



March 8, 2022 9:30 AM

Dayton Metro Library – West Branch

300 Abbey Road, Dayton, OH 45417

9:30 | **Welcome & Introductions**

Steve Brodsky, City of Xenia

Partner Highlights

9:40 | **Ohio to Work Program**

Kathleen Cleary

10:00 | **Workforce Program**

Ann Crichton, Dayton Metro Library

10:20 | **Opportunities in West Dayton**

Veronica Morris, City of Dayton

Progress Update

10:30 | ***BF! Updates***

Gwen Eberly, Montgomery County

10:45 | ***Adjourn***

Steve Brodsky, City of Xenia

Mark your calendars for Wednesday, May 18, 9:30 AM

Location TBD

The BusinessFirst! Program uses a customer-oriented approach to link businesses with resources that help businesses stay and grow in the community. The BusinessFirst! Team is a coordinated group of more than 100 economic, community, workforce development and government agencies that are ready to assist firms in meeting their corporate objectives.

www.businessfirstdaytonregion.com



Thursday, April 21



9:00 to 10:30 AM

2022 Manufacturing & Logistics Forum

Dayton Business Journal's editor-in-chief will develop the topic areas with input from the senior executives from one of the larger industries that drives the Miami Valley economy, to round out a robust discussion on the real world issues in manufacturing, logistics and supply chains.

[Register Today](#)



The Future of Cities:
**America's New
Main Streets**

PHOTO BY DARIA MALYSHEVA

America's New Main Streets Virtual Event

 Monday, March 7

As a follow up to ACBJ's 2021 Future of Cities event, Richard Florida will return to share his expertise, offering businesses perspective on the past year as well as insight on what to expect in 2022.

[Register Today >](#)



The Road Ahead: A Conversation with CFO's

The National Observer CFO forum is now available on-demand! Tune in to this FREE webinar to watch exclusive interviews and gain insight on issues facing C-suite decision makers.

[Watch Now >](#)



Humanizing Healthcare: Elevating Health Experiences

The surge in digital healthcare technologies has reshaped the healthcare experience. In this FREE webinar, our panel of experts will discuss a range of topics, including how to leverage technology to deliver maximum value to consumers.

[Register Now! >](#)

Nominations



Deadline Tuesday, April 12

2022 40 Under 40 Awards

They're changing the world — one endeavor at a time. These awards will honor 40 young leaders who are texting and tweeting their way to success in business and in the local community. Nominate yourself or someone you know today!

[Nominate](#)



Best Places to Work 2022

 **Deadline:** Friday, April 15

Is your company one of the Best Places to Work? Read below to find out why you should nominate, no matter what the outcome!

[Nominate >](#)

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MENTORING WORKS

FIND A SCORE MENTOR

Small Business Newsletter

MARCH 2022



Chuck Anderson
Chapter Chair

The Dayton Chapter of SCORE was founded in 1970 as a nonprofit volunteer organization to assist the Small Business Administration (SBA) in helping grass roots profit and nonprofit businesses to start and grow in the Miami Valley area.

Since our last newsletter Dayton Score has seen renewed interest in our mentoring service. During January we served over thirty clients and in February over forty clients. We are making a difference in Dayton! If you have ever considered being a mentor we could use your help. You can volunteer on our website. [VOLUNTEER SIGNUP.](#)

We have successfully launched our for profit education and will continue to provide a variety of class subjects in addition to our spring not for profit classes. Please check our website. [Dayton SCORE](#)

Our Launch Dayton partners can access education either through their portals or our website. All classes are provided free of charge so you can easily

participate. Also please remember if you want to follow those classes with specific help tailored to your business you can always request free mentoring service on the same website.

Introducing DaytonServes.org

We are happy to start 2022 by introducing DaytonServes, the Miami Valley's largest public-facing search-and-discover guide to local nonprofits. This online platform helps connect the public to nonprofits that need donations, products and supplies, and volunteers. In the first month the site has had 335 visitors who conducted 491 sessions with 41 visits to the volunteer webpage of the listed organizations. This is great for a new site like this.

There is no cost for Miami Valley nonprofits to be listed and organizations can manage their listing to assure that it is accurate and up to date. Nonprofit listings have links to their website, donor page, and volunteer page so people are connected directly to the organizations.

For more information on how to register your nonprofit organization go to DaytonServes.org.

Spring 2022 Nonprofit Workshop Series

The nonprofit workshops will be presented in person by our local team of experts in subject areas specific to nonprofit organizations. The workshops are interactive and there will be time for questions during and after the presentations. All

sessions will be held at the Presidential/Kohler Banquet Center in Kettering

NOTE: Registration is now open for the first five workshop and the remaining four workshops will begin 45-days prior to the event and appear in the April newsletter.

- **Strategic Planning ... Friday, April 8, 10am ...**How to pivot your Strategic Planning after a Pandemic - Steps in the S.O.A.R. strategic planning process with examples of each step.

[Workshop Registration](#)

- **Board Development ... Friday, April 22, 10am ..**

Characteristics of high performance boards, structure, membership and effective processes. **[Workshop Registration](#)**

- **Leadership Development ... Friday, April 22, 1pm ..**

Practical leadership principles for Directors and Board chairmen that can be implemented immediately. **[Workshop Registration](#)**

- **Marketing/Google Ad Grants ... Friday, April 29, 10am ..**

Adapting your marketing program to post-COVID. **[Workshop Registration](#)**

- **Fundraising ... Friday, April 29, 1pm ...**Annual giving,

major giving, planned giving and the ethical and legal requirements. **[Workshop Registration](#)**

- **Financial Management (Part 1) ...Friday, May 13, 10am ..**

Back office functions of accounting/bookkeeping systems to monitor performance and comply with IRS requirements.

- **Financial Management (Part 2) ...Friday, May 13, 1pm ..**

Back office functions of accounting/bookkeeping systems to monitor performance and comply with IRS requirements.

· **Volunteer Management ... (Part 1) ...Friday, May 20, 10am** ..How to develop trust, credibility and accountability, and define the role of volunteer staff.

Volunteer Management ... (Part 2) ...Friday, May 20, 1 pm ..How to develop trust, credibility and accountability, and define the role of volunteer staff.

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Dayton SCORE's For-Profit Workshop Series

Before you know it, the first 90 days of the 2022 will be here and over. You and your business are invited to spring into action with Dayton SCORE.

