



DOWNTOWN E-VENTS

February 7-13, 2020



Featured Event



February 7 - First Friday

Various locations throughout downtown Dayton; 5-10 p.m.

The beginning of every month starts with a bang in downtown Dayton. First Friday is a free art hop featuring exhibit openings at the galleries, along with a variety of entertainment options, arts demonstrations, live music and more. Add to that everything going on at the restaurants, bars, nightclubs, theaters, comedy club, movie theater and more that make up the downtown mix, and you have plenty of reasons to get out and about on First Friday! First Friday is presented by the [Downtown Dayton Partnership](#). For more info and specific event details, visit the First Friday [webpage](#) or [Facebook page](#). 224-1518.

Also this Week

February 9 - The Neon's Annual Oscars Watch Party

[The Neon](#), 130 E. Fifth St., 7 p.m.

Join us for the glitz, the glamour and your chance at prizes! You're invited to The Neon's Annual Oscar Party! The pre-show begins at 7 p.m., and we will begin seating as close to 7 p.m. as possible. (The actual Oscar ceremony traditionally begins around 8:00.) Ballots are available now in the lobby. Completed ballots must be turned in before the first Oscar is given. You must be present to be eligible for prizes. You can reserve a spot and your place in line by dropping off your ballot when we open our doors on Sunday, ... But only one ballot/reservation per person! Free Admission! 222-7469.

Thru February 9 - **Mr. Rickey Calls a Meeting**

[Dayton Theatre Guild](#),

430 Wayne Ave.; call for times.

In a NYC hotel room, in the spring of 1947, Branch Rickey, owner of the Brooklyn Dodgers, meets with four prominent African-Americans to discuss breaking the color barrier in Major League Baseball. He wants support from their community to help with the controversy he knows will ensue. Jackie Robinson, Joe Louis, Paul Robeson, and Bill Robinson, aka Mr. Bojangles, attend the meeting - but it isn't an easy fix. Concern about loss of jobs, as well as suspicion about Branch Rickey's motives, come into play.

Thru February 15 - Exhibit: **With Devotion**

[The Contemporary Dayton](#),

118 N. Jefferson St.; call for times.

Four Ohio women artists, Alison Jardine, Heather Jones, Jenniffer Omaidt and Paige Williams, playful investigation of materials including fabric, cast concrete, polypropylene, traditional oil and acrylic, casein and marble dust. 228-8414.

Thru February 26 - Exhibit: **Historic African American Churches of Southwest Ohio**

[First Baptist Church](#), 111 W. Monument St.; times listed below.

The African American Visual Artist Guild - Historic African American Churches of Southwest Ohio art exhibit is currently being hosted by First Baptist Church. Viewing is scheduled Mon thru Fri 8:30 to 2:30, Saturdays 9 to 11, Sundays 8:30 to 1:15. Twenty six pieces of artwork have been created by 17 artists celebrating churches in Southwest Ohio that have been in existence for more than 75 years, meeting the needs of their congregations and communities in which they reside, and being strong activists for civil rights.

Thru February 26 - Exhibit: **Atlas of Dayton: A City in Progress**

[Dayton Metro Library - Main Library](#),

215 E. Third St.; call for times.

This travelling exhibit about equity, opportunity, and resource access is presented in partnership with MVRPC and sponsored by UD's College of Arts & Sciences.

February 7 & 8 - **Dayton Flight Basketball Home Games**

[Sinclair College](#), 444 W. Third St.; 7:30 p.m.

Watch the Flight take on the Columbus Condors on Friday and the Dallas Skyline on Saturday. The Dayton Flight basketball team is hosting its inaugural season in 2020 after being founded by Brandon Harper, a Dayton, OH native and Central State alumni in 2018. This team is excited to be a part of The Basketball League (TBL), a twelve team professional basketball league drawing talent from all over the world. [Buy tickets here.](#)

February 7 & 8 - **Reel Love Showcase**

[Yellow Cab Tavern](#), 700 E. Fourth St.; 7 p.m.

Yellow Cab Tavern will host a showcase of [Reel Love Recording Company](#) artists.

Founded in Nashville and now located in Dayton, Reel Love is an analog and digital recording studio with strong ties to the Dayton music community. Friday night's event will feature Seth Canan & The Carriers, The Typical Johnsons, Sadbox, Paul Monnin (of Age Nowhere), and RADAR. Seth Gilliam & The Fake News, The New Old-Fashioned, Ashokan, and Salvadore Ross will perform Saturday night. [Presale tickets are available here.](#)

February 7 & 8 - Exhibit: **conJURORS**

[The 48 High Street Gallery](#), 48 High St.; 12-5 p.m.

conJURORS spotlights three of the DSA's recent past jurors. Erika b Hess, Colleen Kelsey, and Emily Sheehan juried exhibitions that showed in the 2018/2019 season. In addition, the first place award winners of the corresponding shows will be featured in the project space: Bill Franz and Ben Frederick. conJURORS runs through February 15.

February 7 & 8 - **Parents Night Out**

[Wiley's Comedy Joint](#), 101 Pine St.; Fri. 8 p.m., Sat. 7:15 & 9:30 p.m.

Four comics take a night off from their kids - then spend the evening telling jokes about parenting, relationships, getting older, and a bunch of other random topics. \$10. 223-5277.

February 9 - Girl Scout **Cookie Beer Pairing**

[Toxic Brew Company](#), 431 E. Fifth St.; 1-11:30 p.m.

Ever wonder what your favorite Girl Scout cookie would taste like paired with your favorite Toxic Brew? Lemon-ups & C.C.C. (4.5% kolsch), Trefoils & toxic blonde (5.6% blonde ale), Samoas & hangar 18 (6.2% coconut porter), Thin mints & black tonic (9% stout), Tagalongs & night ender (12% imperial stout). Add \$1 to the price of any of these beers to get a handful of their paired cookie, or just buy a whole box for \$5.

February 9 - Becoming a **Successful Artist Talk**

[The 48 High Street Gallery](#), 48 High St.; 1:30-3:30 p.m.

Julie Riley switched careers from the software industry and began to pursue painting full-time in early 2018 and was completely sustained by her art sales by 2019. Hear how she broke into the art market, how she organizes her time, and other tips and tricks to becoming a successful artist in the Dayton market. \$25 non-members, \$15 members, \$7 student members. Your fee goes to compensate the artist for her time and to support future programming. [Register today!](#)

February 9 - Winter Recital

[Chaminade Julienne Catholic High School](#), 505 S. Ludlow St.; 2 & 4 p.m.

The Winter Recital will be held for two recital hours on Sunday, February 9. All are invited to hear both instrumental and vocal performances. 461-3740.

February 9 - A World of **Jewish Music**

[PNC Arts Annex](#), corner of Second and Ludlow streets; 4 p.m.

In this special performance, the Dayton Jewish Chorale strives to bring people of all faiths together to celebrate the richness of Jewish music from across the globe. This unique concert draws upon diverse selections from Uganda, Israel, Italy, and more, and features Yiddish, Hebrew, Yemenite, and Sephardic folk songs as well. [ticketcenterstage.com.](#)

February 9 - The Simon & **Garfunkel Story**

[Schuster Performing Arts Center](#), Second & Main sts.; 7 p.m.

