed. We will share the raffle items as they come in via our Instagram and Facebook pages and that will be included in the marketing also. Donated items will need to be received by November 20th so that we can create the raffle packages.

Sign Up

Upcoming Workshops

ECommerce Workshops

For those of you interested or engaged in ECommerce, we have two November workshops that are just for you:

Shopify Panel

November 4th - 5:30-7:30 PM

Join us for a discussion of Shopify, one of the most highly demanded ECommerce platforms, from local business owners who are growing their businesses on the platform.

Speaker(s): Vaniti Byrd [Baba Love Organics](#); Jerrica Richardson [Arcani Coil Care](#); Judy Elder, [Helping Hands by JMarie](#); LeKeisha Grant, Certified Business Adviser, the Miami Valley SBDC

[Register](#)

ECommerce: Your Website Matters! Is Shopify for You?

November 11th - 6-8 PM

We will discuss the benefits of the Shopify platform and help you understand some of the best practices, how to set up some immediate options to help prepare your business for the quickly approaching holiday season.

[Register](#)

National Veteran Small Business Week: Connect with Local Customers on Google

November 5th - 12-1 PM

Join us for this Google LiveStream that will show you how to help people in your community find your veteran-led business on Google Search and Maps.

Feel free to bring your lunch to this event.

[Register](#)

Market Research that Won't Break the Bank

November 6th - 9-11:30 AM

Come join the Library's Business Specialist who will demonstrate how you can use library resources to: Identify potential customers in the B2B and B2C arena; Find information on consumer demographics; Access reliable information on market size and critical trends; Identify and research your competition; Mine business publications for valuable information; Analyze potential business locations.

[Register](#)

Lean Tools for Business Improvement

December 4th - 8:30-11:00 AM

Lean Six Sigma is not just for manufacturers any more! Applying the principles of Lean Six Sigma can help businesses to improve the speed and quality of any process in any industry.

Lean Six Sigma expert, [Jeff Cole](#), shares his best tips for small business process improvement. Jeff will focus on various techniques you can use immediately to:

- * Reduce waste and costs
- * Speed up processes
- * Fix stubborn problems in the business

As a bonus, Jeff will also cover how to use lean principals and tools to drive more traffic to your business.

[Register](#)

SBIR T3 Transition Accelerator

Applications Now Being November 1- December 8, 2019

The Air Force Low Cost Attributable Systems Accelerator is conducted by Wright Brothers Institute, a partner of the Air Force Research Lab ("WBI"), and The Entrepreneurs Center of Dayton ("TEC"). This Accelerator is an important component within the acquisition ecosystem of the United States Air Force and aims to reduce start-up barriers for small businesses working with the government. The Air Force is serious about attracting talented start-ups with war-fighter solutions and contributing angel-investment-like funding to get these technologies to the war-fighter faster.

[Learn More](#)

Hello,

Waste Management is in need of a Heavy Equipment Mechanic in Dayton, OH. This position offers a \$2000 Sign on Bonus. If you would be so kind as to share the attached flyer with your networks and wherever you see fit, ***as well as reply to this email to confirm receipt, and let me know how you are able to post or distribute and get the word out, it would be greatly appreciated.***

We have found that veterans are a great fit in our organization – in fact, one in twelve of our employees are former military. We encourage any and all qualified veteran's to apply online, <https://careers.wm.com/frontlineoperations/us/en>

Waste Management has been recognized as Best Employer of Veterans, by the following..

- Military Times Top 75 “Best for Vets Employer”
- G.I. Jobs Top 100 “Military Friendly Employer”
- CivilianJobs.com “Most Valuable Employer-Military”

Thank you so much for your time and consideration – I look forward to hearing from you.

Sincerely,

Joy Korst

jkorst_wm@wmcareers.net

Waste Management Recruitment

Equal Opportunity Employer (Minority/Female/Disability/Veteran)

<https://careers.wm.com/frontlineoperations/us/en>





//////////////////// **THINK GREEN.**[®]

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PLEASE CALL 877-220-5627

Equal Opportunity Employer: Minority/Female/Disability/Veteran

the heart of cabi foundation



The Heart of cabi Foundation and Independent cabi Stylists would like to extend a warm invitation to the many women who have lost their personal clothing due to the recent tornadoes.

