

Montgomery County Juvenile Court **JOB FAIR**

**Saturday, February 24, 2018
9 a.m. to Noon**

**Montgomery County Juvenile Court
380 West Second Street - Dayton, Ohio 45422**

- Make a difference in the lives of young people in our community
- Full and part-time positions available
- Excellent benefits and advancement opportunities
- Positions include:
 - Assessment Specialist
 - Facility Support Staff
 - Receiving Specialist
 - Trained Medical Technician
 - Work Detail Coordinator
 - Work Therapy Specialist
 - Youth Specialist
 - Detention
 - Center for Adolescent Services (CAS)
 - Nicholas Residential Treatment Center (NRTC)
- Must Have:
 - Valid Driver's license with proof of insurance
 - Ability to pass background and drug screenings



The Juvenile Division of the Montgomery County Court of Common Pleas is charged with the responsibility of handling cases on delinquent and unruly children as well as those charged with traffic or tobacco violations. The Court must also make judicial determination relating to dependent, neglected and abused children. All cases of custody, visitation and support involving children of unwed parents are heard by the Juvenile Court. Learn more at: www.mcjcoho.org

For information, contact: (937) 496-7707 or SMcClurkin@mcjcoho.org





2018 Construction Career Fair

OhioMeansJobs | Montgomery County

Tuesday - February 27, 2018

2:00 p.m. to 5:00 p.m.

Dayton Convention Center

22 East Fifth Street - Dayton, Ohio

Employers are hiring now!

Many employers with open positions in the construction trades will meet with job seekers at this free event.

Please bring several copies of your resume.

REGISTER here or visit OhioMeansJobs.com/Montgomery for more information



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County

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DEVELOPMENT SERVICES

2018 Construction Career Fair Participating Companies

Company	Open Positions	Description of Business
A.H. Sturgill Roofing, Inc.	Laborers, Skilled Roofers, Skilled Sheet Metal Installers	Commercial and Industrial Roofing Installation
Active Electric, Inc.	Apprentices, Electricians, Electrical Helpers	Commercial Electrical Contractor
ATC Group Services LLC	Field Staff for Testing and Inspection	Special Inspection and Construction Material Testing
Barrett Paving Materials Inc.	Operators, Laborers, Asphalt Plant Loader Operators, Aggregate Plant Laborers, Shop Mechanics, Estimators	Offer complete construction services specializing in asphalt paving, asphalt and aggregates bases
BarryStaff Inc	General labor, IT Industrial, Clerical, Administrative	Staffing Service
Basic Electrical Services	Electrician, Journeyman, Helpers	Commercial electrical Contractor
Beeline Purchasing LLC	Safety Equipment Sales	Distributor of Safety Equipment to Construction Industry
EES Facility Services	Experienced Service Tech, Experienced Installer (Metal and Building Controls)	Commercial and Industrial Mechanical Contractor
Ferguson Construction Company	All Skilled Trades & General Laborer	General Contractor
Garber Electrical Contractors	Estimator, Phone Technician, and Electricians	Electrical Contractor
GLR Inc.	Project Superintendent - Traveling position, Project Manager, Assistant Project Manager, Office Clerical Staff	Commercial General Contractor
Grunder Landscaping Company	Experienced Production Team Leaders	Landscape Design, Build
Heath Consultants, Inc.	Gas Leak Survey Technicians	Contractor for Vectren Energy, perform inspections of their underground utility lines
Hemm's Glass	Project Manager Assistant, Scheduler, Fabrication and Warehouse Manager	Commercial Construction
Kelchner	Laborer, Equipment Operator, Pipe Layer	Civil Construction
LeVeck Lighting Products	Entry level to Advanced Experienced Lighting Techs	Lighting Maintenance Supply
Local 162 Apprenticeship (Pipefitters)	Pipefitters, Welders, Plumbers & MES Tech	Pipefitters, Plumbers & MES tech
Loveland Excavating and Paving	Heavy Equipment Operators, Asphalt Paving Operators, Concrete Finishers, Pipe Utility Foreman, Asphalt Foreman	Excavating and site development company with paving and concrete divisions
Midwest Maintenance, Inc.	Laborer, Pointer Cleaner Caulker, Carpenter, Brick Mason	General Contractor
MV Building Trades Apprenticeship Group	Recruiting qualified men and women for all trades of the Construction Industry	Construction Industry
Reliable Electric	Apprenticeship, Journeyman, Foreman Electrician	Commercial & Residential Electrical Contractor
Renewal by Andersen	Window & Patio Door Installers, Carpenters, Brand Ambassadors, Canvassers, B24 Sales Consultants	Window and Patio Door Replacement Company
RK Hydro-Vac Inc.	Roof Vac Technician, Team Leader with Class A License, Dispatch Assistant	Roof Vacuuming and Ballasting Services
Romanoff Group	Project Manager, Foreman, Superintendents, Journeymen, Electricians, Apprentices - All Levels	New Construction Electrical Contractor
Shook Construction Company	Skilled Trades, Interns, Co-ops, Project Engineers, Project Managers	Commercial General Contractor & Construction Manager
The Skilled Trades Company	Electricians, HVAC, Sheet-metal Installers, Plumbers, Pipe Fitters	Skilled labor to the Construction Industry
TP Mechanical Contractors	Project Manager, Sprinkler Fitter, Service Technician	Mechanical Contracting Company
Tradesmen International	Carpenters, Plumbers, Electricians, General Labor	Construction Labor Supply Company
Wenco Construction Company	Skilled Carpenters, Skilled Laborers, Traveling Superintendent	General Contractor

And More to Come.....



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MONTGOMERY COUNTY YOUTHWORKS SUMMER 2018

YOUTH CAREER SERVICES 365 (YCS365)

A Comprehensive Case Management and Employment Program

Do you want to learn a new skill or get job experience while getting paid?
We assist Montgomery County in-school youth in developing fundamental life skills for managing their personal growth, interpersonal relationships, and career development opportunities.

We provide employment and training opportunities for the youth of Montgomery County.

Not everyone that applies will be selected.