Interactive digital maps explore issues around income inequality, racial segregation, and access to resources in Dayton. Exhibit is free and open to the public during regular Library hours. 463-BOOK.

Thru March 1 - Ice Skating

[Riverscape MetroPark](#),

111 E. Monument Ave.; call for times.

Sheltered under the covered pavilion, the MetroParks Ice Rink sets the scene as a perfect winter wonderland in downtown Dayton. Patrons may skate daily, including all holidays. While the rink is open, you can enjoy delicious treats from the concession area, including a cup of hot chocolate. Take advantage of fun skating activities, such as lessons, themed skating nights and more. Visit [metroparks.org/ice-rink](#) to learn more, find daily open hours, and see a schedule of events. Admission: \$6 daily, ice skate rental: \$2 daily. Ages 3 and under are free with a paying adult. 278-2607.

Thru March 31 - Tour de Way

100+ locations along the Great Miami Riverway, including several in downtown Dayton.

Over 100 locations are offering \$3,000 in prizes! Tour de Way is a free passport program that lets you explore our region all year long with activities and locations perfect for the adventurer, art lover, aviation enthusiast, beer connoisseur, and everyone else in between. Every location you visit gets you another chance to win amazing prizes like a SmithFly Shoal Tent or an Opus Classico 2 bicycle from Spoken Bicycles. Tour de Way runs from May 4, 2019 to March 2020. [Find details here.](#)

February 7 - First Timer Climber Friday

[Urban Krag](#), 125 Clay St.; 3-11 p.m.

Swing by this restored church and find yourself blown away by the 10,000 square foot indoor rock-climbing center you'll find inside! Enjoy their First Timers Friday deal and get a day pass, belay certification, shoe and harness rental all for \$30. Take your Friday to new heights! 224-5724.

February 7 - An Exhibition of Works by Fred Draper

[Dutoit Gallery](#), 1001 E Second St.;

5-8 pm.

February 7-11 - Music & More at The OE

[Oregon Express](#), 336 E. Fifth St.; call for times.

Friday, February 7, The OE presents music from **The Times**. Saturday, February 8, enjoy music from **The Relics**. Tuesday, February 11, come play **Trivia** with Rich. Call for costs. 223-9205.

February 7-13 - This Week at The Barrel House

[The Barrel House](#), 417 E. Third St.; call for times.

Friday, February 7, join BH for **Funky Friday with Seventh Son**. Sunday, February 9, bring your records to **VinylVinylSunday**. Tuesday, February 11, come for the **Iconic Wine Tasting**. February 12 is the next **Wu Tang Wednesday**. Thursday, February 13, show off your music, poetry, comedy, or other skills at **Open Mic Night**. 222-GRWL.

February 7-13 - Music & More at Blind Bob's

[Blind Bob's Tavern](#), 430 E. Fifth St.; call for times.

Friday, February 7, Bob's hosts live music from **Jojo Stella** and **The Touchy Feelys**. Saturday, February 8, come hear **Charlie & Amanda** and **Ward Son**. Tuesday, February 11, give your brain a workout at **Best Trivia. Ever**. Thursday, February 13, take the stage at **Open Mic Night with Brandon**. Call for costs. 938-6405.

February 7-13 - Music & More at The Dublin Pub

[The Dublin Pub](#), 300 Wayne Ave.; call for times.

Friday, February 7, the Pub presents **Irish First Fridays**. Monday is **Trivia with a Twist**. Thursday, February 13, **Nick Mitchell** performs. Call for costs. 461-1101.

February 7-13 - This Week at the DAI

[Dayton Art Institute](#), 456 Belmonte Park North; call for times.

The DAI presents its latest exhibit, **Works by Daniel Blau**. Saturday, February 8 take your family on an **ARTventure**. Thursday, February 13 is the next **PNC Tiny Thursdays**. Museum general admission is \$15 for adults; \$10 for seniors (60+), active military, and groups (10 or more); \$5 for college students (18+ with ID) & youth (ages

This immersive, concert-style show chronicles the amazing journey shared by the folk-rock duo, Paul Simon and Art Garfunkel. It tells the story from their humble beginnings as Tom & Jerry to their incredible success as one of the best-selling music groups of the '60s to their dramatic split in 1970. Using huge projection photos and original film footage, the show also features a full live band performing all of their hits. [ticketcenterstage.com](#).

February 10 - Mayhem & Mystery Dinner Theatre: Gams, Gangsters & Giggle Water

[Spaghetti Warehouse](#), 36 W. Fifth St.; 7 p.m.

Mayhem & Mystery presents their new mystery show with lots of fun interaction for all. Can you solve this year's crime and win a prize? Bring your family, friends, coworkers, and more for an evening of laughter and hilarity. Tickets are \$29.95 per person for dinner and show (tax and gratuity not included.) Reservations are required and can be made by calling the Spaghetti Warehouse at 461-3913.

February 10 - Taproom Trivia

[Warped Wing Brewing Company](#), 26 Wyandot St.; 7 p.m.

The brewery is now open every Monday from 3pm-10pm so we thought it would be fun to bring some Taproom Trivia to the brewery every Monday night! Prizes awarded for both 1st place and 2nd place teams - plus we'll do some swag giveaways throughout. WW Grill will also be featuring \$5 Warped Chunks during Taproom Trivia.

February 10 & 12 - Outdoor Broomball Leagues

[RiverScape MetroPark](#), 111 E. Monument Ave.; 6-8 p.m.

Check out Dayton Broomball Association's coed league on Mondays and Wednesdays this winter at MetroParks Ice Rink! Broomball is a team sport played on ice where players wear shoes instead of skates and use broom-shaped sticks to pass and score goals. The games are free to attend. Visit [daytonbroomball.org](#) for more info. 274-0126.

New artwork at the gallery in February from Fred Draper, featuring landscapes from the West Coast made over the past three years. With a heavy focus on drawing, Draper concentrates on the rhythm of space and the weight of the image. This body of work makes visual what he sees and experiences within the landscape. 752-4353.

February 7 - First Friday at Front Street

[Front Street Studios](#),

1000 E. Second St.; 5-10 p.m.

Take a stroll through [Front Street on First Friday](#). Visit open studios, galleries, and workshops. Meet and greet with our artists and artisans, and check out the line-up of show and exhibit openings at [The Orphanage](#), [Dana L. Wiley GALLERY](#), [Us and Them Art Space](#), [Front Street Studio Gallery](#), [Dutoit Gallery](#), [The Leopold Morgus Art Gallery](#), and [Divisible Projects](#). Enjoy acoustic music by Scott Lindberg on the guitar on the third floor. If you are lucky, you might catch Charlie Campbell on the accordion on the third floor! Come hungry and grab a hot slice of pizza by [Gionino's Pizzeria](#) in the courtyard. 331-9061.

February 7 - Sip 'n Shop

[Grace Lane Boutique](#), 133 E. Fourth St.; 5-10 p.m.

Grace Lane Boutique will be hosting a [Sip 'n' Shop](#). Grab a drink while you check out their latest in ethical winter fashion. 903-2729.

February 7 - Raven Bombshell

[Clash Dayton](#), 521 E. Fifth St.; 5-10 p.m.

Clash will be featuring local fashion designer, Raven Bombshell, with her handmade robes, dresses and lingerie that are perfect for Valentine's Day. The shop will also be stocking extra stores of handmade candles, jewelry and apothecary from various local artists from the Dayton area for the perfect gifts. 241-9434.