Business Startup Basics - March 2, 2022 - 10 a.m. - Live Webinar

Before starting a business, several factors must be kept in mind. This workshop will introduce you to key business considerations, such as the myths and realities of entrepreneurship, different business options to pursue, the components of business ownership, legal and financial considerations, and the business plan basics.

For workshop details and registration: [CLICK HERE](#)

You can make the FIRST page of Google Search! - March 4, 2022 - 10:00 a.m. - Live Webinar

Did you know?

1. Over 90% of online searches are done using Google
2. Getting listed on the first page is hard
3. Learn what and how to invest money to get on the first page using Google Ads

4. Learn how to get your organization on the first page of a search on DAY 1
5. Use return on investment (ROI) to measure success

For workshop details and registration: [CLICK HERE](#)

Building Your Brand - March 8, 2022 - 10:00 a.m. - Live Webinar

The goal of this workshop is to help you create a brand that not only best reflects your vision and values, but also, helps you and your business stand out and appear trustworthy to the right audience.

For workshop details and registration: [CLICK HERE](#)

Paid Advertising Strategies Every Business Owner Should Know - March 16, 2022 - 10:00 a.m. - Live Webinar

Learn the basics of successful paid advertising strategies and how to drive new leads for your business. Online marketing is constantly evolving, which can make it difficult for your business to keep up. In this webinar, we will break down the different paid ad campaigns by platform with best practices you can use to get the most out of your marketing dollars.

For workshop details and registration: [CLICK HERE](#)

For the most up-to-date information on upcoming workshops, visit the [Dayton SCORE Website](#) every week. Plus you will get business tips and more! We are better together in 2022!

"Inquiring minds want to know...what aspects of your business do you need help with? Tell us early in March. We want to start planning right away!" Contact us at daytonscore107@gmail.com.

Success Story - Joe Lurie - "Clean Inspire"



I have an online cleaning business where customers book through my website and I contract with professional cleaners to complete the job. My Dayton SCORE mentor (Chuck Anderson) helped me tackle significant tasks including preparing a detailed contract for a professional cleaner, creating a projection spreadsheet with goals and targets, defining and sharpening my marketing message and also making sure my business is registered with all the proper state and local agencies.

Chuck helped me move quickly through challenge areas. I had previously been overwhelmed by a glut of undefined contracts and overcomplicated projection spreadsheet templates, among other things. Working with my Dayton SCORE mentor allowed me to cut through the noise and get down to the basics of what I actually needed. My goal for the business is to focus on growth and developing systems, protocols and tools to build strategic depth.

Website: www.cleaninspire.com

Email: hello@cleaninspire.com

Phone: (937) 709-4496

BizSuccess Tips

MARCH 2022

11 Strategies to Help Generate Positive Cash Flow



To help you generate a positive cash flow, we asked business professionals and leaders for their best insights. From bootstrapping the business to raising your rates, there are several strategies to generate a positive cash flow.

[READ THE 11 STRATEGIES](#)



7 Questions to Ask Before Making a Large Business Investment

Are you prepared to make a big investment for your business? Use these questions to evaluate whether or not you should move forward.

[Read more.](#)



How to Handle Racism in a Small Business

As a small business owner, it's essential to know how to tackle intolerant customers professionally while protecting your employees from racist experiences. [Read more.](#)

SMALL BUSINESS WEBINARS



How to Take Advantage of Speaking Opportunities to Help Drive Business Success

Thursday, March 3 | 1pm ET

Learn about the business of public speaking and how to use speaking opportunities to drive your business growth.

[REGISTER](#)

Growing Your Business Globally - Three Bold Women Business Owners Unearth the Hidden Gems to Taking a Business Global

Tuesday, March 8 | 1pm ET

Sponsored by Women

Entrepreneurs Grow Global®. Find out how going global, using e-commerce and making bold business decisions can help you bring in customers around the world.

[REGISTER](#)





Drive Traffic to Your Website with SEO

Wednesday, March 9 | 12pm ET

This workshop, **hosted by Grow with Google**, will give you practical strategies that you can implement to help drive traffic from Google Search to your site.

[REGISTER](#)

Comparing E-Commerce Platforms- The Criteria that Matters to Your Online Store

Thursday, March 10 | 1pm ET
Sponsored by FedEx. Tune in for expert insights on how to choose the best e-commerce platform for your business with confidence.

[REGISTER](#)



3 Tax Saving Secrets Every Company Needs to Know Today!

Thursday, March 17 | 1pm ET

Learn how to select the ideal tax credit for your business and see what you qualify for.

[REGISTER](#)

Packaging Tendering - How Pickup and Drop-Off Make a Difference to Your Bottom Line

Thursday, March 24 | 1pm ET
Sponsored by FedEx. Maximize your profits by utilizing the best package pickup and drop-off method for each order, packaging types, cost-effective solutions, and more.

[REGISTER](#)



How to Engage your Customers and Maximize Sales Success

Thursday, March 31 | 1pm ET
Get proven strategies to help you engage with your customers to increase sales and grow your business.

[REGISTER](#)

MENTORING WORKS



“Jon has been instrumental in the growth of my business. I’ve always been a strong quilter but not always confident in building a real business out of it.”

Tara Thom
Town and Country Quilt Shop

Mentoring Works! Small business owners who receive 3 or more hours of mentoring report higher revenues and increased growth.

[FIND MY MENTOR](#)

SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for more than 50 years.

Because our work is supported by the U.S. Small Business Administration, and thanks to our network of 10,000+ volunteers, we are able to deliver our services at no charge or at a very low cost. [Find out more about our mission, vision and values.](#)



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CONNECT WITH US





RECONNECT.
RECHARGE.
RECONVENE.



March 4-10, 2022



Featured



March 4 - First Friday

Various locations throughout downtown Dayton; 5-10 p.m..

The beginning of every month starts with a bang in downtown Dayton. First Friday is a free art hop featuring exhibit openings at the galleries, along with a variety of entertainment options, arts demonstrations, live music and more. This month features several art exhibit openings, restaurant and retail specials, and many more ways to explore the city as it gears up for basketball tournament action. First Friday is presented by the [Downtown Dayton Partnership](#). For more info and specific event details, visit the First Friday [webpage](#) or [Facebook page](#). 224-1518.

March 5 - Science Saturdays

*The Engineers Club,
110 E. Monument Ave.; 9:30 a.m.*

Science Saturdays is a live, free show that is a revitalization of the science show that Charles Kettering and his "Barn Gang" produced in the early 20th Century on the same stage at The Engineers Club of Dayton. Join hosts Mr. Frank and Fultzie as they bring science to life with audience participation. Free. March 5th's topic is "Making Waves." Future sessions will be held on April 2, September 10, and November 12. [More info](#).