TORNADO RELIEF cabi CLOTHING EVENT

free, new designer clothing^{*}
women's sizes 0-10 & XS-M available
(limited L & XL available)

SATURDAY, NOVEMBER 9

10:00 A.M. - 2:00 P.M.

CLOTHES THAT WORK

1133 S. EDWIN C. MOSES BLVD. SUITE 392, ENTRANCE A
DAYTON, OH 45417

For questions, please contact: Kim Peters at kpeters2@woh.rr.com
Our hearts are broken for your loss, and our prayers are with you.

*Clothing items will be given to women in attendance while supplies last. Clothing is for the women who have lost their homes and possessions in the Memorial Day tornadoes. **For entry into the event, please bring a valid ID along with proof of loss** (documentation from an insurance company or FEMA approval letter). If your ID has been updated with a new address, bring a utility bill displaying your name and previous address. Verification will be necessary for entry. Due to limited supply, those in need of clothing must be in attendance.

The cabi logo, featuring the word "cabi" in a lowercase, sans-serif font. The letter "i" has a dot above it.



University of Dayton
Center for
Leadership

THE BEST **LEADERS NEVER STOP LEARNING**

NOVEMBER HIGHLIGHTS

– EXECUTIVE DEVELOPMENT –

**Corporate Athlete
Resilience:
Stress Smarter, Recover
Better, & Be Your Best
with **Natalie Johnson** on
November 13**

Natalie is a nationally recognized expert in employee well-being, fitness and nutrition, Fortune 100 & 500 consultant, and health coach and sports nutritionist.



[Register Today →](#)

Learn more about Executive Development programs

— EXCITING NEW OPPORTUNITY —

Women Lead.

Cohort starts March 12



DON'T JUST SET THE BAR. BREAK THE BAR!

Calling all women leaders who want to challenge themselves to career exploration and continue to rise in their organization. You're already leading, use this program to take your leadership skills to the next level. Immerse yourself in this 7-month leadership experience where you will be among other top women leaders creating a vibrant new ecosystem. Listen to them, learn from them and connect with them. Through Women Lead, we will give you the additional tools and insights needed to expand your

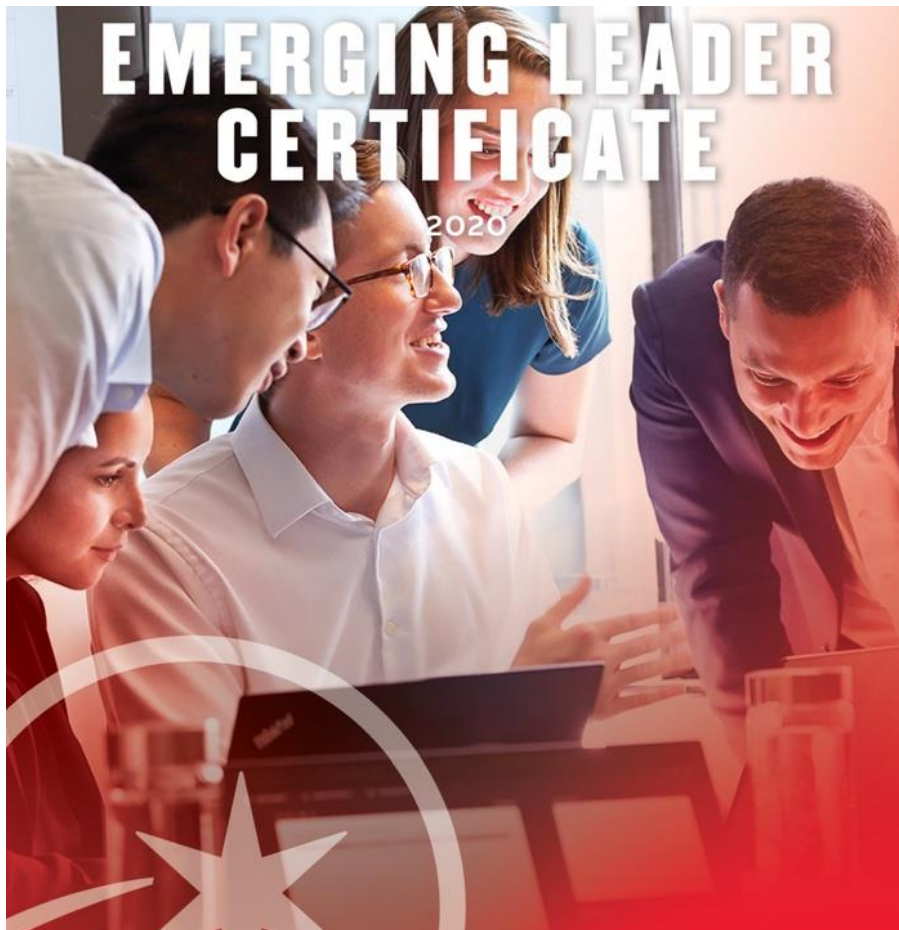
positive impact on your organization and community and continue to rise with purpose.