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DEVELOP JOB SKILLS & GET JOB READY!

MONTGOMERY COUNTY RESIDENTS
14 - 18 YEARS OLD
In-School
Considered to have a barrier to
employment

YEAR ROUND 365 EMPLOYMENT AND TRAINING

2018 APPLICATIONS ACCEPTED FEBRUARY 5 - APRIL 30

APPLY

YOUTH CAREER SERVICES
1111 Edwin C. Moses Blvd
Dayton, Ohio 45422

OhioMeansJobs.com/Montgomery

Monday - Friday
8:00 a.m. - 5:00 p.m.
(937) 224-1482

***IMPORTANT CHANGES ***

Because of state mandates on youth program funding, Montgomery County YouthWorks Summer Employment Program is transitioning to [Youth Career Services 365 \(YCS365\)](#), a Comprehensive Case Management and Employment Program (CCMEP). **YCS365** is a year-round program that begins with the YouthWorks summer program and provides options for work experience in the fall, winter, and spring months. Each YouthWorks participant will also attend two-weeks of paid education/training and participate in eight weeks of work experience during each term.

***Important changes** have been made to the **program** and the **application process**

Who is eligible?

- ✚ 14 to 18 years old (*must be 14 at the time of application*)
- ✚ Low-income households - Above income youth are encouraged to apply as additional funding is available
- ✚ Montgomery County resident
- ✚ Full-time student in Montgomery County school system
- ✚ Must be enrolled in the YouthWorks summer program to participate in other sessions

Has one or more of the following barriers:

- ✚ *Basic skills deficient (low grades or behind a grade level)*
- ✚ *An English language learner*
- ✚ *A Justice System offender*
- ✚ *A homeless child/youth or a runaway*
- ✚ *In foster care or has aged out of the foster care system*
- ✚ *Pregnant or parenting children*
- ✚ *A youth who is an individual with a disability*
- ✚ *Requires “Additional Assistance” to complete an education program or to secure/hold employment*

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

February 23, 2018 – The Dayton Tech Guide will be hosting **Early Risers** in Dayton. This event is intended to bring together big companies and startups in a mutually beneficial forum, allowing executives the opportunity to find innovative solutions to their industry problems and increasing the entrepreneurs' odds of finding resources to take their business to the next level. To register, please visit [here](#).

February 23, 2018 – The SBA and the Wright Brothers Institute will be hosting **Access to Capital** in Dayton. This FREE workshop will discuss the various financial and loan guaranty programs available to small businesses through the SBA and other organizations. To register, please visit [here](#).

February 23, 2018 – Technology First will be hosting **ETL and the Cloud** in Dayton. This workshop will be facilitated by Sankar Arunachalam and Matt Wenning of Speedway. To learn more and to register, please contact Marcia Albers and malbers@technologyfirst.org.

February 23, 2018 – Technology First will be hosting **Building a Cyber-Mindful Culture** in Dayton. This workshop will be facilitated by the University of Dayton Information Technologies Team who will discuss their award-winning approach to building a culture that is "Cyber-Mindful." To learn more and to register, please contact Marcia Albers and malbers@technologyfirst.org.

February 24, 2018 – Dayton SCORE will be hosting **Small Business Start-Up Orientation** in Dayton. This workshop curriculum is designed for aspiring entrepreneurs who have a dream of starting a business and do not have a clear understanding of where to begin and how to proceed. To register, please visit [here](#).

February 24, 2018 – RISE Business Academy will be hosting a **Business Plan Workshop** in Cincinnati. This FREE workshop will discuss the importance of the business plan by focusing on sales projections, expense budgets, milestones, and tasks. To register, please visit [here](#).

February 26, 2018 – The SBDC at the Greater Cincinnati Urban League will be hosting **Market Research Overview** in Cincinnati. This FREE workshop is designed to provide valuable information on conducting market research which is a fundamental component of developing a successful business strategy. To register, please visit [here](#).

February 27, 2018 – Clark State Community College will be hosting **Lean Six Sigma Yellow Belt Certification Training** in Beavercreek. This event will educate attendees on how to use the five step Lean Six Sigma problem solving process called DMAIC in conjunction with the most important Lean Six Sigma tools. To register, please visit [here](#).

February 27, 2018 – Confluence will be hosting **Confluence Connects** in Cincinnati. This event will discuss the major challenges with lead in water and the unexpected challenges that have arisen, as well as what the top utility experts have learned and what the community needs to know. To register, please visit [here](#). Registration details will be forthcoming.

February 28, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This FREE event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

February 28, 2018 – The SBDC at The Hamilton Mill will be hosting **U.S. Census Bureau Data and How it Can Help My Business** in Hamilton. This FREE class is designed to assist small business owners in finding key data for their business plan or to better understand their potential market. To register, please visit [here](#).

February 28, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **Harness Local Search (SEO) for Your Business** in New Philadelphia. As part of the *Digital Marketing Seminar Series*, this workshop will educate attendees on local search and its importance on attracting more customers to a business. To register, please visit [here](#).

February 28, 2018 – Innovate New Albany will be hosting **Unlocking Online Sales** in New Albany. As part of the *Tiger Talk Series*, this FREE workshop will discuss spending money on online ads, getting prospects to contact a business first, using social media, and increasing revenues without spending more time and money. To register, please visit [here](#).

February 28 and March 1, 2018 – The SBDC at Columbus State will be hosting **Construction Safety Elements** in Columbus. This FREE, two-day workshop will cover a variety of topics including interpreting and complying with OSHA 29 CFR 1926 regulations, hazard recognition skills, mitigating risk factors, and more! To register, please visit [here](#).

March 1, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 3, 2018 – The Wright State Patent & Trademark Resource Center will be hosting **Patent Basics** in Dayton. This FREE workshop offers basic patent information and search techniques using the United States Patent and Trademark Office (USPTO) website and databases. To register, please contact [Ran Raider](#) at 937-775-3521.

March 6, 2018 – The SBDC at the Greater Cincinnati Urban League will be hosting **SBDC Start Up Tuesday** in Cincinnati. This FREE workshop will cover a variety of topics including business formation and registry, required licenses/documents, and steps in the business development process. To register, please visit [here](#).