Upcoming



March 13 - The Big Hoopla

Locations & times listed below.

It's basketball tournament time, and The Road Starts Here in Dayton! This year's Big Hoopla events start with the [Hoopla 4 Miler](#), a four-mile race beginning and ending at Welcome Stadium. Registration opens at 9 a.m. with the race starting at 10 a.m. The free [Hoopla STEM Challenge](#) takes place from noon to 6 p.m. at the Dayton Convention Center, and features basketball hot shot contests, STEM education activities, and other family fun. The free [Hoopla Family Festival](#) in the Oregon District from 2 to 7 p.m. will include live entertainment, interactive displays, NCAA Selection Sunday viewing, and a lot more along Fifth Street. Find more info on all The Big Hoopla activities [here](#).

Volunteers are needed to help with these events! Find more info and sign up for fun shifts [here](#).

Submit your events for inclusion in this e-newsletter and our online calendar!

If you are holding an event downtown that is open to the public, be sure to submit it to us for consideration to be included not only in these weekly emails, but also in our online calendar of downtown events! We're happy to help you promote it.

You can submit your event via our website with the simple online form [here](#).

DOWNTOWN EVENT HIGHLIGHTS

Thru March 5 - March Malbec Madness

[Deaf Monty's Wine](#), 22 Brown St.;
4-8 p.m.

Welcome March in style - Enjoy a flight of Malbec/Malbec Blends for just \$10 at Deaf Monty's! Runs March 3 through 5.

www.daytonwinebar.com

Thru March 6 - Everything That's Beautiful

[The Loft Theatre](#), 126 N. Main St.;
call for times.

When Luke and Jess decide to support their 10-year-old Morgan, who was assigned male at birth but identifies as female, they relocate in order to give the family a clean start. Luke takes a job at the local waterpark, where he meets Gaby, the girl in the mermaid tank. With money tight, Jess starts working at a local coffee shop where she meets Will. These new relationships provide an escape from an already complicated family life. But when an accident threatens to expose the truth about Morgan, tensions run high. Luke finally admits the real reason they moved, a confession that could potentially destroy their family. Faced with losing his child and his family, Luke must decide what's worth fighting for. \$10-53.

Thru March 22 - Exhibit: Teen Art Contest

[Dayton Metro Library - Main Library](#),
215 E. Third St.; Call for times.

Dayton Metro Library will display submissions from their **Teen Art Contest** in the Main Library's Patterson Opportunity Space from Tuesday, March 1 to Tuesday, March 22, for artists and patrons to enjoy. Teens in grades 7-12 who live in or attend school in Montgomery County submitted work in two grade divisions: 7-9 and 10-12. The exhibit will be available for viewing during Library operating hours. For more information about the exhibit, call the Library's Ask Me Line at 937.463.2665.

Thru March 26 - Exhibit: The Artist's Life

[Dayton Metro Library - Main Library](#),
215 E. Third St.; Call for times.

Presented by the African American Visual Artists Guild, **The Artist's Life** exhibit consists of 27 pieces of art from 19 different artists that demonstrates something personal of themselves and reflects development on their artistic path, a meaningful event, or the

March 4 - Antioch Shrine Fish Fry

[Antioch Shrine Temple](#), 107 E. First St.;
6-9 p.m.

All you can eat fish fry. Every Friday for seven weeks beginning March 4. Tickets can be purchased at Antioch Shrine or over the phone and the tickets can be mailed. \$15 for a single plate. \$19 all you can eat. \$12 takeout.

March 4 - Virtual Artist Talk with Curator Michael Goodson & Artist Jeffrey Gibson

Online, 6:30 p.m.

A Virtual Artist Talk with Curator Michael Goodson and Artist Jeffrey Gibson, creator of To Feel Myself Beloved on the Earth streams live on Facebook and www.codayton.org at 6:30pm.

March 4 & 5 - Midwest Mashup Squared

[Connect e-Sports](#), 212 Wayne Ave.; Friday
starting at 4 p.m., Saturday starting at noon.

Midwest Mashup is bringing Dayton a fighting game tournament event so big, we need twice the days to deliver it! Midwest Mashup Squared is like our normal monthly tournaments hosted at Connect E-Sports, but bigger. With seven games over two days of action, it's our most ambitious event yet. Featured tournaments: Guilty Gear -Strive-(PC) \$100 pot bonus, Guilty Gear XXAC +R (PC), Guilty Gear XRD Rev2 (PS4), Tekken 7 (PC) \$100 pot bonus, Under-Night In-Birth EXE:Late [cl-r] (PS4), Blazblue: Central Fiction (PS4), Melty Blood Type Lumina (PS4). \$30.

March 4-10 - This Week at the DAI

[Dayton Art Institute](#),

456 Belmonte Park North; call for times.

This week, check out a variety of great art exhibits at the Dayton Art Institute, including "Van Gogh & European Landscapes," "Black Heritage through Visual Rhythms," "Beyond the Woodblock," and "Fired Imagination." Sunday brings the next Skinner Pipe Organ concert. On Thursday, children and caregivers can enjoy the popular preschool program, PNC Tiny Thursdays online from home. More info at daytonartinstitute.org.

March 7 - Musical Mondays

[Top of the Market](#), 32 Webster St.;
6-8 p.m.

Join your Entertainment Host & Oakwood Alumni Katie Pees-Arber from 6-8pm as she performs your favorite Broadway tunes LIVE in a cabaret setting

March 7 - Dangerous Deceptions Presented by Mayhem & Mystery

[Spaghetti Warehouse](#), 36 W. Fifth St.;
7 p.m.

Welcome to the set of Dangerous Deceptions, the most popular telenovela. The cast and crew and writers and guests are assembled for another day of filming. While on the show the leads are passionately in love, in real life the actors playing those roles cannot stand one another. The tabloids are loving it. Of course, it wouldn't be a telenovela without twists and turns. Rumors are that one or two of the stars have other offers. When a star's attitude affects filming, his stunt double must go on in his place. What is really going on behind the scenes? Can you solve the crime? Dinner plus show only \$39.95 (tax and gratuity not included). Call 461-3913 for reservations.

March 8 - Taco Tuesday

[Local Cantina](#), 503 E. First St.,
11 a.m.-10 p.m.