February 7 - The Artwork of Ronnie Williams

[Edward A Dixon Gallery](#),

12 S. Ludlow St.; 6-8:30 p.m.

Come for the Opening Reception for the artwork of Ronnie Williams. Ronnie Williams is an award winning artists who has been creating art professionally for over 40 years capable of working with equal skill in

7-17); free for children (ages 6 & younger) and museum members. Prices include admission to all special exhibitions, focus exhibitions and the museum's collection galleries. Some programs and events may carry an additional charge. 223-5277.

February 8 - Figure Drawing

[The 48 High Street Gallery](#),

48 High St.; 9:30 a.m.-noon.

Sketch away at our monthly figure drawing session at the Dayton Society of Artists. \$5 modeling fee. Bring your own supplies. [Find more info here](#).

February 8 - Adult Hot Glass Workshops

[K12 Gallery for Young People & TEJAS](#),

341 S. Jefferson St.; call for times.

While the temperatures are frigid, come inside K12 Gallery to warm your heart in our Glassworks Studio. Begin a tradition of creating hot glass ornaments made as keepsakes for yourself or a treasured friend. Classes run as a month-long series on Saturdays. While you're at K12 Gallery, be sure to browse the Winter Gift Gallery for handmade artwork by local artists. [Visit site for times and cost](#). 461-5149.

February 8 - Annual Woman's Valentine Dance

[Greater Dayton LGBT Center](#),

24 N. Jefferson St.; 7 p.m.

It is the biggest dance party of the year! DJ Blayde will be spinning the music to dance the night away. Hors d'oeuvre will be served and a cash bar will be available for adult beverages. [Tickets for LGBT Center members is \\$10 in advance and \\$15 for non-members](#). Tickets will be +\$5 at the door, so get yours today and save.

February 8 - A Night of Symphonic Hip Hop with Wyclef Jean

[Dayton Performing Arts Alliance](#);

[Schuster Performing Arts Center](#),

Second & Main sts.; 8 p.m.

Singer, composer, actor, and activist, Wyclef Jean has an ability to channel raw emotion into one song after another that has made him a champion of the world's people. When he takes the stage with an orchestra, something primal, powerful, and beautiful happens. [ticketcenterstage.com](#).

February 11 - State and Federal Grants

[Dayton Metro Library - Main Library](#), 215 E. Third St.; 6-8 p.m.

Participants will explore the key relationship with Federal Grants and State Grants, such as 1) Project Grant, money applied for by submitting specific project proposal; 2) Block Grant, money that is given for a fairly broad purpose with few strings attached; 3) Categorical Grant, money given for specific purpose; 4) Formula Grant, money given to states according to a mathematical formula. [Register here](#). 463-BOOK.

February 11 - Service Industry "Valentine's Day"

[Lily's Bistro](#), 329 E. Fifth St.; 5-10 p.m.

This early Valentine's Day celebration will feature all of the romance and food of Valentine's Day just a few days ahead of the actual holiday. This event is specially targeted toward the many service industry workers who are scheduled to work on Valentine's Day. In addition to Lily's full dinner menu, this event will feature a holiday three-course prix fixe and drink specials. Drink specials include \$10 glasses of Canard-Duchene Champagne, half price discounts on select bottles of wine, and more.

February 11 & 13 - Curling League

[RiverScape MetroPark](#),

111 E. Monument Ave.;

6-9 p.m. Tues. & Thurs.

Check out Dayton's Curling league on this winter at MetroParks Ice Rink! The games are free to attend. You can watch an Olympic sport this season with curling league play on Tuesdays and Thursdays. Cheer on your favorite team as they throw stones and sweep to victory! Visit [curltroy.org](#) for more info. 274-0126.

February 12 & 13 - Distillery Tours

[Belle of Dayton](#), 122 Van Buren St.;

6 p.m.

Distillery tours are an extraordinary way to learn about craft distillation and spirits. The whole experience will give you the chance to see where our spirits are made and includes a sampling of our spirits - all made onsite! Book a tour [here](#).

February 13 - Grants 101

[Dayton Metro Library - Main Library](#),

various media such as pencil drawing, watercolor and oil painting. 331-8454.

February 7 - Face 2 Face: Elton John & Billy Joel

[Dayton Masonic Center](#),
525 W. Riverview Ave.; 7 p.m.

The music of Elton John and Billy Joel topped pop music charts for several decades, and this tribute to both artists covers their broad range of hit songs. \$20-40. [Tickets available here.](#)

February 7 - Queen Skate

[Riverscape MetroPark](#),
111 E. Monument Ave.; 7-10 p.m.

Do you love the rock anthems of Queen? Then come to MetroParks Ice Rink and skate as a DJ plays a variety of music from the hit artist, Queen. Weather Dependent. \$8. All ages. 278-2607.

February 7 - Art Opening

[Skeleton Dust Records](#), 133 E. Third St.;
7-9 p.m.

Skeleton Dust presents an [art opening](#) for Chicago-based artist Devin Owsley-Aquila. There will be live music with Dayton's Final Machine performing during the evening as well. 221-8528.

February 7 - Strictly Platonic

[Black Box Improv](#), 518 E. Third St.;
8 p.m.

Take a one-word suggestion and create two-person magic, creating a full one-act play full of zany characters. Don't miss this show that has captivated audiences from Dayton to Detroit! The Show is BYOB. \$15. [Buy tickets here.](#) 369-0747.

February 8 - Stringus Khan

[Bar Granada](#), 5 W. Monument Ave.;
8 p.m.

Stringus Khan is a fast-growing Bluegrass project from years of collaboration between all members. Incorporating traditional Bluegrass with original song writing in high-energy performances. \$8.

February 8 & 9 - Retro/ACTIVE

[Victoria Theatre](#), 138 N. Main St.;
Sat., 7:30 p.m.; Sun., 4 p.m.

Due to over-whelming demand, Sheri "Sparkle" Williams will re-perform her final solo dance entitled *Altar-ing* at the upcoming performance Retro/ACTIVE. In addition, the February concert brings back two older DCDC masterworks, one recent masterwork and a world premiere: *Vespers* (premiered 1986), Ulysses Dove's touching poetic tribute to womanhood; *On the Wings of Angels* (premiered 1996), Warren Spear's soaring tribute to the Tuskegee airman; and *Indestructible* (premiered 2018), Abby Zbikowski's tribute to the endurance of those who struggle for justice. 228-3630 or [ticketcenterstage.com](#).

February 8-12 - Music & More at The Trolley Stop

[The Trolley Stop](#), 530 E. Fifth St.;
call for times.

Saturday, February 8, The Trolley Stop presents live music from **The Bowl Cuts**. Wednesday, February 12 is the [Open Jam and Musician's Showcase](#). Call for costs. 461-1101.

215 E. Third St.; 2-4 p.m.

Are you a new Development Professional or a nonprofit team member charged with writing grants for your organization? Are you finding it difficult to begin, or are you having trouble locating grant funders? This class demystifies the process and provides you with step-by-step instructions to get started. [Register here.](#) 463-BOOK.

February 13 - Emerging Leaders Networking Night

[The Dayton Club](#), 40 N. Main St.;
5:30-8 p.m.