[Apply Today →](#)

Learn more about the Women Lead. program

— EMERGING LEADER —
Next cohort beings on January 23

[Apply Today →](#)



Volunteer Opportunity at UD Center for Leadership

Volunteer in the **COPE** (Cost of Poverty Experience) simulation.
Participants in the simulation on November 6 are the current 2019 January

Emerging Leader Cohort

[Volunteer Registration →](#)

[Click here to learn more about the simulation](#)

– SUPERVISORY LEADERSHIP – Next cohort beings on January 15



[Apply Today →](#)

– PROFESSIONAL DEVELOPMENT –



– PROFESSIONAL DEVELOPMENT –

- Time Management & Personal Productivity on Nov 5
- Professional Communication & Presence on Nov 6
- Effective Decision Making on Nov 7
- Leading Yourself to Outstanding Results on Nov 14
- Communication Skills for Leaders on Nov 20
- Advanced Problem Solving for Team Leaders:
Lean Six Sigma Green Belt on Nov 20-21
- Leading Change at the First Level on Nov 21
- Embracing Accountability on Dec 3
- Leadership is Everyone's Business on Dec 4
- Navigating Difficult Conversations on Dec 10
- Project Management Essentials I & II on Dec 11-12

[Register →](#)

– UDCL Social Channels –



About Us

Home

Want more information? Contact us today 937-229-3115
leadership.udayton.edu



Want to hear about the innovative ideas small businesses have developed to give our warfighters a tactical edge?

[U.S. Air Force Life Cycle Management Center's Pitch Day](#) on Nov. 13 and 14 will highlight 17 companies ready for investment. The event will award Phase II SBIR contracts on-the-spot to companies seeking contracts with the Air Force based on a streamlined evaluation of written proposals and in-person presentations. Each company is eligible for an up to \$750,000 investment same day.

To request to attend this invitation-only event, you must register by November 1, 2019.

Register Now

You will have an incredible opportunity to meet with these innovative companies and invest in new technologies that have already gone through rigorous vetting.

Interested? Check out the agenda below:

Carillon Historical Park
1000 Carillon Boulevard
Dayton, Ohio 45409

November 13, 2019

1:00 pm – 4:00 pm

Join us for an open opportunity to get a sneak peek at new concepts, partner with small businesses and invest.

5:00 pm – 7:00 pm

Celebrate and network with key leaders and investors from Ohio.