Celebrate Taco Tuesday in style with \$2* tacos each and every Tuesday. As fresh as fresh can get, self-serve chips and salsa, delicious tacos and a draft list that does not quit. Handpicked by your Local team, you can explore a variety of special bourbons and tequilas in our signature cocktails! *Crunchweezy and Farmer's Market tacos are \$3, Dine-in only*

March 8 - Live Comedy Standup Open Mic

[Yellow Cab Tavern](#), 700 E. Fourth St.,
7:30 p.m.

Every Tuesday at 7:30 you can attend or perform at a live comedy standup open mic at Yellow Cab Tavern. Free entry. Comics sign up at 7pm with comics taking the stage at 7:30pm.

March 8 & 9 - This Week at Zen Lounge

[Zen Lounge & Sushi Bar](#), 121 N. Ludlow St.,

artistic skills they possess. Patrons who are interested in meeting the artists whose work is displayed in this exhibit can attend **The Artist's Life Art Exhibit Reception** on Saturday, February 12, from 1 to 3 pm at the Main Library, in the Community Room. Light refreshments will be provided

Thru March 31 - Exhibit: Visual Voices 2022

[Schuster Performing Arts Center](#),

Second & Main sts.; call for times.

Each year, Dayton Live partners with Shango: Center for the Study of African American Art and Culture, and Willis "Bing" Davis, exhibit curator and director of EbonNia Gallery, to display an exhibit of art by local African American artists inside the Schuster Center. This year's exhibit, at the Schuster Center January 26-March 31, 2022, is 2022 Dayton Skyscrapers featuring the work of African American visual artists from the Miami Valley. The Dayton Skyscrapers art project is not a celebration of Dayton's tall buildings or our skyline. Dayton Skyscrapers is a metaphor for those local and regional African Americans who stand tall in our minds and hearts for what they have achieved in their field and their contributions to the quality of life of Dayton and the Miami Valley Region.

Thru April 16 - Exhibitions at The Co

[The Contemporary Dayton](#),

25 W. Fourth St.; call for times.

The Contemporary Dayton presents its next set of exhibitions in the new galleries at the Dayton Arcade. Heather Jones' *Storytellers* is unequivocally feminist and steeped in the history of quilt making. Odili Donald Odita's *3 Steps from Center* features kaleidoscopic color and patterns that he uses to reflect the human condition and, specific to The Co mural, the histories of the Arcade and Dayton as a diverse, Midwestern community. *To Feel Myself Beloved Upon the Earth* from Jeffrey Gibson takes its title from the final poem in Raymond Carver's last published work, *A New Path to the Waterfall*, and was produced in the turbulent months of 2020 during the pandemic and national civil unrest. [More info.](#)

March 4 - First Friday Paw Patrol Dayton Adoptable Meet & Greet

[EmBARK Dayton Dog Supply](#),

33 S. St. Clair St.; 5-7 p.m.

March 4-April 9 - Exhibit: ReFRESH - Spring Juried Show

[The 48 High Street Gallery](#), *48 High St., Call for times.*

ReFRESH is the Dayton Society of Artists' 2022 annual spring juried show. The call for art was open to all mediums, techniques, and styles. Work was encouraged to, but did not have to fit the theme, "refresh." The exhibition is available online at [daytondsa.org/ReFRESH](#). More info at [daytondsa.org](#).

March 5 - College & Career Fair

[Dayton Metro Library - Main Library](#), *215 E. Third St.; 12-4 p.m.*

The Dayton Metro Library will host a **College and Career Fair** at the Main Library, in the Community Room, 2nd Floor. Those interested in learning about attending college, college programs, and different career fields could benefit by visiting representatives from 28 schools, trade and union organizations, military branches, public service, and Ohio's 529 CollegeAdvantage. Also, Shyra Thomas, Assistant Director of Admissions at the University of Dayton, will present three half hour-long sessions in the Bassani Theater, 3rd Floor. Her presentations will provide information on making decisions about college, application timelines, and addressing the basics of financial aid. Registration is not required. For more info about the College and Career Fair, visit [DaytonMetroLibrary.org/Programs](#) or call the Ask Me Line at 937.463.2665.

March 5 - The Gem City's Mardi Gras Threauxdown

[The Brightside](#), *905 E. Third St.; 5-11:55 p.m.*

Meet us in the Grand Ballroom at The Brightside for live New Orleans inspired music from: The 2nd Line Marching Band, Phil's Big Ass Brass Band, Solistic & over 15 Musical Guests. Event includes specialty Cajun-inspired menu by Kungfubbq, a special beer release, 'Fat Brewesday Pale Ale' by Devil Wind Brewery, a NOLA inspired Sweets by Baker Benji's Cakes & Desserts, live painting by Tiffany Clark, Psychic Tarot Readings by Marta Mari, local vendors and a 50/50 & basket raffle. Costumes encouraged. \$15 presale, \$20 at the door.

7 p.m.-midnight Tues., 6-9 p.m. Weds.

Zen Lounge & Sushi Bar features Karaoke with host Nancy Sell every Tuesday night until midnight, and live musicians hosted by Streetlight Entertainment every Wednesday at Wind Down Wednesdays.

March 8-10 - This Week at Flyboys

[Flyboys Deli](#), *219 N. Patterson Blvd., times listed below.*

Play euchre every Tuesday at Flyboys! 6-9 p.m. Discounts on food and beverages! Want to test your knowledge? Flyboys has trivia every Wednesday night from 6:30 to 8:30 p.m. Prizes given out to those who win! Aces Club is a weekly beer event where Flyboys dons a new beer every Thursday. After you have been there five times you get your name on the board - after 41 trips to Flyboys on Thursdays you can earn your very own flying vehicle that hangs above our bar. You sign it, they hang it!

March 8-13 - Dear Evan Hansen

[Schuster Performing Arts Center](#), *Second & Main sts.; call for times.*

Winner of six 2017 Tony Awards including Best Musical and the 2018 Grammy Award for Best Musical Theater Album. A letter that was never meant to be seen, a lie that was never meant to be told, a life he never dreamed he could have. Evan Hansen is about to get the one thing he's always wanted: a chance to finally fit in. *Dear Evan Hansen* is the deeply personal and profoundly contemporary musical about life and the way we live it.