Young professionals are invited to grow their network at The Dayton Club. Come mingle and meet representatives from young professional networks, non-profit organizations, and new friends. This event includes appetizers and a happy hour cash bar. [This is a public event so registration is a must.](#) Free. 224-4381.

February 13-16 - Love Vignettes: Carmen and Butterfly Suite

[Victoria Theatre](#), 138 N. Main St.;
7:30 p.m.

Two of the most famous operas in the repertoire come to life on stage in a new and unexpected way - through the power and emotion of dance. First, Georges Bizet's passionate Spanish seductress Carmen, who cannot be tied by any one lover and who pays the ultimate price for her deepest desires. Then, Puccini's heart-wrenching *Madame Butterfly*, who suffers a similar fate in the name of love, as she does what she feels she must to preserve her honor. 228-3630 or [ticketcenterstage.com](#).

Downtown's weekly e-vents

is produced by the Downtown Dayton Partnership, and is only a sampling of everything happening downtown. While every attempt is made to highlight events appealing to a variety of interests, e-vents is not intended to be comprehensive.

For many more event listings, visit our website at [downtowndayton.org](#).

If you have questions about this email, reply to this message or call us at (937) 224-1518.

Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for event details.

Was this email forwarded to you by a friend? To join our email list, click [HERE](#).

If you do not wish to receive future issues of "e-vents in Your Downtown" at this email address, email info@downtowndayton.org with a request to be unsubscribed from that publication.

DOWNTOWNDAYTON.ORG

BE DOWNTOWN.
DAYTON

[Trouble viewing? View in your browser.](#)



MENTORING WORKS

FIND A SCORE MENTOR

Small Business Newsletter

FEBRUARY 2020

Chapter Chair



Ann Riegler Crichton
Chapter Chair

The Dayton Chapter of SCORE was founded in 1970 as a nonprofit volunteer organization to assist the Small Business Administration (SBA) in helping grass roots profit and nonprofit businesses to

Poor financial management is one of the primary reasons businesses close within the first year of operations.

In an effort to save money, many small business owners try to tackle keeping their own books. But this can really be a disaster if the person behind the computer keyboard of the ledger doesn't know what they are doing.

A good bookkeeper or accountant is one professional you should definitely have in your small business tool box. They can keep you legal, in the black and up-to-date. They can also help you grow your business by analyzing your cash flow, profit and loss, etc.

Attend our next **Meet The Expert** session on Feb 20 where **Lance Bradstreet of**

start and grow in the Miami Valley area.

Bradstreet and Co CPAs will share discuss in more detail the benefits of using a professional to do your finances. (see article below).

Meet the Experts Workshops



Expert Workshop Classes:

Feb 20 - Benefits and Importance of a business accountant

Mar 19 - Insurance needed to protect a small business owner

Apr 16 - Liabilities and considerations when hiring employees

Meet the Experts is a new series that offers small business owners, whether starting out or in business for years, the chance to meet with a business expert or service provider in an informal, casual setting.

Bring your questions as there will be plenty of time for discussion.

These sessions are presented in partnership with Dayton SCORE and the Launch Pad program.

[Workshop Information and Registration >>>](#)

Google Small Business Workshops



Google Workshop Classes:

Feb 18 - Get your business online

Mar 17 - Using data to drive business growth

Apr 21 - Use YouTube to grow your business

In today's e-commerce environment it is essential that you implement Google to grow your online experience and profit.

All workshops hosted in partnership with Dayton SCORE and taught by **Rob Bunting**, Google Czar at Cincinnati I-Marketing Group

[Workshop Information and Registration>>>](#)

Partner Workshops



Workshop Class:

Feb 4 - Setting the Stage for Sales and Fundraising Success at the Montgomery County Business Solutions Center 8:30 to 11:30 a.m.

Presented in partnership with Dayton SCORE and Wibn, this workshop will teach you what you need to do before the sales process even starts.

If your business includes sales or fundraising, you have an excellent opportunity to learn from **Brenda Aveyard**. She will help you develop a plan to bring in more money!

While it isn't one of the free workshops we try to offer regularly, I promise you it will be worth your time and money to hear Brenda's message.

[Workshop Information and Registration>>>](#)

NonProfit Spring 2020 Workshops



The Spring 2020 Nonprofit series focuses on topics that our research has shown to be of critical importance to nonprofits. These workshops include:

Apr 2 - Strategic Planning
Apr 15 - Board Development
Apr 29 - Fundraising
May 14 - Volunteer Mgt
May 28 - Marketing
Jun 11 - Financial Mgt

Dayton SCORE provides free mentoring to nonprofit organizations and charities by volunteers experienced in working as board members and executives in nonprofit organizations.

All Dayton SCORE nonprofit workshops are presented by local professionals including attorneys, accountants, marketers, bankers, etc.

[Workshop Information and Registration >>>](#)

Miami Valley Calendar of Workshops and Events



There are 14 workshops and events scheduled for February, March, and April in Miami Valley business area.

These business related workshops, and events are highlighted by Dayton SCORE , Dayton Metro Library, SBA, and local business associations.

[Review Event Calendar>>>](#)

Better Business Bureau Partnership



**Monday, February 10,
5:30 – 7:30 p.m.**

Location:
Wright State University,
Rike Hall Lobby
3640 Colonel Glenn
Hwy., Fairborn

Cost: \$10 for BBB
Accredited
Businesses/Charities &
WiBN Members.
Parking passes will be
provided to business
attendees.

Free For WSU
Students

Better Business Bureau is pleased to partner with Wright State University students involved in its Management Club and Human Resources Club to bring you a unique networking opportunity...

This is a great event to connect Miami Valley business leaders with future business leaders. Businesses in attendance can check out the talent that will soon be entering the workplace.

They can also promote internships and recruit potential team members. Students can expand their business networks and learn what business leaders are looking for in new hires. It will be a relaxing evening. Light refreshments will be provided. It will be worth the investment of your time.

Reservations are required as space is limited.
Visit <http://bit.ly/BBBWSUNetworkingEvent> or call (937) 610-2270 to reserve your spot today.

SCORE Startup Roadmap



THE STARTUP ROADMAP



Sponsored by **FedEx**

Do you have a great idea for a new business? Introducing the new SCORE Startup Roadmap, sponsored by **FedEx**. The Startup Roadmap gives you a simple, step-by-step approach to planning and launching your new business. To reach your destination faster, work on the Startup Roadmap with a SCORE mentor as your guide.

[GET STARTED](#)



RECORDED WEBINARS

Did you know we record all SCORE LIVE webinars? Explore our vast archive of recorded webinars with expert insights on business topics and challenges that you can watch on demand. [VIEW RECORDED WEBINARS.](#)

UPCOMING WEBINARS



Creating a Sales Funnel to Increase Revenue

February 6 | 1 PM ET

Learn about the sales funnel stages and how they affect consumer behavior, so you know what to do at each stage to maximize its impact.

REGISTER

Ask the CPA 2020 - Tax Advice for Small Businesses

February 11 | 1 PM ET

Join us for this LIVE Q&A session with certified CPA and small business tax expert Micah Fraim. The hour will be dedicated to answering your tax-related questions and concerns

REGISTER



7 Steps to Starting a Business on a Shoestring Budget

February 13 | 1 PM ET

This webinar will show you the 7 steps needed to start a business, even if you have a small budget. Find out everything you need to know to launch the dream.