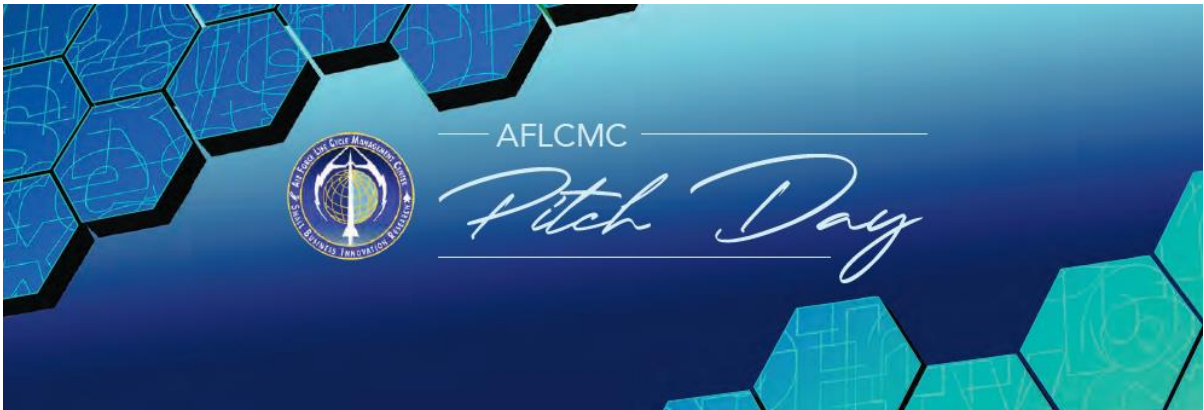
November 14, 2019

9:00 am – 4:00 pm

Visit the showcase where companies present their pitch ideas in a public forum – and have the chance to invest alongside the U.S. Air Force. We are excited to announce Lt. Gen. Duke Richardson and Gen. Arnold Bunch Jr. will be keynote speakers.

For more information on participation opportunities, please check out the AFLCMC Pitch Day website: <https://aflcmcpitchday.com/>. There will be no on-site registration. Please note that by submitting your request to attend does not guarantee admittance.

All requests to attend will be followed up with a validation email confirming your admittance.





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Our mailing address is:

1401 S. Main Street, Suite 200
Dayton, OH 45409

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Join Us Next Week for Another Exciting Green Drinks Dayton



With CleanEnergy4All!

Presentation starts at 5:20 PM

Topic: Creating a sustainable and resilient future for local neighborhoods. CleanEnergy4All believes if you provide vulnerable communities with the tools to improve, they will flourish, all while teaching powerful lessons about the environment.

Speaker: Bob Pohl and Phil Leppla, CleanEnergy4All

Host: Tom Tappel, HEAPY
(Green Drinks Dayton Planning Board)

Wed Nov 13, 2019
5:00-7:00 pm

Fifth Street Brew Pub
1600 E 5th St.
Dayton, OH 45402

[RSVP HERE](#)



FOLLOW US



**Export Compliance Workshop
presented by
Bureau of Industry and Security (BIS)**



**Export Compliance Workshop with Bureau of Industry
and Security**

When:
Nov. 14, 2019
7:30 a.m. to 4:00 p.m.

Where:
OCLC Conference Center
6600 Kilgour Place
Dublin, Ohio 43017

Who Should Attend

All those involved in the export process: Export Compliance Officers, Freight Forwarders, Exporting Carriers, Consolidators, Compliance Software Providers, U.S. Customs Brokers, U.S. Principal Parties in Interest, including Manufacturers and Suppliers.

Course Content

- Export compliance regulations, ECCN classification instruction, licensing process.
- Bureau of Industry and Security enforcement officer will discuss how the bureau interfaces with companies and the judiciary.
- Resource panel discussion: U.S. Commercial Service, Ohio SBDC Export Assistance Network, Ohio Development Services Agency, attorneys and other key resources to discuss implementation and best practices.

Schedule

7:30 a.m. - 8:30 a.m.	Registration and continental breakfast
8:30 a.m. - Noon	BIS introduction, compliance regulations, ECCN classification, licensing process
Noon - 1:00 p.m.	Lunch
1:00 - 2:00 p.m.	BIS enforcement
2:15 - 3:30 p.m.	Panel of local resources and implementation assistance
3:30 - 4:00 p.m.	Q&A and wrap-up

NASBITE CEU CREDITS:

Registration in this BIS workshop will earn participants 6.25 credits.