March 6, 2018 – Kegler Brown will be hosting a **Managing Labor + Employee Relations Seminar** in Columbus. This event will cover a variety of topics including maintain safety in the workplace, Ohio's new Workers' Compensation legislation, privacy and data security risk in a world of flexible workplaces, and more! For more information and to register, please contact [Korri Titus](#) at 614-255-5515.

March 6, 2018 – Clark Schaefer Hackett will be hosting **Cybersecurity: Understanding the Current Threat Landscape** in West Chester. This workshop will cover a variety of topics including the current threat landscape, common intrusions, ransomware, and how businesses can work with law enforcement. To register, please visit [here](#).

March 6, 2018 – The SBDC at Columbus State and FranNet will be hosting **Franchising Today – How to Select, Finance, and Operate Successfully** in Columbus. This FREE workshop will de-mystify the franchise buying process and how to successfully get into business for yourself. To register, please visit [here](#).

March 6, 2018 – The Northern Kentucky International Trade Association (NKITA) and DHL will be hosting **Exporting 101** in Ft. Mitchell, KY. This workshop will educate attendees on the basic information needed to export products out of the U.S. To register, please visit [here](#).

March 6, 2018 – The Cincinnati MBAC will be hosting **Small Business Startup Series: Session One** in Cincinnati. This FREE workshop will discuss the differences between LLCs, Corporations, Sole Proprietorships, and Partnerships, as well as how to minimize risk when starting a business. To register, please visit [here](#).

March 6, 2018 – The John Glenn College of Public Affairs and WOSU Public Media will be hosting **The New Age of Entrepreneurship** in Columbus. This event will discuss local leaders, diversity at the top, making a difference while making a profit, and the risks and rewards of investing in central Ohio. To register, please visit [here](#).

March 7, 2018 – Technology First will be hosting the **15th Annual Ohio Information Security Conference** in Dayton. This event will feature cross-presentations of all industries including manufacturing, healthcare, logistics/distribution, government sector, and many more! To register, please visit [here](#).

March 7, 2018 – The SBDC at Warren County will be hosting **The Modernized Ohio Business Gateway** in Mason. This FREE workshop will introduce the newly transformed and modernized Ohio Business Gateway which is an online filing and payment system that simplifies Ohio business' relationship with the state. To register, please visit [here](#).

March 7, 2018 – The SBDC at The Entrepreneurs Center and the Dayton Metro Library will be hosting **Market Research that Won't Break the Bank** in Dayton. This FREE workshop will educate attendees on the various resources provided by the library to identify potential customers, find information on consumer demographics, and more! To register, please visit [here](#).

March 7, 2018 – The Innovation Center at Ohio University will be hosting an **IDEation Workshop** in Athens. This FREE workshop is designed to help individuals develop their business idea, provide tools to help them succeed, and discuss next steps. To register, please visit [here](#).

March 7, 2018 – Technology First will be hosting the **2018 Ohio Information Security Conference** in Dayton. This event will feature cross presentations of all industries including manufacturing, healthcare, logistics/distribution, government, and more, as well as the opportunity to network with over 250 IT professionals. To register, please visit [here](#).

March 7, 2018 – Columbus SCORE will be hosting **How to Write a Business Plan** in Columbus. This workshop will educate attendees on how to write a business plan by identifying the best market segments, pinpointing the most profitable customers, and beating the competition. To register, please visit [here](#).

March 7, 2018 – The SBDC at Kent State-Tuscarawas and Canton SCORE will be hosting **Winning in Search Engines with Powerful Social and Content Strategies** in New Philadelphia. This workshop will educate attendees on the top three search ranking factors, the three pillars of digital marketing, and how to think like a publisher. To register, please visit [here](#).

March 7-8, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

March 8, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 9, 2018 – The Ohio Export Assistance Network at Wright State and the SBA will be hosting **Exploring the Opportunities and Risks in the Chinese Market** in Dayton. This workshop will cover a variety of topics including

the best market entry strategies, the challenges of doing business in China, protecting and developing intellectual property, and more! To register, please visit [here](#).

March 9, 2018 – Innovate New Albany will be hosting **How PR Fuels Business Growth & Tips for Hiring a Pro** in New Albany. As part of their *Tiger Talk Series*, this FREE workshop will discuss the key role of public relations in fueling brand awareness and audience engagement that propels business growth. To register, please visit [here](#).

March 9, 2018 – The Cincinnati international chambers of commerce will be hosting **Workplace Harassment: A Cross-Cultural Discussion** in Cincinnati. This seminar will discuss how miscommunication and misunderstandings resulting from cultural differences can lead to potential conflict and how to help ensure a safe and productive workplace. To register, please visit [here](#).

March 10, 2018 – Cincinnati SCORE will be hosting **Small Business Dream to Reality – What It Takes** in Cincinnati. This workshop offers valuable insight into small business startup fundamentals for the new or undecided entrepreneur. To register, please visit [here](#).

March 12, 2018 – Kellogg Supplier Diversity will be hosting the **6th Annual B2B** in Battle Creek, MI. This FREE event will feature buyers from area corporations, government, healthcare providers, and institutes of higher learning to meet with potential suppliers. To learn more and to register, please visit [here](#).

March 13, 2018 – The SBDC at Columbus State will be hosting **Latino Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE workshop will educate attendees on what it takes to build a business around their dreams and passion. *Please note that this session will be taught in Spanish.* To register, please visit [here](#).

March 13, 2018 – American Advertising Federation (AAF) Dayton will be hosting **SummitUp 2018** in Dayton. This event is designed to help professionals elevate their marketing through outstanding keynote speakers and breakout sessions. To register, please visit [here](#).

March 13, 2018 – Cultivate will be hosting **Is Working in a Startup Right for You?** in Grove City. This FREE workshop will educate attendees on how to access job opportunities within startups, what skills startups require in potential employees, what works in a startup vs. corporates, and how to thrive in a startup culture. To register, please visit [here](#).