March 9 - Hot Glass Blowing Classes for Adults

[K12 Gallery for Young People & TEJAS](#), *341 S. Jefferson St.; 7-9 p.m.*

Explore the art of glass in this series of classes that will teach you how to make fused glass artwork that will be melted in a kiln along with a variety of beads and small sculptural objects made over a flame! Your glass creations will be turned into jewelry, sculptures or mobiles. Take your jewelry making skills to the next level while learning about wire wrapping, beading and salt water etching. You'll make a collection of necklaces and bracelets utilizing these techniques and the beads you created. [More info.](#)

Celebrate First Friday in Downtown Dayton with dogs! Paw Patrol Dayton will be at EmBARK with some of their current dogs that are currently looking for their forever home. [More info.](#)

March 4 - First Friday Art Hop at Front Street

[Front Street Galleries](#), 1001 E. Second St.; 5-9 p.m.

Join Front Street for live music, live art demos, food trucks, art exhibitions, workshops, and artist talks! Explore more than fifty studios, galleries, and boutiques. Buy original art, designer jewelry, artisan candles, glassware, and other handcrafted goods directly from local artists. Shop clothing, home decor, spices, and even tropical fish! Monthly Art Hops at Front Street are always free to attend. Visit [frontstreet.art](#) for this month's details.

March 4 - The ARTery 5th Anniversary

[Front Street Galleries](#), 1001 E. Second St.; 5-9 p.m.

You only celebrate your fifth anniversary once! That's why we're offering a **20%, Gallery-wide sale** during our next **First Friday Art Hop** at Front Street! Tyler Roberson, from Ohio's Greatest Music will DJ our event. We'll also have light refreshments, special toasting glasses, and ARTery tee-shirts for sale. Plus you'll get to enjoy all the characters of Front Street, including artists like Julie Riley *and* our special friend and hallway neighbor, Mike Elsass. [More info.](#)

March 4 - Grace Lane Turns 3!

[Grace Lane Boutique](#), 133 E. Fourth St.; 5-9 p.m.

Grace Lane is turning 3 and this wouldn't be happening if it wasn't for each of you and your continued support. Please join us in the space it all started in Downtown Dayton. Come enjoy tasty treats, champagne, and 20% off the entire store.

March 5 - The Music of The Rolling Stones

[Schuster Performing Arts Center](#), Second & Main sts.; 8 p.m.

The Dayton Philharmonic and guest conductor Brent Havens perform Windborne's The Music Of The Rolling Stones: Mick Jagger and Keith Richards 1969 to celebrate the 50th Anniversary of The Rolling Stones iconic albums, *Beggars Banquet* and *Let It Bleed*. The performance will feature tracks from these two outstanding albums as well as other classic hits from their ABKCO years. The DPO and Windborne pay tribute to The World's Greatest Rock 'n Roll Band with vocalist Mick Adams and a full rock band together with the full orchestra on stage at the Schuster Center.

March 5 & 6 - Schoolhouse Rock Live

[Victoria Theatre](#), 138 N. Main St.; Saturday at 1 & 4 p.m., Sunday at 2 p.m.

A pop culture phenomenon returns to the musical stage! Academic subjects will never seem boring again when presented through megahits like "Conjunction Junction," "Just a Bill," "Interplanet Janet" or "Three is a Magic Number." *Schoolhouse Rock* explodes onto the stage with songs you loved updated for a whole new generation!

March 6 - The Price Is Right Live

[Schuster Performing Arts Center](#), Second & Main sts.; 6 p.m.

The Price Is Right Live is the hit interactive stage show that gives eligible individuals the chance to hear their names called and "Come On Down" to win. Prizes may include appliances, vacations and possibly a new car! Play classic games just like on television's longest-running and most popular game show... from Plinko to Cliffhangers to The Big Wheel and even the fabulous Showcase. If you're a fan of "The Price Is Right" on TV, you'll no doubt love this exciting, live (non-televised), on-stage version of the show!

March 9-12 - Improv at Black Box

[Black Box Improv](#), 518 E. Third St.; 8-10 p.m.

The Black Box Improv Theater is Dayton's best place to go for long form improv! We have shows every Weds-Sat! Wednesdays \$5, Thursdays \$10, Fridays & Saturdays \$15. For tickets to our shows please go to: [daytonblackboximprov.com](#). Or you can pay at the door! ****Proof of vaccinations required upon entry for all patrons and performers. Masks will also be required while inside the theater.****

March 10 - Launchpad: March 2022

[The Hub at The Arcade](#), 31 S. Main St., 3-8 p.m.

This monthly LaunchPad event series brings you opportunities to expand your networks and grow your business. Mix & mingle with fellow movers, shakers, entrepreneurs, creatives, founders, freelancers, engineers, researchers. Build networks in & out of your industry. Learn what and connect with who you need to launch your: startup, business, product, idea, collaborative, nonprofit. Free. [More info.](#)

March 10 - Dayton Is for Lovers, Featuring Hawthorne Heights

[The Brightside](#), 905 E. Third St.; 6-11 p.m.

Join us for the 6th annual hometown festival - Dayton is for Lovers! We have stacked the lineup with a great selection of local Dayton bands spread across two stages throughout the evening. All ages welcome! Tickets at [hawthorneheightsstore.com](#).

March 10 - Drum Tao

[Victoria Theatre](#), 138 N. Main St.; 7 p.m.

Internationally acclaimed percussion artists Drum Tao's modern, high-energy performances showcase the ancient art of Japanese drumming. Combining highly physical, large-scale drumming with contemporary costumes, precise choreography, and innovative visuals, the performers create an energetic and unforgettable production.

*This publication is produced by the Downtown Dayton Partnership.
If you have questions about this email, reply to this message or call us at (937) 224-1518.
Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for details*

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BE DOWNTOWN.
DAYTON



EACC NEWSBRIEF: MARCH 1, 2022



Friends,

It is heartbreaking to see the horrific images coming from Ukraine. But my horror is tempered by the resilience of the Ukrainian people and by the unity of the international response. To be sure your organization fully complies with the unprecedented economic sanctions regime, review the resources we've assembled in our 'International News' section below.

A number of great events coming up:

- **Stammtisch** networking this Thursday!
- **Bockfest** on Friday!
- 3/16 **Coffee & Commerce** with Butler Tech and Bilstein [virtual]
- 3/17 **Business Immigration Update**
- 3/29 **YP Executive Insights** with Kai Bitter of Frost Brown Todd

And finally, we've just added a "EACC Night at FC Cincinnati" on April 24. Bring your family, friends and

LAST CHANCE TO REGISTER:



Friday,
March 4

2022 Bockfest Parade - EACC Networking Event

Join us for a networking event at Lucius Q, as we enjoy food and drink before the Bockfest Parade hits the streets of Cincinnati. And most importantly, we'll discuss what role the EACC can play in the future of Bockfest. A float? A walking group? A sponsor? How can we shape the future of Bockfest and the EACC together? After the parade, join us in

colleagues as Cincinnati takes on LAFC. We hope you will join us!

exploring the new Bockfest Hall location at Findlay Playground.