COST:

\$95.00 per participant

REGISTRATION Details



SPONSORS:



The Ohio Small Business Development Center (SBDC) Program is funded in part through a cooperative agreement with the U.S. Small Business Administration. The SBDC program is also funded in part by the Ohio Development Services Agency. All services are extended to the public on a non-discriminatory basis. Language assistance services are available for limited English proficient individuals. Reasonable accommodation for persons with disabilities will be made if requested at least two weeks in advance. Contact SBDC at 937.281.0118.

Ohio Export Assistance Network at Miami Valley SBDC | 714 E. Monument, Dayton, OH 45402

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Try email marketing for free today!

Aerospace Career Mixer

Friday, November 15, 2019

8:00 AM – 11:00 AM

Montgomery County
Business Solutions Center
1435 Cincinnati Street, Suite 300
Dayton, OH 45417



Register for FREE at
<http://bit.ly/aeromixer>

Establish valuable relationships with the top colleges and universities in Ohio. Learn how these institutions are preparing students to join the workforce post-graduation and foster relationships to build your future workforce.

APDC
AEROSPACE PROFESSIONAL DEVELOPMENT CENTER
AT SOUTHWESTERN OHIO COUNCIL FOR HIGHER EDUCATION

SOICHE
Intern
AT SOUTHWESTERN OHIO COUNCIL
FOR HIGHER EDUCATION

ddc | dayton
development
coalition

The Census Solutions Workshop

for the 2020 Census

The Dayton-Montgomery County Complete Count Committee wants to hear from you!

Nearly \$700 billion in federal funds are distributed annually based on the census count. We want our share. Come out and learn what to expect in the upcoming 2020 Census AND give your input on how to make sure our community is counted.

Saturday, Nov. 16, 2019

*Thurgood Marshall High School Cafeteria
4447 Hoover Avenue, Dayton, OH*

9:30am – 10:00am

Registration

10:00am – 11:00am

Overview of the 2020 Census

11:00am – 12:30pm

Breakout Sessions:

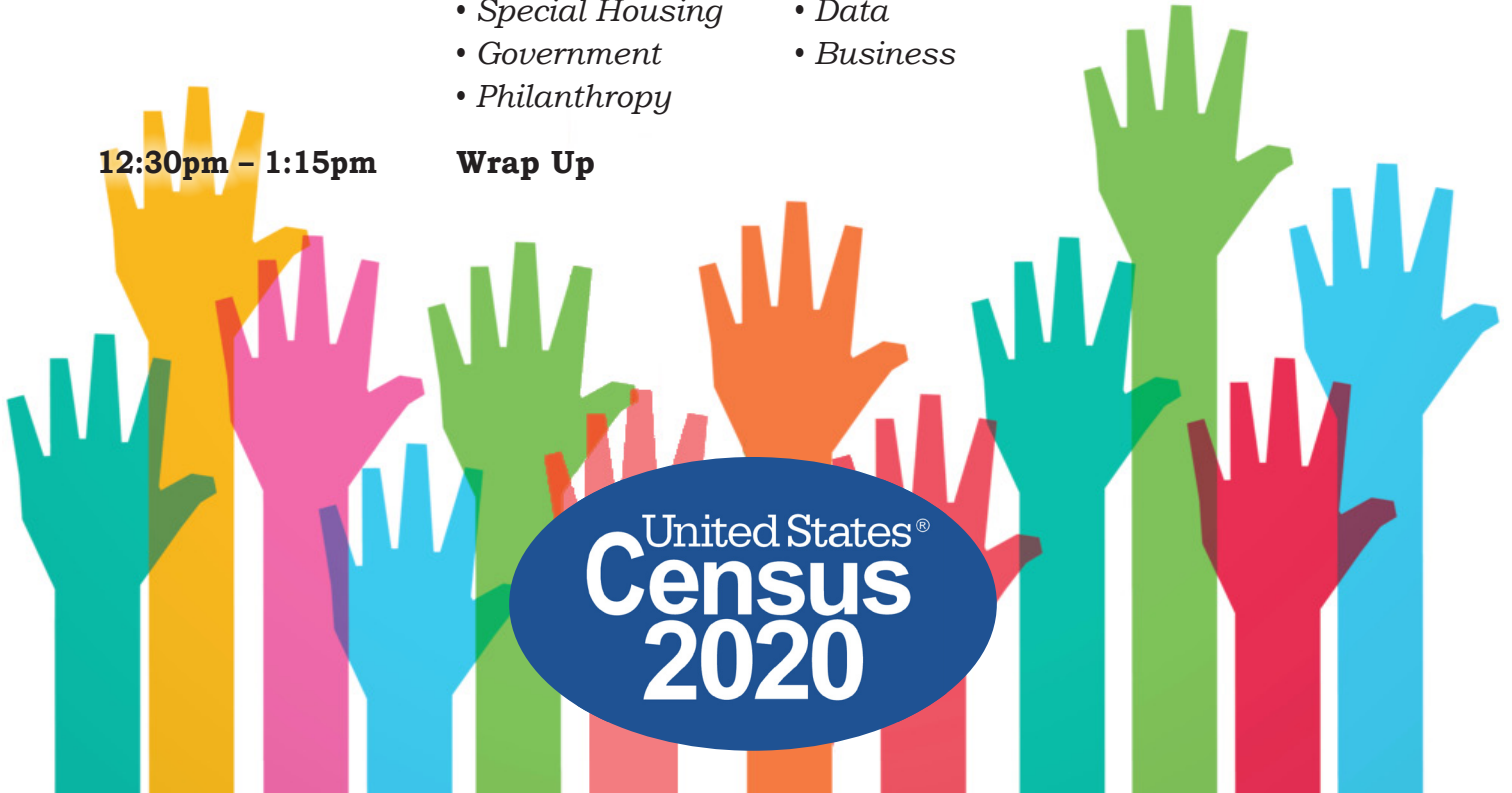
- *Education*
- *Faith Community*
- *Special Housing*
- *Government*
- *Philanthropy*
- *Community Organizations*
- *Media, Communications, & Technology*
- *Data*
- *Business*

12:30pm – 1:15pm

Wrap Up



United States[®]
Census
2020



Great set of speakers for 11/19

- Goldman Sachs Small Business Training Program
- Commute with Enterprise
- Census 2020 Information
- Ohio Business College CDL Program

PLUS we will have BF! Directories and Lite Retention Survey Notepads



Gwen Eberly

Economic Development & Planning Manager

Montgomery County
451 West Third Street
Dayton, OH 45422
937-496-6941

www.businessfirstdaytonregion.com



2019 Site Selection Magazine's Governor's Cup Submissions



The deadline to submit for Governor's Cup is **November 19**. Submit your community's projects [here](#). Please do not wait to submit.

The **Dayton Region** was ranked #2 for MSA's with a population between 200,000 and 1 million people, making it the **13th year in a row in the top 10**. In recent years, many micropolitans from our region have made the top 100 for cities with a population under 200,000, including **Wapakoneta, Sidney, Celina, Greenville** and **Wilmington**.

The Governor's Cup is an annual competition at the state and local level for the count of new and expanded facilities hosted by Site Selection magazine. A project is eligible to be submitted if there were 20 jobs created **OR** 20,000 square foot expansion **OR** \$1 million capital investment. This is important to us all because it helps keep the region front of mind for

site selectors around the world. Please [click here](#) for more information.

[Governor's Cup Submission Portal](#). If you have any questions or need help submitting, please contact Alex Nikolai at anikolai@daytonregion.com.

Q4 LEDO Meeting

The next LEDO and Workforce Partner meeting will be on December 19 from 2:30-4:30pm at the DDC's new office – 1401 S Main St, Dayton, OH 45401. We hope you are able to join us!