March 13, 2018 – Clark Schaefer Hackett will be hosting **Cybersecurity: Understanding the Current Threat Landscape** in West Chester. This workshop will cover a variety of topics including the current threat landscape, common intrusions, ransomware, and how businesses can work with law enforcement. To register, please visit [here](#).

March 13, 2018 – The Columbus Council on World Affairs will be hosting **Global Fluency Training** in Columbus. This workshop will cover a comprehensive framework for understanding how cultures differ in order to ensure sustainable cross-cultural acumen. To register, please visit [here](#).

March 13-16, 2018 – Xavier Health and the FDA will be hosting the **PharmaLink Conference** in Cincinnati. This conference serves as a convergence of expertise and current, critical topics such as Supply by Design, Global Product Stewardship, Regulatory Strategy, FDA Top Priorities, Beyond Metrics Through the Power of Artificial Intelligence, and more! To register, please visit [here](#).

March 14, 2018 – The SBDC at Wright State will be hosting **Entrepreneurial Basics** in Dayton. This FREE seminar is designed to provide a high-level overview of what it means to start a business and the key issues to handle. To learn more and to register, please visit [here](#).

March 14, 2018 – Dayton SCORE will be hosting **Introduction to Services Available** in Dayton. This FREE workshop will provide a top level summary of information and services from a number of agencies and organizations where help is available for small business. To register, please visit [here](#).

March 14-15, 2018 – Clark State Community College will be hosting **Lean Six Sigma Green Belt Certification Training** in Springfield. This two-day event will educate attendees on how to lead a team through the five step Lean Six Sigma problem process called DMAIC in conjunction with some more advanced Lean Six Sigma tools. To register, please visit [here](#).

March 15, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 15, 2018 – Columbus SCORE will be hosting **Finding Opportunities Outside Your Core Business** in Grove City. This workshop will educate attendees on the three 'Windows to Growth' for expanding to new markets, how to conduct a customer base analysis, identifying the best market-entry strategy, and six steps for succeeding in diverse expansions. To register, please visit [here](#).

March 15, 2018 – The Dayton Metro Library and Dayton SCORE will be hosting **What Do Buyers Really Want?** in Dayton. This first installment of a three-part series, this session will discuss practical strategies for adapting and finding success in a new marketing and sales landscape. To register, please visit [here](#).

March 17, 2018 – Cincinnati SCORE will be hosting **Marketing for Success – Small Business Action Plan** in Cincinnati. This workshop will educate attendees on proven, successful methods to define the market and competitors, identify market niche and target customer, and develop a compelling plan to attract profitable business. To register, please visit [here](#).

March 17, 2018 – The SBDC at Wright State will be hosting a **Branding Workshop for Small Businesses** in Dayton. This FREE workshop will discuss a variety of topics including clarifying a message, attracting the right customer for the right reasons, building the foundation for sales and marketing, and more! To register, please visit [here](#).

March 20, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

March 20, 2018 – The Northern Kentucky Chamber will be hosting **Cyber Security Update** in Ft. Mitchell, KY. This workshop will discuss a variety of topics including cybercrime data, cyber security best practices, examples of cyberattacks, and more! To register, please visit [here](#).

March 20, 2018 – Columbus SCORE will be hosting **More Than Fast Food & Fries – Why Consider Franchise Ownership in 2018?** in Columbus. This workshop will discuss the benefits of owning a franchise and how they provide the playbook to executing business ownership dreams. To register, please visit [here](#).

March 20-21, 2018 – The Defense Logistics Agency (DLA) will be hosting a **Training, Knowledge, and Opportunities Seminar** in Columbus. This FREE seminar will educate attendees on how to find open solicitations, how to submit a quote, the procedures for viewing/downloading drawings, and how to use the iRAP to get paid. To register, please visit [here](#).

March 21, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business. To register, please visit [here](#).

March 21, 2018 – Dayton SCORE and FranNet will be hosting **Is Business Ownership for You?** in Centerville. This workshop will feature an informative presentation on business and franchising basics, as well as the various resources available to help businesses through the process. Registration details will be forthcoming.

March 21, 2018 – The Cincinnati MBAC and ODOT will be hosting a **Certification Workshop** in Cincinnati. This FREE workshop will discuss various certifications including Minority Business Enterprise (MBE), Encouraging Diversity, Growth, and Equity (EDGE), Veteran Friendly Enterprise (VBE), Disadvantaged Business Enterprise (DBE), and Small Business Enterprise (SBE). To register, please visit [here](#).

March 21, 2018 – The SBDC at Warren County will be hosting **Credit Management and Access to Capital** in Springboro. This FREE workshop will discuss why good credit is essential for business owners, what's in a credit score, how to obtain one, how to monitor your credit, SBA loan guaranty programs, and more! To register, please visit [here](#).

March 21, 2018 – DaytonDefense will be hosting a **Lunch and Learn** in Dayton. This month's speaker will be Dr. Steve Rogers of the Air Force Research Laboratory (AFRL) who will discuss his vision for AFRL's autonomy strategy, the associated challenges with embracing such technology, and speeding its transition into USAF weapon systems. To register, please visit [here](#).

March 21-22, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

March 22, 2018 – The SBDC at The Entrepreneurs Center will be hosting **Recordkeeping for the Small Business** in Dayton. This FREE workshop will provide an overview of the recordkeeping and is designed to help participants understand how it can benefit their small business. To register, please visit [here](#).

March 22, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 23, 2018 – The U.S. Commercial Service and the Troy Chamber of Commerce will be hosting **Government Resources For Your Business** in Troy. This FREE event will feature Congressman Warren Davidson and will educate attendees on the various business resources available to them. To register, please visit [here](#).

March 23, 2018 – Innovate New Albany will be hosting **Simple Steps to Avoid Getting Hacked** in New Albany. As part of the *Tiger Talk Series*, this FREE workshop will discuss simple fixes that can be implemented at little to no cost, programs and software that actually work, and educating yourself and employees to avoid data breaches. To register, please visit [here](#).