Bockfest is Cincinnati's annual celebration of spring, the area's brewing heritage and bock beer. This year marks the 30th anniversary of Bockfest. Information on the history, the full program and more can be found on the website www.bockfest.com

REGISTER NOW



Amplifier for Industry Champions



EACC EVENTS



**Thursday,
March 3**
Stammtisch - EACC
Networking



**Wednesday,
March 16**
EACC Coffee &
Commerce (Virtual):
"Education Revolution" -
The Future of Workforce
Development



**Thursday,
March 17**
Business Immigration
Update: Your Questions
Answered - Virtual Event



**Tuesday,
March 29**

[EACC Young Professionals Executive
Insights Series: Kai Bitter, Attorney, Frost
Brown Todd LLC](#)



**Sunday,
April 24**

[EACC at FC Cincinnati Match](#)



INTERNATIONAL NEWS



THE CRISIS IN UKRAINE - GUIDANCE FOR BUSINESS

The international community has reacted strongly and swiftly to Russia's unprovoked aggression against Ukraine, imposing unprecedented economic sanctions to isolate Russia. Review this guidance from some of our member law firms and government agencies to ensure your organization remains in full compliance.

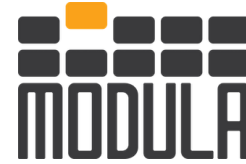
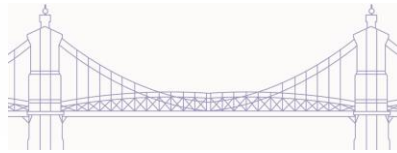
[LEARN MORE](#)

All the best!

Todd Schwartz

Executive Director, European American Chamber of Commerce

Our Bridge Builder Members





April 1, 2022, 8:30AM to 1:00PM

Carillon Historical Park in the Eichelberger Pavilion

EARLY BIRD RATE EXPIRES FEBRUARY 25

If you are a community leader, real estate developer, marketer, tourism

professional, or business owner; if you are interested in the Great Miami River, our region's economic development, and creating regional partnerships, we look forward to seeing you at the 2022 Great Miami Riverway Summit!

[CLICK HERE FOR EARLY BIRD TICKET](#)

KEYNOTE - How the Great Miami Riverway can become the 'Louisville Slugger' of riverfront economic growth

Bill Weyland and Barry Alberts of Weyland Ventures will discuss new development initiatives in Dayton, Piqua, and Sidney, and their approach to place-based economic development across the U.S., including the Louisville Slugger Museum & Factory.

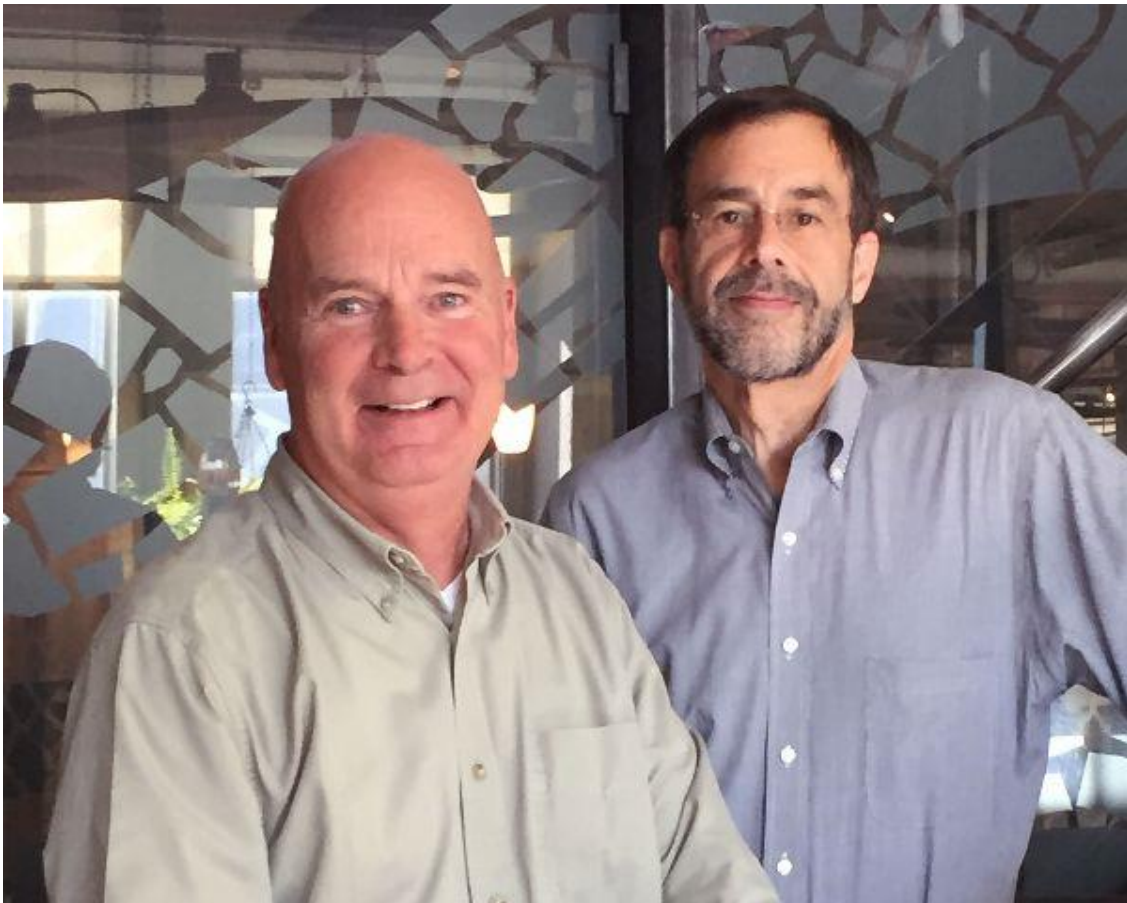


EXHIBIT AT THE SUMMIT

THANKS TO OUR SPONSORS!

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SPONSOR THE SUMMIT

The Great Miami Riverway is more than just a river. This regional destination in southwest Ohio includes more than 99 miles of paved trails and connected communities where you can surf the river, cycle the bike trail, and find your way through charming downtowns.