REGISTER



Developing Your Overall Marketing Strategy

February 20 | 1 PM ET

Get the tools you need to quickly, easily and effectively create your ideal marketing strategy in this webinar sponsored by Deluxe.

[REGISTER](#)



Florida Sales and Use Tax – Helping You Succeed

February 27 | 2 PM ET

Tax specialists Jamese Blakely-Martin and Jeff Graham, will discuss the basics of Florida state sales and use tax.

[REGISTER](#)



Get Business Advice

Start or grow your business with a **SCORE mentor**. Entrepreneurs who work with a mentor are **five times** more likely to start a business than those who do not have a mentor.

[FIND MY MENTOR](#)





SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for more than 50 years.

Because our work is supported by the U.S. Small Business Administration, and thanks to our network of 10,000+ volunteers, we are able to deliver our services at no charge or at a very low cost.

[Find out more about our mission, vision and values.](#)



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. All opinions, conclusions, and/or recommendations expressed herein are those of the author(s) and do not necessarily reflect the views of the SBA.

CONNECT WITH US



Dayton SCORE Chapter 107 | 200 West 2nd Street, Federal Building, first floor, Dayton, OH 45402-1442

[Unsubscribe swartza@mcoho.org](mailto:swartza@mcoho.org)

[Update Profile](#) | [About Constant Contact](#)

Sent by score@daytonscore.org in collaboration with



Try email marketing for free today!

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

February 11, 2020 – The SBDC at the OSU-South Centers will be hosting **Tax Tips for Businesses** in Ironton. This FREE workshop will discuss business payroll taxes, the responsibilities of both employers and employees, changes in corporate taxes, and other tax tips. To register, please visit [here](#).

February 11, 2020 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Athens. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

February 11, 2020 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

February 12, 2020 – The SBDC at the OSU-South Centers will be hosting **Innovative Marketing For Your Business** in Piketon. This FREE workshop will discuss innovative ways to market to government agencies and businesses including online marketing, ETC, and more. To register, please visit [here](#).

February 12, 2020 – NETWORK, SCORE Columbus, and PNC Bank will be hosting **Storybranding** in Newark. This FREE workshop will discuss this marketing framework that helps a business connect more deeply with customers. To register, please visit [here](#).

February 13, 2020 – The WBEC ORV will be hosting **Financial Focus – Profits and Wealth Management** in Cincinnati. This workshop will discuss financial positioning to serve a global community and resources for expanding to global markets. To register, please visit [here](#).

February 13, 2020 – The Innovation Center at Ohio University will be hosting a **Customer VALIDation Workshop** in Athens. This FREE workshop will discuss the knowledge and skills to identify and reach potential customers to get valuable feedback on a business idea. To register, please visit [here](#).

February 13, 2020 – The SBDC at Miami University will be hosting **Credit Scores Demystified** in West Chester. This FREE workshop will discuss why credit scores matter, how they work, and steps to take to improve them. To register, please visit [here](https://clients.ohiosbdc.ohio.gov/workshop.aspx?ekey=53400001) <https://clients.ohiosbdc.ohio.gov/workshop.aspx?ekey=53400001>.

February 13, 2020 – The SBDC at Kent State-Tuscarawas will be hosting **Business Start Up** in New Philadelphia. This FREE workshop will provide an overview of issues related to starting and operating a business such as: business and financial planning, market demand, and financing. To register, please visit [here](#).

February 13, 2020 – Centennial and FranNet will be hosting **The “Gig” Economy: How Are You Participating?** in Cincinnati. This FREE workshop will discuss what the Gig Economy looks like today, the trends of tomorrow, and how to benefit from it. To register, please visit [here](#).

February 14, 2020 – Innovate New Albany will be hosting **3 Customer Experience Equations – Math You’ll Actually Use** in New Albany. This FREE workshop will discuss three simple equations that are critical to success in the customer experience industry. To register, please visit [here](#).

February 15, 2020 – Wright State University will be hosting **Patent Basics** in Dayton. This FREE workshop will discuss basic intellectual property information and search techniques for using the US Patent and Trademark Office (USPTO) website and databases. To register, please contact [Ran Raider](#) at 937-775-3521.

February 18, 2020 – ODOT will be hosting a **Contractor/DBE Roundtable** in Lebanon. This FREE workshop will provide constructive interaction between ODOT and the contractor community to provide updates and to listen to concerns of participants. To register, please visit [here](#).

February 18, 2020 – SCORE Dayton will be hosting **Get Your Business Online** in Dayton. This FREE workshop will explore Google My Business and will receive hands-on assistance in creating or updating a listing. To register, please visit [here](#).

February 18, 2020 – The Federal Reserve will be hosting a **Small Business Lunch and Learn** in Cincinnati. This event will discuss the racial wealth disparity and the African-American community, as well as provide examples of community focused solutions. To register, please visit [here](#).

February 18, 2020 – SCORE Columbus will be hosting **Marketing Planning** in Dublin. This workshop will discuss developing a marketing plan and how to simplify the process. To register, please visit [here](#).

February 18, 2020 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

February 19, 2020 – ODOT will be hosting a **Contractor/DBE Roundtable** in Columbus. This FREE workshop will provide constructive interaction between ODOT and the contractor community to provide updates and to listen to concerns of participants. To register, please visit [here](#).

February 19, 2020 – The WBEC ORV will be hosting **Supplier Diversity at Cardinal Health** in Dublin. This workshop will discuss what it takes to be a supplier to Cardinal Health and what supplier opportunities are available. To register, please visit [here](#).

February 19, 2020 – ACENet will be hosting **Financing Fundamentals** in Athens. This FREE workshop is designed for anyone interested in running a business, or those already running a business. To register, please email kylev@acenetworks.org.

February 20, 2020 – SCORE Dayton will be hosting **Benefits and Importance of a Business Accountant** in Dayton. This FREE workshop will discuss the benefits and importance of having a business accountant in a small business owner’s support network. To register, please visit [here](#).

February 20, 2020 – Launch Dayton will be hosting **LaunchPad** in Dayton. This FREE all-day event will feature several workshops including Kiva Dayton, Living Confidently, Bookkeeping, Growing a Product Business, and networking with Dayton Young Black Professionals. To register, please visit [here](#).

February 20, 2020 – The Northwest Ohio RGP, the Toledo Chamber of Commerce, and the Hong Kong Trade Development Council (HKTDC) will be hosting **Think Hong Kong** in Toledo. This FREE seminar will discuss how Hong Kong can help with Asian market strategies. To register, please visit [here](#).

February 20, 2020 – SCORE Columbus will be hosting **How to Research and Write a Successful Business Plan** in Dublin. This workshop will explain each step of the writing a business plan. To register, please visit [here](#).

February 20, 2020 – Sinclair Workforce Development will be hosting **Temperament: What Makes Me Tick and What Ticks Me Off** in Dayton. This workshop will discuss how to better navigate interpersonal relationships. To register, please visit [here](#).

February 21, 2020 – The SBDC at Columbus State will be hosting **Lifting One to Lift Many – Kiva Capital and Community Funding Dreams** in Columbus. This FREE workshop will discuss the steps to becoming a borrower with Kiva, as well as a showcase of borrowers. To register, please visit [here](#).