OEDA 2019 Annual Excellence Awards

The Ohio Economic Development Association (OEDA) presented its Annual Excellence Awards at its 2019 Annual Summit, held at the Embassy Suites Columbus-Dublin.

Congratulations to the following Dayton Region winner and finalist:

Best Project: Winner - Clinton County Port Authority – Amazon Air Cargo Project

Economic Development Professional of the Year: Finalist - Daniel G. Evers, Executive Director, Clinton County Port Authority

Events

AFLCMC Pitch Day

Want to hear about the innovative ideas small businesses have developed to give our warfighters a tactical edge? Join us at the AFLCMC Pitch Day on Nov. 13 & 14. [Register here](#).

TEO Pitch Day

This event addresses current technological challenges by bringing together enthusiastic small technology businesses holding active SBIR/STTR Phase II contracts, Air Force leadership, and outside investors focused on the betterment of our warfighter. Join us at the TEO Pitch Day on Nov. 15. [Register here](#).

Get to Know Your Local Economic Development Partners

Interested in learning about the City of Centerville? Check out our October feature!

[Read more](#)

DDC Travel Schedule + Business Development Initiatives



Event	Date	Location
DDC in Cleveland & Detroit (Site Selectors & Consuls) If interested, speak with Mitch Heaton	End of Nov., 2019	Ohio & Detroit
DDC to Dallas – Site Selectors If interested, speak with Justin Farmer	December 11, 2019	Dallas
Area Development Consultants Forum	December 8 – 10, 2019	Houston, TX
MAEDC & Int'l Consulates Visit	December 8 – 11, 2019	Chicago, IL
DDC Q4 LEDO Meeting at the DDC's New Office!	December 19, 2019	Dayton, Ohio
China with Fujian Province Chamber	December or January	Fujian, China
Israel with DRITA	February	Tel Aviv, Israel
UK Sister City Trip with Dayton	March 5-10	Rushmoor, UK
Site Selector's Guild	March 9-11, 2020	Atlanta, GA
Area Development Consultant's Workshop	March 30 – April 1, 2020	Detroit, MI
IAMC Spring Forum	May 2-6, 2020	Biloxi, MS
Area Development Consultants Forum	June 2-4, 2020	Richmond, VA
Farnborough Air Show	July, 20-24, 2020	Farnborough, UK
Site Selector's Guild Fall Forum	September 21-23, 2020	Richmond, VA
IAMC Fall Forum	September, 2020	Boise, ID
MAEDC Winter Forum	December, 2020	Chicago, IL
Additional Trips include: Another China Trip, 2-3 Canadian Trips, MRO Show, AUVSI, Market Visits to ATL/SC, NYC, DC, CHI		

News

[Manufacturer investing \\$225M to expand Dayton-area facility](#)

[Miamisburg company plans to expand local footprint with additional facility, 250 new jobs](#)

[Area company to add 70 jobs with expansion](#)

[Dayton Development Coalition names new military, aerospace executive](#)

[Here's why Ohio is a 'powerhouse' in the U.S. aerospace and defense industry](#)

[Unique Dayton pitch event to bring business, Air Force together](#)

Do you have a workforce or talent attraction success story you would like to share? The DDC is looking for submissions for our Business Attraction Newsletter. Please submit an article link or Word document 300-500 words in length. Submissions due by November 18, 2019 to mheaton@daytonregion.com.



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Dayton Development Coalition
40 N Main St.
Suite 900
Dayton, Ohio 45423

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**THURSDAY
Dec 5**



5:30PM | EST



December BizMix

[GET YOUR TICKETS](#)



About the Event

Join us for a low-key opportunity to mix and mingle with other Dayton-area professionals. Our news team is happy to help you understand how to pitch a story idea to a reporter.

Tickets are just \$35, including hors d'oeuvres and drinks! Join us for a fun evening at The Miami Valley School!

Sponsors:



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