Coalition Members

City of Sidney | City of Piqua | City of Troy | City of Tipp City | City of Dayton |
City of West Carrollton | City of Miamisburg | City of Franklin | City of
Middletown and Middletown Visitors Bureau
| City of Hamilton | Montgomery County | Miami County | Miami County Park
District | Great Parks of Hamilton County | Five Rivers MetroParks | MetroParks

of Butler County | Miami Conservancy District

Sponsors

Sidney/Shelby County Visitor Bureau | Miami County Convention and
Visitor Bureau | Miami Valley Regional Planning Commission | Gem City Crew



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You are receiving this email as a previous attendee at Riverway Summit.

Our mailing address is:

Great Miami Riverway
38 E Monument Ave
Dayton, OH 45402-1210

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REGISTER
NOW
APRIL 6TH

2022 Symposium on
Sustainability
in **HEALTH
CARE**



Don't miss top-tier speakers from renowned healthcare organizations at the 11th Annual **Symposium on Sustainability in Health Care** Conference.

Network and connect with fellow healthcare leaders, facility managers, designers, architects, and engineers, and hear expert insights from professionals across the region. Learn about the latest trends and advances in healthcare design, as well as new and emerging technologies.

Co-hosted by **HEAPY** and the American College of Healthcare Executives (**ACHE**), this year's symposium will be held at the Sharonville Convention Center in Sharonville, Ohio.

Earn **ACHE F2F CEs**, **AIA LU/HSWs**, **GBCI CEs** and **PDHs**



Cleveland Clinic



OhioHealth

Perkins&Will



TriHealth

VA



U.S. Department
of Veterans Affairs

REGISTER HERE

AGENDA

9:00 AM

REGISTRATION OPENS

9:30 AM – 10:30/11:00 AM

AM EDUCATION SESSIONS (2 CONCURRENT SESSIONS)

9:30 AM – 11:00 AM

TRACK 1:

Building the Hospital of Tomorrow:
Rehabilitate, Renovate, or Replace (ACHE Session)

9:30-10:30 AM

TRACK 2:

How to Achieve the Vision: Aligning Infrastructure Master
Planning with Organizational Goals

10:30 AM – 11:30 AM

EXHIBITORS / NETWORKING

11:30 AM – 1:00 PM

KEYNOTE LUNCH:

Healthcare Vision 2040: Act Now to Transform Tomorrow

1:00 PM – 2:00 PM

EXHIBITORS / NETWORKING

2:00 PM – 3:00/3:30 PM

PM EDUCATION SESSIONS (2 CONCURRENT SESSIONS)

2:00 PM – 3:30 PM

TRACK 1:

Bending the Execution Curve: Implementing Successful
Organizational Change in Hospitals and Healthcare
Organizations (ACHE Session)

2:00 PM – 3:00 PM

TRACK 2:

Transforming a Healthcare System: A Case Study from the
Ground Up

3:00 PM – 4:30 PM

NETWORKING RECEPTION

Cocktails and hors d'oeuvres will be provided

AM EDUCATION SESSIONS

TRACK 1:

**Building the Hospital of Tomorrow:
Rehabilitate, Renovation or Replace (ACHE Session)**

Pending ACHE Face-to-Face CEs, AIA LU/HSWs, GBCI CEs, PDHs

In today's competitive marketplace, significant capital expenditure decisions can make or break a healthcare organization and the career of the executive(s) tasked with such decisions. No capital decision may be greater than the construction of a new facility or the substantial renovation of an existing one.

After years of relative dormancy, the healthcare construction boom continues throughout the U.S. for a variety of reasons, many of which impact both small community hospitals and large urban health systems alike. The most common reasons for the renovations, expansions, and replacements include aging facilities, population growth, market demand, and the need to improve operational efficiencies.

Additionally, competition moves organizations to incorporate the latest advances in care delivery, medical technology, new building codes and healing design elements to enhance the patient experience through the surrounding environment. Changes in building codes and patient safety standards also drive the need for construction and modification.

TRACK 2:

How to Achieve the Vision:

Aligning Infrastructure Master Planning with Organizational Goals

Pending AIA LU/HSWs, GBCI CEs, PDHs

Prioritizing strategic planning can be challenging if you manage infrastructure for a healthcare system with competing demands for resources, budgetary constraints, and maintenance needs. Yet it is essential to align your infrastructure investments with your organization's long-term strategic plan and the overarching vision of senior leadership. In this session, hear from leading healthcare operations professionals on how to align capital planning to meet the long-term goals and aspirations of your organization, ensuring better alignment and more proactive investment for the future.

KEYNOTE PRESENTATION / LUNCH

KEYNOTE LUNCH:

Healthcare Vision 2040: Act Now to Transform Tomorrow

Pending AIA LU/HSWs, GBCI CE, PDHs

The decisions we make today when we design and build a new healthcare facility will last for decades to come. When we look back, will we be gratified by our work, by the impact we had on the community, and by the decisions we made? Attend a panel of top-tier architects and owners, and peer into the future of what the healthcare industry can achieve with a focus on sustainability, carbon neutrality, and resiliency. Envision how your next project will stand the test of time.

PM EDUCATION SESSIONS

TRACK 1:

Bending the Execution Curve: Implementing Successful Organizational Change in Hospitals and Healthcare Organizations (ACHE Session)

Pending ACHE Face-to-Face CEs, AIA LU/HSWs, GBCI CEs, PDHs

Review the predictors of successful organizational change—with a particular focus on how to effect change in hospitals and healthcare organizations—along with select proven methods to overcome known challenges to change including how to:

- Engage staff by connecting desired changes to their interests and the work they are already trying to accomplish
- Use resistance to change as valuable feedback and a way to guide future activity
- Create supports (e.g., infrastructure, skills, etc.) to encourage and sustain behavior change

TRACK 2:

Transforming a Healthcare System: A Case Study from the Ground Up

Pending AIA LU/HSWs, GBCI CEs, PDHs

To achieve sustainability and resiliency goals, today's healthcare organizations will need to invest in new technology and innovative infrastructure to meet net zero and sustainability targets. Join a multi-disciplinary team to hear how one organization is tackling current campus-wide investments while working to achieve a vision that will transform their healthcare system and prepare for the future.

KEYNOTE SPONSOR



EDUCATION TRACK SPONSOR

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and
SIEMENS SMART INFRASTRUCTURE

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THP Limited Inc
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Trane Technologies
Validated Custom Solutions
Vertiv / Climate Conditioning / Uptime Solutions
Waibel Energy Systems

SUPPORTING ORGANIZATIONS



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AGENDA POP

AGENDAPOP™

SSHHC uses AgendaPop as our conference app. This app allows you to easily keep track of sessions, speakers, and exhibitors, and also connects you with other conference attendees.