February 21, 2020 – Innovate New Albany will be hosting **Titanic Syndrome Killed Many Companies. Are You Next?** in New Albany. This FREE workshop will discuss the profitable action steps necessary to turn change, crisis, and disruption into a competitive advantage. To register, please visit [here](#).

February 21-23, 2020 – Techstars will be hosting **Startup Weekend** in Athens. This event is the place to look for a team, create a prototype of your idea, validate your business idea, and receive feedback from experienced entrepreneurs. To register, please visit [here](#).

February 22, 2020 - The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit [here](#).

February 22, 2020 – ACENet will be hosting **Introduction to Entrepreneurship** in Nelsonville. This FREE workshop will discuss what it takes to get started, what resources are available, and what networks can be joined to better the chances of success. To register, please visit [here](#).

February 24, 2020 – ODOT will be hosting a **Contractor/DBE Roundtable** in New Philadelphia. This FREE workshop will provide constructive interaction between ODOT and the contractor community to provide updates and to listen to concerns of participants. To register, please visit [here](#).

February 25, 2020 – The SBA, Miami Valley SBDC, SCORE Dayton, WiBN, Dayton Metro Library, Central State University, and Wilberforce University, will be hosting a **Young Black Entrepreneurs Networking & Development Event** in Dayton. This FREE event will provide attendees with entrepreneurial resources, business mentors, and more! Registration details will be forthcoming.

February 25, 2020 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Zanesville. This class will cover topics such as types of ownership, licensing, tax requirements, sources of

financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

February 25, 2020 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

February 25, 2020 – The Entrepreneurs Center will be hosting **#PitchIn – Northmont** in Clayton. This FREE event will feature several small businesses who will pitch for cash and prizes to boost their small business. To register, please visit [here](#).

February 25, 2020 – SCORE Columbus will be hosting **Business Financials for Small Businesses** in Dublin. This workshop will discuss financial statements and their importance in managing and making decisions for a business. To register, please visit [here](#).

February 25, 2020 – ACENet will be hosting **Introduction to Entrepreneurship** in Athens. This FREE workshop will discuss what it takes to get started, what resources are available, and what networks can be joined to better the chances of success. To register, please visit [here](#).

February 26, 2020 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Cambridge. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

February 26, 2020 – The SBDC at Columbus State will be hosting **Funding Your Business – The Complete Loan Packaging Process** in Columbus. This FREE workshop will discuss the skills and understanding to prepare a loan package. To register, please visit [here](#).

February 26, 2020 – The Wright Brothers Institute, CTC, and Dayton Defense will be hosting **Cybersecurity Maturity Model Certification (CMMC) Workshop** in Dayton. This FREE workshop will guide attendees through the steps needed to be eligible for government work. To register, please visit [here](#).

February 26, 2020 – Innovate New Albany will be hosting **It's Not About the Coffee: Reframe It With Design Thinking** in New Albany. This FREE workshop will discuss design thinking its importance in business. To register, please visit [here](#).

February 26, 2020 – NETWORK, SCORE Columbus, and North Valley Bank will be hosting **Better Business Writing** in Newark. This workshop will discuss simple tools to quickly improve any piece of writing. To register, please visit [here](#).

February 27, 2020 – The SBDC at Columbus State will be hosting **Small Business Tax Workshop** in Columbus. This workshop will discuss federal and state tax rights, requirements, and responsibilities. To register, please visit [here](#).

February 27, 2020 – NKITA will be hosting **New to Exporting? Here is Where You Start** in Ft. Mitchell, KY. This workshop will walk through the steps to determine if your company is ready to begin exporting. To register, please visit [here](#).

February 27, 2020 – Thrive Columbus will be hosting the **Thrive Columbus 2020 Summit** in Columbus. This event is designed to unite all organizations whose missions serve women and to encourage more women to get involved in the community, personally, and professionally. To register, please visit [here](#).

February 27, 2020 – The Dayton Business Journal will be hosting **The Future of Healthcare** in Dayton. This event will feature thought leaders discussing health care innovation in Dayton today, as well as what's coming in the future. To register, please visit [here](#).

February 27, 2020 – The Foreign Policy Leadership Council will be hosting **How to Start, Build, and Run a Social Enterprise That Changes the World** in Cincinnati. This seminar will offer insights and guidance on market-based solutions to global poverty. To register, please visit [here](#).

February 28, 2020 – Innovate New Albany will be hosting **Never Go With Your Gut: How Pioneering Leaders Make the Best Decisions and Avoid Business Disasters** in New Albany. This FREE workshop will discuss combining practical business case studies with cutting-edge research to make the best choices. To register, please visit [here](#).

February 29, 2020 – The Women in Business Network (WiBN) will be hosting the **Top 25 Women to Watch** in Dayton. This event will recognize women from around the Miami Valley who have made significant contributions to advancing women in business. To register, please visit [here](#).

March 3, 2020 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 3, 2020 – Kegler Brown will be hosting the **2020 Annual Labor Seminar** in Columbus. This half-day seminar will be focused on information regarding labor and employee relations. To register, please contact [Olivia Moore](#) at 614-255-5515.

March 4, 2020 – The Japan America Society of Greater Cincinnati (JASGC) will be hosting **Why Good People Do Bad Things: Ethics & Compliance in the Global Economy** in Cincinnati. This seminar will discuss some of the reasons why modern capitalism can result in significant ethical lapses. To register, please visit [here](#).

March 4, 11, 18, & 25, 2020 – The SBDC at Columbus State will be hosting **Market Your Way to Success** in Columbus. This four-part workshop will discuss knowing the best customers, what they want, and then using that information to effectively persuade them to purchase. To register, please visit [here](#).

March 6, 2020 – Innovate New Albany will be hosting **Growth With Purpose: How to Grow Your Business Without Imploding** in New Albany. This FREE workshop will discuss how to create a plan that helps a business grow at a healthy, deliberate rate. To register, please visit [here](#).

March 6, 2020 – SCORE Columbus will be hosting **Social Media Management and Marketing Certification Boot Camp** in Columbus. This hands-on workshop will discuss how to attract more leads with social media marketing. To register, please visit [here](#).

March 10, 2020 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 11, 2020 – Technology First will be hosting the **17th Annual Ohio Information Security Conference** in Dayton. This conference will have several agenda tracks such as Operations, Governance, Executive, Technical, Resiliency, and Workforce. To register, please visit [here](#).

March 11-12, 2020 – The SBDC at Columbus State will be hosting a **BASE Workshop** in Columbus. This FREE two-day workshop will discuss legal business structures, tax requirements, how to write a business plan, sources of financing, and more! To register, please visit [here](#).

March 13, 2020 – The SBDC at Miami University will be hosting **Procedures on Buying or Selling a Business** in West Chester. This FREE workshop will discuss exit strategic planning and maximizing the value of a business, as well as critical buyer issues. To register, please visit [here](#).

March 17, 2020 – SCORE Dayton will be hosting a **Google Workshop - Using Data to Drive Business Growth** in Dayton. This FREE workshop will discuss best practices, analyzing customer trends, and turning these insights into well-informed, actionable decisions. To register, please visit [here](#).