March 26, 2018 – The Foreign Policy Leadership Council will be hosting **When US Foreign Policy Goals Conflict with Conduct of American Businesses Abroad** in Cincinnati. This event will feature Mr. Qaisar Shareef who will discuss his work abroad as P&G country manager in Pakistan and Ukraine. To register, please visit [here](#).

March 26-27, 2018 – The SBDC at Wright State will be hosting **Business Plan Development** in Dayton. This two-day seminar is designed to teach entrepreneurs how to successfully create a simple yet effective business plan. To learn more and to register, please visit [here](#).

March 28, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

March 28, 2018 – Columbus SCORE will be hosting **How to Create a Revenue Generating Marketing Plan** in Columbus. This workshop will educate attendees on SCORE's easy to implement, step by step process for creating a marketing road map to ensure business growth. To register, please visit [here](#).

March 29, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Developing a Content Calendar** in Cincinnati. This FREE workshop will provide insights into a dynamic plan for the year ahead, working outline for your content, and developing a clear picture of your audience and their needs. To register, please visit [here](#).

March 29, 2018 – Columbus SCORE will be hosting **Learn How the Library is a Premier Source for Business Information** in Columbus. This workshop will cover a variety of topics including accessing free business data, understanding the industry and competitive landscape, identifying target customers for growth, and reviewing successful sample business plans. To register, please visit [here](#).

March 29, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 29, 2018 – The Columbus Council on World Affairs will be hosting **The U.S. and China: Prospects for Trade and Security Relations** in Columbus. This event will feature a dialogue on the relationship between the U.S. and China and its implications on the economy and security of both countries. To register, please visit [here](#).

March 30, 2018 – Innovate New Albany will be hosting **Think Like a Futurist: 10 Habits of Mind to Enhance Your Effectiveness as a Leader** in New Albany. As part of their *Tiger Talk Series*, this FREE workshop will discuss what a futurist is and how to incorporate their habits into your own practice of leadership. To register, please visit [here](#).

March 31, 2018 – Dayton SCORE will be hosting **Business Start-up By the Numbers** in Dayton. This workshop will educate attendees on break even analysis, SWOT analysis, pricing a product, predicting cash flow, true capitalization needs, general P&L basics, fixed vs. variable costs, the importance of a business plan to financial success. Registration details will be forthcoming.

April 4, 2018 – The Ohio Aerospace Institute and the American Institute of Aeronautics and Astronautics will be hosting **Connect with Aerospace and Defense** in Independence. The goal of this event is to connect startups and small businesses from all industries with medium and large aerospace and defense companies and government agencies. To register, please visit [here](#).

April 4, 2018 – The Innovation Center at Ohio University will be hosting a **Customer VALIDation Workshop** in Athens. This workshop provides participants with techniques and tools to get their business in front of potential customers for feedback. To register, please visit [here](#).

April 4-5, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

April 5, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 12, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 17, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

April 18-19, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

April 19, 2018 – The Dayton Metro Library and Dayton SCORE will be hosting **Sales 101 for the 21st Century** in Dayton. As the second installment of a three-part series, this session will provide a grounding in best practices fundamentals for those who are beginning or considering a career in sales or sales support. To register, please visit [here](#).

April 19, 2018 – The SBDC at Warren County will be hosting **Steps to Starting Your Own Business** in Mason. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

April 19, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 25, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

April 25, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

April 26, 2018 – The Inland Rivers Ports & Terminals, Inc. will be hosting the **IRPT Shippers Day 2018** in Cincinnati. This event will explore America's rivers and their importance on the transportation of goods. This event will feature education and networking with transportation professionals from around the country. To register, please email admin@irpt.net or call 618-468-3010.

April 26, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 28, 2018 – The Wright State Patent & Trademark Resource Center will be hosting **Trademark Basics** in Dayton. This FREE workshop offers basic trademark information, the difference between federal registration, state registration, and common law marks, as well as search techniques using the USPTO website and databases. To register, please contact [Ran Raider](mailto:Ran.Raider@wrightstate.edu) at 937-775-3521.

Need Help Marketing Your Products or Services Internationally?

The **International Market Access Grant for Exporters (IMAGE)** program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA Resource Guide for Businesses and Communities

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

<http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf>

For questions about the guide, please contact Pejmaan Fallah at Pejmaan.Fallah@epa.ohio.gov or (614) 644-3666.

Dayton Better Business Bureau and Women in Business Networking Programs

The BBB and WiBN host **Hot Topics Koffee Talks** in various locations in the region. All Koffee Talks are from 8:00am-9:30am. Below is the on-going schedule:

1st Friday – Springboro and Preble County

2nd Friday – Centerville and Springfield

3rd Friday – North Dayton and West Chester

4th Friday – Beavercreek and Oakwood

For information on speakers and how to register, please visit <http://www.bbb.org/dayton/events/>.

USDA Rural Development Business & Cooperative Programs

Rural Development is pleased to announce important changes to the Business & Industry (B&I) Loan Guarantee Program. These changes will better serve rural communities by helping lenders provide loans to businesses and helping to increase employment opportunities for rural residents. These changes include but are not limited to:

- Removal of the U.S. Citizenship requirement for companies wanting to use the B&I loan guarantee to increase employment in rural areas. The applicant company will need to demonstrate the loan funds will remain in the United States and will be invested in the rural community to create and retain employment opportunities.
- Owner subordinated debt may be included as equity provided the debt was established in exchange for cash and the debt remains in the company for the life of the guaranteed loan. This change can help applicants meet the minimum tangible balance sheet equity requirements of the program. Minimum tangible balance sheet equity for an existing business is 10% while a startup business is 20%. All financial statements must be prepared according to Generally Accepted Accounting Principles.
- New Market Tax Credit projects are now be eligible for assistance through the B&I program. Subordinated debt made by the Community Development Entity can be considered as equity into a project. This is another means of helping the business meet the minimum tangible balance sheet equity requirements.
- The guarantee fee can be reduced to 1% of the guaranteed portion for businesses that support value added agriculture; promotes access to healthy foods; or is a high impact business development investment.
- Loan guarantees can for agricultural production can be 50% or \$5MM, whichever is less, of vertically integrated businesses. This is a substantial increase from the previous agricultural production maximum amount of \$1,000,000.