March 17, 2020 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 18, 2020 – The Warren County SBDC will be hosting **#SBDC Day** in Mason. This FREE workshop will discuss SBA Loans, Government Contracting, and Women Certifications. To register, please visit [here](#).

March 17-20, 2020 – Xavier Health and the FDA will be hosting **PharmaLink** in Cincinnati. This conference will provide paradigm-shifting dialog that will lead to solutions for staying ahead in the 21st century that can be implemented today. To register, please visit [here](#).

March 19, 2020 – SCORE Dayton will be hosting **Insurance Needed to Protect a Small Business Owner** in Dayton. This FREE workshop will discuss the types of insurance needed to protect your interests and assets as a small business owner. To register, please visit [here](#).

March 20, 2020 – The SBDC at Columbus State will be hosting **Lifting One to Lift Many – Kiva Capital and Community Funding Dreams** in Columbus. This FREE workshop will discuss the steps to becoming a borrower with Kiva, as well as a showcase of borrowers. To register, please visit [here](#).

March 21, 2020 – The City of Trotwood will be hosting the **Trotwood Entrepreneur Summit** in Trotwood. This event will feature educational seminars and an entrepreneur pop-up shop. Registration details will be forthcoming.

March 21, 2020 – Wright State University will be hosting **Trademark Basics** in Dayton. This FREE workshop will discuss basic trademark information, federal and state restrictions, the mechanics of searching conflicting marks and registrations, and more. To register, please contact [Ran Raider](#) at 937-775-3521.

March 21, 2020 - The Miami Valley SBDC will be hosting a **New Business Information Session** in Dayton. This FREE seminar will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand and financing. To register, please visit [here](#).

March 24, 2020 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 25, 2020 – The Ohio Minority Supplier Development Council will be hosting their **Annual Meeting** in Wilberforce. This conference will share the strategic goals for the upcoming year, as well as breakout sessions, networking sessions, and the Leadership Luncheon. To register, please visit [here](#).

March 26, 2020 – The Miami Valley SBDC will be hosting **Recordkeeping for a Small Business** in Dayton. This FREE workshop will provide an overview of recordkeeping and is designed to help participants understand how recordkeeping can benefit their small business. To register, please visit [here](#).

March 26, 2020 – The SBDC at Columbus State will be hosting **Small Business Tax Workshop** in Columbus. This workshop will discuss federal and state tax rights, requirements, and responsibilities. To register, please visit [here](#).

March 27, 2020 – The Springfield SBDC will be hosting **A Crash Course in Commercial Real Estate Financing** in Springfield. This FREE workshop will discuss the basics of how loans for commercial properties are considered, local resources to make the process easier and more affordable, and more! To register, please visit [here](#).

March 31, 2020 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 31, 2020 – Wright State will be hosting **How to Engage Employees: SOAR, Positive Culture, and the Power of Conversations** in Dayton. This workshop will discuss employee engagement models, designing organizational experiences, and more. To register, please visit [here](#).

March 31-April 1, 2020 – The Ohio EPA will be hosting the **Compliance Assistance Conference** in Columbus. This conference will provide valuable information and contacts to help businesses with their environmental compliance responsibilities. To register, please visit [here](#).

Ohio Export Internship Program

The Ohio Export Internship Program is a strategic partnership between the Ohio Development Services Agency and local universities to improve the global knowledge in the workforce, grow exports and create jobs.

NEW THIS YEAR: The University of Dayton has joined the Ohio State University, Cleveland State, and Youngstown State as the newest program partner. Students will be taking export classes for preparation of their summer internship placement.

If your company is interested in hiring an intern for the summer and participate in this program contact the Export Assistance Network (EAN) at The Entrepreneurs Center at 937.531.6612. We can provide more details about the program and help prepare you for completing the application. Check out the State's 50% reimbursement grant for your intern. To apply or learn more about the program, click [here](#).

10,000 Small Businesses Program

Sinclair Community College will be offering this program through Goldman Sachs with classes beginning in May 2020. This program is offered at **no cost** to the business owner and accepted applicants receive hands-on education for business growth, access to highly trained professionals, and an expanded peer network of small business owners from across the country.

In one of the **upcoming informational webinars**, you will hear from Kelsey Ray, Deputy Program Director of *10,000 Small Businesses* at ICIC and have the opportunity to have your questions regarding the program answered. Register by [clicking here](#).

If you are unable to make either, please do not hesitate to contact Kelsey Ray at kray@icic.org or at 617-238-3024. The deadline to apply for the program will be February 10, 2020. Applications can be submitted at www.10ksbapply.com/Ohio.

Koffee Talks

The Dayton Better Business Bureau hosts FREE roundtable, peer-to-peer conversations in the following areas:

Miami County – 1st Friday of the month
Springboro – 1st Friday of the month
Preble County – 2nd Friday of the month
Springfield – 2nd Friday of the month
North Dayton – 3rd Friday of the month
Beavercreek – 4th Friday of the month

To learn more and to register, please visit [here](#).

Ohio Manufacturing Extension Partnership (MEP) Program

Ohio MEP helps Ohio's small and medium-sized manufacturers to increase sales, create jobs and generate cost savings through technological innovation, workforce training and improved management practices. Small and medium-sized manufacturing companies are critical to Ohio, representing 90% of job growth for high-paying jobs. For every new manufacturing job that is created or retained, three to five supporting jobs are also created. Contact Dorinda Byers (byers.18@osu.edu) or Susan Foltz (susan.foltz@development.ohio.gov) to learn more.

Need Help Marketing Your Products or Services Internationally?

The **International Market Access Grant for Exporters (IMAGE)** program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA's Division of Environmental and Financial Assistance

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs to help Ohio communities and businesses with their environmental needs. More information on these services and relevant contact information can be found on DEFA's website at:

<https://www.epa.state.oh.us/defa/>

For questions about these services, please contact [Amber Hicks](#) at (937) 285-6439.

USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2020!

The USDA, Rural Development, Business & Industry Loan Guarantee Program can provide loan guarantees for the purpose of:

- Acquiring new businesses or expanding existing businesses;
- Purchasing and improving real estate;
- Purchasing machinery & equipment;
- refinancing outstanding debt; and
- providing term working capital.

Projects prioritized by headquarters are those projects intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity.
- Commercially available unmanned technologies.
- Food distribution such as grocery stores and food manufacturing along with agritourism and biotechnology.
- Advancement of energy security by boosting production of energy from natural gas, oil, coal and renewables.
- A focus on "made in America" including projects for infrastructure, distribution, and value-chain participants.

- Projects that advance the quality of life. For example modern utilities, medical services, and for the treatment and recovery of opioid addiction.
- Advancement of career training and development.

The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to reducing risk, the issuance of the loan guarantee can allow for additional fee income through the sale of the guaranteed portion on the secondary market.

Should there be an opportunity to consider financing one of these projects, please keep these programs in mind. There are guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Please contact a staff member listed below to schedule a time to meet to further discuss the program and its advantages.

Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit [here](#). Topics include healthcare, contracting, financing, and more.

Small Business Resource – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit [here](#).

SBA Partner Organization – SCORE provides free, confidential one-on-one mentoring to both aspiring and existing small businesses and entrepreneurs. This organization also offers seminars, workshops and online resources covering a wide variety of small business topics. There are several offices in Ohio, please visit www.score.org to find the nearest one.