Should you have any questions regarding these changes or if you would like additional information on the B&I Loan Guarantee Program, please contact one the Business Programs Staff listed below. We are willing to provide training or outreach on these new regulations should that be necessary to effectively implement this program within your organization.

Christie Hooks	Christie.Hooks@oh.usda.gov	614-255-2397
Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit [here](#). Topics include healthcare, contracting, financing, and more.

Small Business Seminars – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit [here](#).

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit [here](#). To see a list of upcoming trade missions through Commerce, please visit [here](#) and for upcoming webinars, please visit [here](#).

Alexander Kohls
U.S. Small Business Administration (SBA)
Dayton Senior Area Manager
District International Trade Officer
200 West 2nd Street
Office 400
Dayton, OH 45402
Alexander.Kohls@sba.gov
614-633-6372

Follow the U.S. Small Business Administration:





February 2018 Newsletter

Specialized Welding Training Tailored for You.



Hobart Institute of Welding Technology offers specialized training tailored to you and your needs. We can design courses to meet your specific requirements or can offer training in one of our current courses. Training can be done at our state of the art facility in Troy, Ohio or we can send one of our experienced instructors to you. Whether you need 5 days or several weeks worth of instruction, HIWT can solve your training needs. Contact

Chip Prinz at Chip.Prinz@welding.org or 937-332-9502 to discuss how we can partner with you for successful training.

Customer specifications and requirements getting you down? HIWT can help.



We have been certifying/qualifying welders and welding procedures to structural, pressure piping and aerospace since 1989. Contact us at 937-332-9502 or email Chip.Prinz@welding.org

AWS® CWI® Classes are forming.

Hobart Institute of Welding

Technology offers a two week Preparation for AWS® CWI®/CWE® Examination course. This course is designed to prepare students to take the exam. You will be using the same tools during the course that are used in the test kits for the hand-on portion of the exam. This two week class offers 9 days of instruction with the test being administered on the 10th day. Contact us [here](#) for more information and to register. Now includes a backpack for convenience of carrying your books and other study materials.



Visit HIWT on our YouTube Page

Did you know that HIWT had its own YouTube page? From information about Safety and Health of Welders to Discontinuities and Defects as well as welding process demos, there is something for everyone. We have had over 1 million views.

Visit us at <https://www.youtube.com/user/HobartInstitute1>

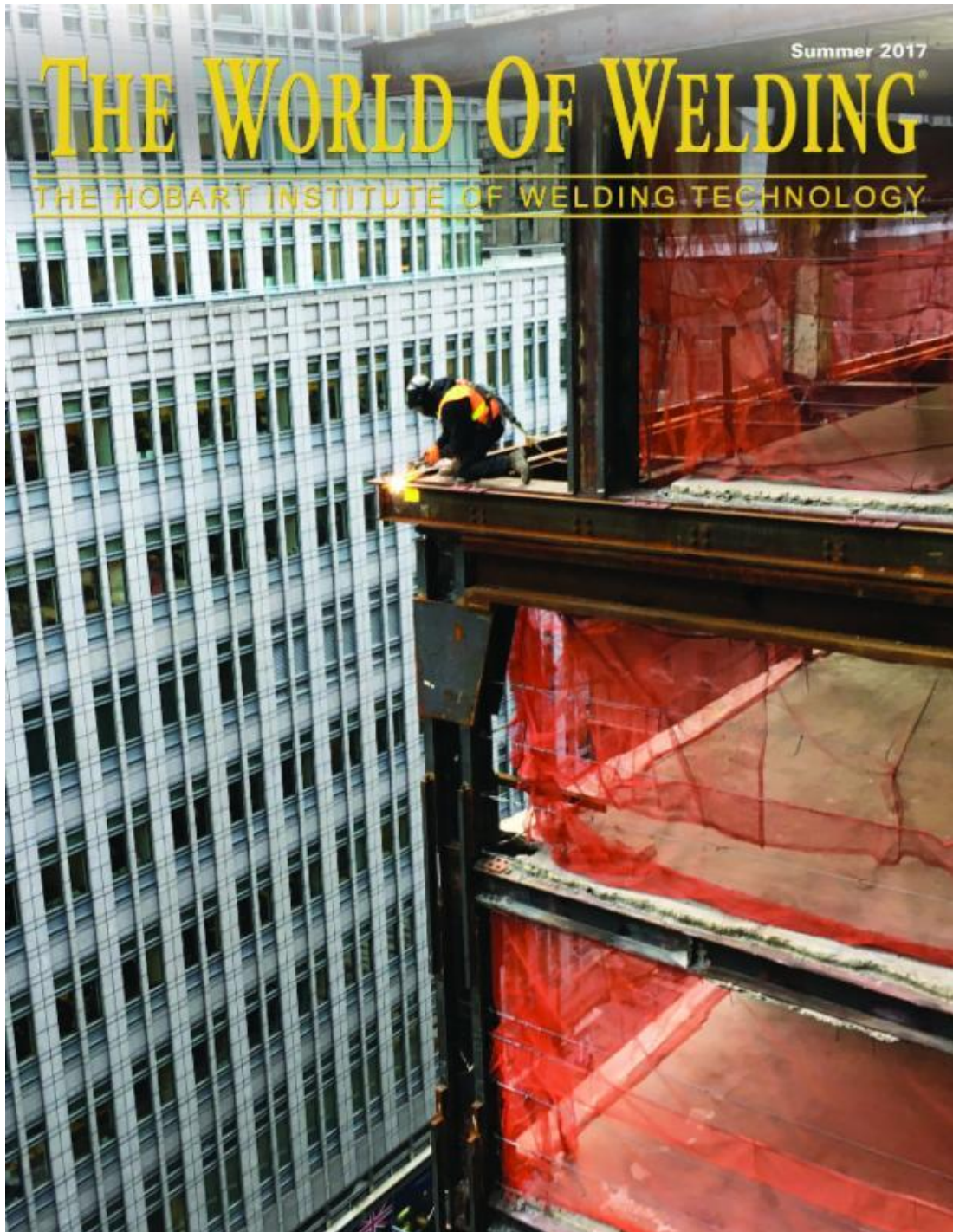
Bookstore News

Leather Welding Jacket

This full leather welding jacket offers comfort as well as superior protection. Made of durable split cowhide, this jacket has an adjustable waist, Kevlar® stitching and a protective stand up corduroy collar. Don't delay. Get yours now by calling 937-332-9500 ext 9608 or click [here](#) to order online.