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit [here](#). To see a list of upcoming trade missions through Commerce, please visit [here](#) and for upcoming webinars, please visit [here](#).

SBA Resource Guide – The SBA is happy to announce that the SBA Columbus Resource guide is now available electronically on our district website at: https://www.sba.gov/sites/default/files/files/resourceguide_3138.pdf

Alexander Kohls
 Senior Area Manager – Dayton Region
 District International Trade Officer
 U.S. Small Business Administration
 200 W. 2nd St., Suite 400
 Dayton, OH 45402

614-633-6372

Having trouble viewing this email? [View it as a Web page.](#)



Contact: [Matt Bruning](#) - (614) 466-6906

Expansion of Funding for Local Government Transportation Safety Projects, Pedestrian Safety Improvement Program

***State funding 100 percent of project costs, providing more
money for pedestrian safety***

COLUMBUS - Thanks to the recent increase in the state motor vehicle fuel tax, the Ohio Department of Transportation (ODOT) is making it easier for local governments to fund much-needed safety improvements. Roadway safety has been a key focus for Governor Mike DeWine and ODOT.

Until now, ODOT required a 10 percent local contribution for safety projects. Under new guidance intended to remove barriers when applying for funds, ODOT announced the state will now cover 100 percent of the project costs. The increased costs to ODOT will be funded through the additional revenue provided by last year's fuel tax increase.

"In previous years, if communities were not able to match the funding, a project may have unnecessarily been stalled," said Governor Mike DeWine. "With ODOT now funding 100% of safety projects, communities can make needed updates in a timely manner, ensuring the safety of both pedestrians and drivers."

Safety improvements, such as adding turn lanes, reconstructing rural curves and upgrading signs, signals and pavement markings, are eligible for the funding. Funding requests typically range from \$200,000 to \$5 million, though the department will consider funding requests up to \$10 million.

"This level of commitment to safety is a new high water mark for ODOT. In my many years in and around the Department, this is the first time we've offered all local governments 100% funding of safety projects," said ODOT Director Jack Marchbanks.

An analysis of crashes in Ohio from 2009 - 2018 found that 63 percent of all deadly and serious injury crashes occurred on roadways maintained by local governments.

ODOT accepts applications twice a year. The deadlines are April 30 and September 30. The department also accepts abbreviated applications any time of year for projects \$500,000 or less. Information about the program can be found on [ODOT's website](#).

"Every Ohioan is precious. That's why our mantra at ODOT is toward zero deaths. We won't be satisfied until the number of deaths in Ohio is zero - and every city, county, village and township has the resources to help us achieve it," Marchbanks said.

ODOT is also dedicating an additional \$10 million to the Pedestrian Safety Improvement Program. These investments will improve safety for Ohioans traveling on foot or by bike in the state's largest cities. Safety improvements could include:

- Curb ramps, raised crosswalks, curb extensions, pedestrian refugee islands
- Pedestrian countdown signals or Pedestrian Hybrid Beacons
- Street lights
- Pavement markings like high-visibility crosswalk striping and advance yield markings
- Signage for crosswalks or Rectangular Rapid Flashing Beacons

To apply, municipalities should reach out to the [safety coordinator](#) in their ODOT district.

From 2014 - 2018, ten counties accounted for 65 percent of all pedestrian deaths: Franklin, Cuyahoga, Montgomery, Hamilton, Lucas, Stark, Butler, Summit, Lorain, and Mahoning. Seven in 10 deadly crashes involving pedestrians occur on roads maintained by local governments.

After last year's motor vehicle fuel tax increase, the state was able to infuse an additional \$50 million into Ohio's highway safety program. As a result, Ohio now invests \$158 million annually and runs the third-largest program in the nation. Funding can be used to make improvements on any public roadway in the state.





SUSTAINABILITY LUNCHEON & MILESTONE AWARDS

All IN!

Businesses and organizations of all sizes are committing to sustainability, energy efficiency and environmental protection.

Agenda:

Cincinnati Zoo: #GreenestZooInAmerica for 10 years and internationally known for worldwide conservation projects and research, is going **BYG** and committing to **net zero** energy, water and waste by 2025 and Joining the **Bring Your Green Challenge** to further engage their employees and track their progress.

Canyon Run Ranch: Amy Ward, founder of Canyon Run Ranch, Ohio's eco-friendly wedding venue, has protected a large wetland area near the Stillwater River for decades and ended up taking her lifelong passion into her business.

MVRPC: Will share their newly developed Sustainability Tool Kit to assist local governments.

Bring Your Green Challenge Updates: Training on the newly developed progress pages to assist you track your progress and measure your impact.

Wed Feb 12, 2020, 11:30 am - 1:00 pm
Top of the Market, 32 Webster Street, Dayton, OH 45402

Registration opens at 11:00 am
Lunch served 11:30 am

Approved for 1 GBCI /AIA Learning Unit

Early Bird pricing ends Monday, Feb 10 !

REGISTER NOW



BRINGYOURGREEN.COM

FOLLOW US



2020 CONSTRUCTION Career Fair

Ohio Means Jobs | Montgomery County



**Connect with dozens
of experienced
professionals!**

Wednesday

**February 26
12-4 p.m.**

at **Dayton
Convention Center
22 East Fifth St.**

Click here to register

or visit

OhioMeansJobs.com/Montgomery

\$100 registration fee includes:
10-by-10 booth, 6-foot table, and two chairs
Complimentary parking (one pass per employer)

Deadline for registration and payment is
Friday, February 7

For more information, contact
Monique Patterson, Talent Services
(937) 220-1789



**Ohio
MEANS
Jobs.**

Montgomery
County



A proud partner of the
AmericanJobCenter
network



**THURSDAY
Feb 27**



7:30am-9:30am



Join the discussion

REGISTER TODAY



Marriott at the University of Dayton

1414 S Patterson Blvd, Dayton, OH 45409



About the Event

The Dayton regions legacy of innovation continues today across many sectors, especially health care. The DBJs Future of Health Care event will feature thought leaders discussing health care innovation in Dayton today, as well as what's coming in the future.

Panelists:

- Anthony Evans, President of Pure Healthcare
- Gina McFarlane-EI, CEO of Five Rivers Health Centers

- Dr. Kelly Miller, Medical Oncologist with Dayton Physicians Network
- Chris Pulos, Senior Vice President at Marsh & McLennan Agency LLC
- Marti Taylor, CEO of OneFifteen

Title Sponsor



[Unsubscribe Events](#) | [Manage Preferences](#)
All right reserved. © Dayton Business Journal

Email sent by Dayton Business Journal
40 N Main St, Ste 810
Dayton, OH 45423, USA

Talent 360 on Tuesday, March 31st from 7:30 a.m. to 1:00 p.m. at Sinclair Conference Center. The Dayton Area Chamber of Commerce and the Miami Valley Human Resource Association are proud to present Talent 360. This annual event addresses every function for professionals in human resources and talent management and attendees will gain a better understanding of how to retain today's talent and plan for tomorrow's workforce.

To register as an attendee or [exhibitor click here.](#)

Thank you!



Jessica Wagner | Manager | Workforce & Economic Development

We've moved! Please update your records.

8 N. Main Street | Suite 100 | Dayton OH 45402-1904

937.226.8258 voice | 937.226.1444 main | DaytonChamber.org