Do you subscribe to the World of Welding?



Hobart Institute of Welding Technology publishes the World of Welding quarterly. Click [here](#) to read it online or [here](#) to get on the mailing list.

Hobart Institute of Welding Technology, dedicated to welding training and education excellence, is a nonprofit educational facility.

Hobart Institute of Welding Technology

400 Trade Square East

Troy, Ohio 45373

937-332-9500

www.welding.org

hiwt@welding.org

State Board of Career Colleges and Schools Registration No. 70-12-0064HT
Accrediting Commission of Career Schools and Colleges No. 000403

See what's happening on our social sites.



Hobart Institute of Welding Technology, 400 Trade Square East, Troy, OH 45373



Columbus Council
on World Affairs

INCREASE YOUR GLOBAL FLUENCY SKILLS

Unique Professional Development
Opportunity

UPCOMING SESSIONS

Tuesday, March 13
8:30 am to 12:30 pm

Franklin University (Frasch Hall)
201 S Grant Ave, Columbus, OH 43215

WHY IT MATTERS

Today's global economy demands that all employees are able to interact effectively with people from different cultural backgrounds in order to build relationships with colleagues, clients, organizations and governments.

The Columbus Council on World Affairs offers a training session to develop cross-cultural competence for executives and professionals. The session reveals a comprehensive framework for understanding how cultures differ in order to ensure sustainable cross-cultural acumen as individuals confront the challenges of interacting with others from across the globe.

SESSION CONTENT

- Defining Intercultural Competence in Business Environments
 - What is Culture?
 - Why is it so challenging for Americans to Adapt to Other Cultures?
 - How American Business People are Viewed by Other Cultures
 - Key Characteristics of Culturally Fluent Business Professionals
 - Business Card Exchange Protocols
- Exploring Cultural Dimensions in Selected Cultures in Relationship to America's Cultural Dimensions
- Creating a Meaningful Plan to Successfully Interact with Another Culture

FEE

\$250 per participant (includes Resource Workbook)

Register at: columbusworldaffairs.org

(space is limited)

51 Jefferson Avenue, Columbus, Ohio 43215, www.columbusworldaffairs.org

WHO SHOULD ATTEND

- Professionals who interact on a frequent basis with individuals and groups of people with very different cultural backgrounds
- Those who travel to various countries building business relationships
- Professionals driving results through interaction with virtual/remote work teams

FOR MORE INFORMATION:

Please contact Brad Gosche
Senior Director, The Global Fluency Institute
(614) 229-4599 Ext. 403 or
bgosche@columbusworldaffairs.org

The Ohio SBDC Export Assistance Network
at the Raj Soin College of Business at Wright State University
invites you to attend



Europe's General Data Protection Regulation (GDPR) & EU - US Privacy Shield: What Businesses Need to Know

Presented By:



Wednesday, March 14, 2018

8:00am - 12:00pm

**Miami University Voice of America Learning Center
7847 Voice of America (VOA) Park Drive
West Chester Township, OH 45069**

Do you have customers, clients, or employees in Europe? Are you interested in selling to customers in Europe in the future? If the answer to these questions is yes, join the EACC, the U.S. Commercial Service, and our supporting partners to learn about how the General Data Protection Regulation (GDPR) may impact your business when it comes into force on May 25, 2018. This half-day program is designed to inform & help U.S. companies prepare.

**Admission is \$25 members of presenting & supporting organizations
\$35 for non-members/general admission**

**For additional information and event registration, please visit:
bit.ly/gdprseminarswohio**

Supporting Organizations:



Ohio

Small Business
Development Centers
Export Assistance Network

RAJ SOIN
College of Business
WRIGHT STATE
UNIVERSITY

The Ohio SBDC Export Assistance Network is funded in part through a cooperative agreement with the U.S. Small Business Administration and the Ohio Development Services Agency. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. For arrangements, call the Ohio SBDC Export Assistance Center at WSU at 937-775-3524.



**The U.S. Commercial Service &
The Troy Area Chamber of Commerce
Announce a Small Business Workshop featuring
U.S. Congressman Warren Davidson
The Crystal Room - Troy, Ohio
Friday, March 23rd, 9:00am – 11:30am**

About the event:

Congressman Warren Davidson (OH-8), members of his staff, the Troy Area Chamber of Commerce, the Small Business Administration (SBA), the U.S. Department of Commerce’s U.S. Commercial Service, Ohio SBDC Export Assistance Network, Wright State University, International Trade Administration, FASTLANE, located at University of Dayton Research Institute (UDRI) and the Air Force Research Laboratory (AFRL) Small Business Programs will be on hand at this seminar to discuss opportunities for small- and medium-sized businesses.

Topics will include:

- Export assistance and increasing your export sales
- Loan programs and financial assistance
- Grants to offset costs of increasing exports
- Business plan development
- Manufacturing assistance
- Small Business Programs with AFRL
- Workforce development and supply chain optimization

This event is free and open to the public

What: Resources and assistance for your business hosted by the U.S. Commercial Service, U.S. Department of Commerce and the Troy Area Chamber of Commerce

Where: [The Crystal Room](#), 845 W Market St, Troy, OH 45373 (937) 552-7680

When: Friday, March 23, 2018, 9:00am – 11:30am
(registration and networking starts at 8:30am)

RSVP here: <http://bit.ly/2EaXPGP>

Questions? Call Debbie Dirr at 937-775-4836 or email: Deborah.Dirr@trade.gov



Small Business
Development Centers
Export Assistance Network



*SBA's participation or support
is not an endorsement of any
product, service or entity*



Be Growing, Learning and Inspiring...

....Local and Global information

Hello, Friends and Colleagues!

I hope you are all healthy and off to a good start this year. I have updated the webpage and will continue to keep updating it with pictures and information. My goal is to be a great resource for various parts of the supply chain. Here is the newsletter:

[FEB 2018 Newsletter](<http://servinglogistics.com/wp-content/uploads/2018/02/feb-2018.pdf>)



Resource Updates:

I am including links to US Customs other companies on the website under Resources. If you have a request for anything specific, please let me know.

Columbus Logistics Conference Update:

If you have any specific areas of interest, please let me know. We are finalizing the topics and presentations. Email me with any suggestions: [ctc BETH](mailto:ctc@BETH)



Advertising Opportunities

Why? Because this information is sent to over 3,000 decision makers

Options available:

At the Conference: Various Packages 500-10,000

On the web only: 240.00

In the Newsletter: 50.00

Kind regards,

Beth



"Your Success is Always Our Final Destination"

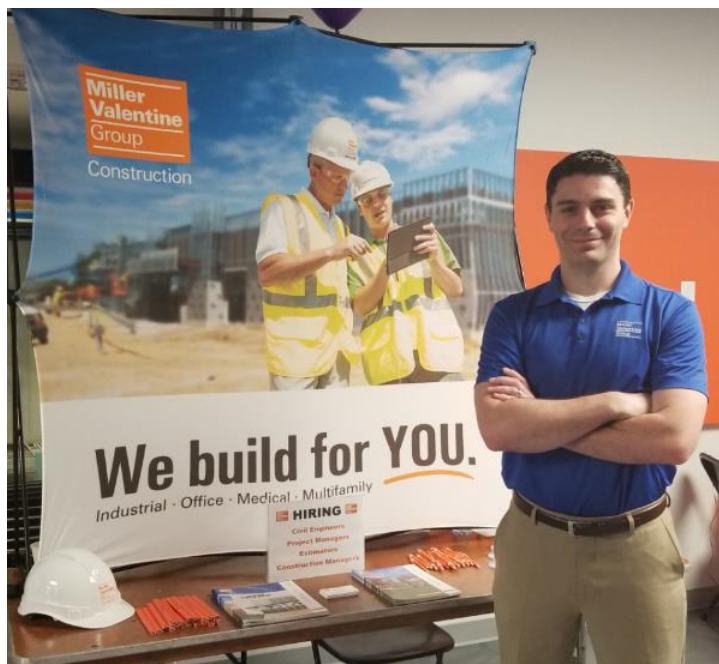


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Market Insight



Focused on attracting top talent

A nationwide shortage of talent means candidates could have their pick of jobs – but with the Miller-Valentine Group, they can build a career. New hires join close-knit construction management teams led by Senior Project Managers, providing them with guidance on expectations, policies, and practices. Miller-Valentine Group Associates also have the rare opportunity to be part of a project from concept through

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(937) 293-0900
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completion. In the process, they work with a range of professionals as they tackle complex, multidisciplinary challenges.

[Meet our new recruiter, Josh Welsh →](#)



Expanding Product Offerings Through a New Partnership

Miller-Valentine Construction is proud to announce its partnership with [Butler Manufacturing](#)™, the world's leading producer of engineered steel building solutions.

This relationship enables Miller-Valentine to offer a more tailored solution for clients needing new construction of Pre-Engineered Metal Buildings and Conventional Steel facilities.

The Butler™ building systems are a perfect solution for a variety of facilities, including industrial, manufacturing, warehousing facilities, and can provide a customized solution for virtually any end use. [More →](#)



David S. Dickerson, CCIM
President, Dayton Market
(937) 528-4000



**Miller-Valentine Group
Realty Services**

Aaron Savino
Managing Director /
Senior Vice President
(937) 297-3259



Recently Completed: FlightSafety International Completes Columbus Learning Center Phase II

Pilots and flight attendants from around the world rely on [FlightSafety International's](#) aircraft- and mission-specific training and advanced-technology flight simulators. This world leader in professional aviation training and manufacturing of flight simulators, visual systems, and displays provides more than 1.4 million hours of training each year to customers from 167 countries throughout its global network of Learning Centers.

In late September, Miller-Valentine Construction completed the second and final phase of its Learning Center in Columbus, Ohio. The 63,000-square-foot addition dovetails seamlessly with 54,806-square-foot Phase I, which has been up and running since December 2014. [More →](#)



Recently Completed: NuVasive Renovation – Phase II

[NuVasive, Inc.](#), a medical equipment manufacturer, is the leader in spine technology innovation, focused on transforming spine surgery with minimally disruptive, procedurally-integrated solutions.

Miller-Valentine Construction recently completed 62,200 square feet of renovation work at the NuVasive facility in West Carrollton, Ohio. [More →](#)



Celebrating Heart Health Month!

In the spirit of Heart Health Month, Miller-Valentine Associates were treated to a special Valentine's Day on Wednesday. The day began with each Associate receiving a gift bag on their desk, filled with a variety of health-promoting items, including a "Wellness Works" newsletter, hand sanitizer, tissues, Vitamin C supplement, as well as heart-warming items such as hot cocoa mix and sweet treats.

The day ended with an Associate get together with fresh fruit and vegetables, raffle items which included a Fit-Bit, massages, flowers, sweet treats, gift cards, as well as lots of laughs and friendship.

[Happy Miller-Valentine's Day!](#)

Featured Listings



FOR LEASE
117,600 SF
Light Industrial / Warehouse

I-70 & Hoke Road
Englewood, Ohio

[More Information](#) →



FOR SALE OR LEASE
59,000 SF
Warehouse/Manufacturing

1 Display Pointe
Clayton, OH 45315

[More Information](#) →



FOR LEASE
40,000 - 158,333 SF
Multi-purpose Facility

209-225 South Alex Road
West Carrollton, Ohio

[More Information](#) →



FOR SALE OR LEASE
Professional Office Space

205 East First St.
Dayton, Ohio

[More Information](#) →

EXPERIENCE THE DIFFERENCE

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