Download the [AgendaPop](#) app from the App Store or the Google Play store. Search 'AgendaPop' then download and install.

Organizer Code is **HEAPY**
Username: Your **email address**
Password: **sshc**



Economic Development Program

March 18, 2022 | 7:30 am

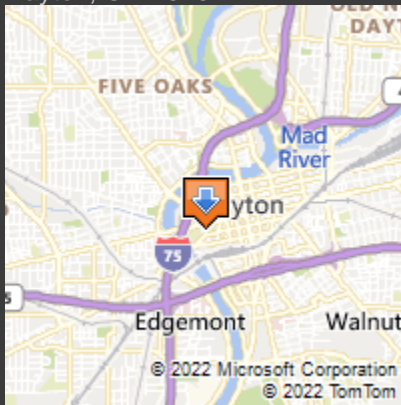
When

Friday, March 18, 2022 from 7:30 AM to 9:00 AM EDT

[Add to Calendar](#)

Where

**Sinclair Community College--
Ponitz Center**
444 W. 3rd Street
Building 12, Room 116
Dayton, OH 45402



[Driving Directions](#)

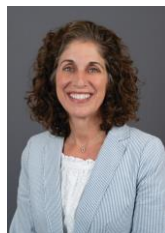
Healthcare, Food & Agriculture Retail, and Military sectors employ a substantial portion of our region's workforce. Hear from Kettering Health, Premier, Kroger, and Wright Patterson Air Force Base leaders on what they're doing to attract and retain their workforce to plan for future growth.



Jenifer Moore
Corporate Affairs Manager, Kroger



Colonel Charles D. Barkhurst
Vice Commander of the 88th Air Base Wing



Lainie Dean
Chief of Strategy & Business Development
Premier Health



Walter Sackett, MHA, FACHE
President, Kettering Health

Register Here

No cost to paid members in good standing of the I-70/75
Development Association.

Cost for non-members is \$25.00

Sincerely,

Brooke Fornes
I-70/75 Development Association
brooke@fornes.com
937-694-6439

Kettering is PROUD to announce our first ever Minority Business Microenterprise Program

It's a combination of **Technical Assistance, Networking Opportunities and Financial Support** for **SMALL MINORITY OWNED BUSINESSES** in Kettering

TECHNICAL ASSISTANCE CLASS SERIES

Classes offered with incentives for those who attend at the Kettering Recreation Center
Classes are held from 9 – 10 a.m.

March 9: Interactive Business Plan Workshop

March 16: Working With City Staff

March 23: How To Attract Funding Sources

**March 30: Minority Business Owners Experiences &
Panel Discussion**

DOOR PRIZES!

REFRESHMENTS!

FREE CHILD CARE!

Complete the **ENTIRE SERIES** to get:

- a paid 1-year membership to the KMO Chamber of Commerce
- an additional 15 points added to any City of Kettering Business Loan and Grant application

Complete **3 classes** to be eligible to apply for a small grant between \$500 – \$5,000 to be used for:

- Business Equipment
- Inventory
- Necessary Fixed Assets
- Marketing and Business Promotion
- Other Necessary Business Improvements

Please RSVP to Amy Schrimpf at Amy.Schrimpf@ketteringoh.org or
937-296-3342

Household Size	Income Limit
1	\$42,400
2	\$48,450
3	\$54,500
4	\$60,550
5	\$65,400
6	\$70,250
7	\$75,100
8	\$79,950

Marketing: Messaging & Branding

Learn how you can build an engaging message to drive customers to your business, all while building a strong brand.

This hands-on workshop will give you a practical framework to create a compelling message and grow your brand.



Tuesday
March 8
9 a.m. to 12 p.m.

Virtual

This workshop is free, but registration is required.

Scan here to register



or go to www.SelectMCOhio.com/Marketing-Workshop

Who is SOCHE?

Strategic Ohio Council for Higher Education, a nonprofit organization, uses workforce initiatives and internship management to connect industry employers with talented students to develop the workforce of tomorrow by providing experiential learning opportunities to students through paid internships. (<https://www.soche.org/>)

Why host an intern?

1. Free up staff to work on high-level strategic tasks by taking advantage of quick learning students who innately understand the latest technologies and the desires of future consumers.
2. Create your future pipeline of talented employees.
3. Help students explore career pathways for future career success.
4. An internship will give a student a competitive edge when applying for advanced college admission and full-time employment.
5. Make a difference in the community and significantly impact a young person's life by allowing them to develop real-world professional experience and life skills.
6. Provide students the opportunity to pay for college tuition and learn money management skills as they earn a wage for their hard work.

What can a student do in a professional work environment?

The skills that students possess entering the company will allow them to perform everyday tasks to support staff or independently work on special projects that will contribute to the company's success. Students are prepared to work in both STEM and non-STEM positions like:

IT Computer Support	Cyber Security	Software Testing and Development
Accounting and Finance	Social Media, Marketing, and Digital Design	Business Administration, HR, and Sales
Engineering	Research	Manufacturing and Skilled Trades

The 3-Step Hiring Process:

Step 1

SOCHE creates a job description based on your company's identified needs, recruits qualified students, collects applications, and resumes from promising candidates, and conducts an initial screening.



Step 2

SOCHE refers the best matches to your Designated Contact. Your Designated Contact conducts the interviews, selects the candidate that best fits your needs, and informs SOCHE of the decision.



Step 3

SOCHE makes an offer to your chosen candidate and hires the student as a SOCHE employee. SOCHE manages the hiring paperwork, payroll duties, timekeeping functions, taxes, and insurance while you enjoy the benefits of having an intern on staff.



Can an intern work remotely?

Yes, today's interns have the technical abilities and discipline to work independently and collaborate on projects virtually.

Does SOCHEintern offer placement and recruiting services?

A company can choose to directly hire an intern instead of using SOCHE's payroll and HR services for a nominal placement/recruiting fee.

Contact Patty.Buddelmeyer@soche.org to start building your workforce with SOCHEintern.



SOCHEintern makes hiring interns easy and affordable, giving you the freedom to focus on your job!

What does SOCHE do throughout the internship?

- ✓ SOCHE pays your intern bi-monthly and invoices your business once per month. The monthly cost depends on the number of hours your intern works plus a minimal administrative overhead fee.
- ✓ SOCHE provides professional development opportunities to your intern to sharpen their skills and creates a professional development plan for your intern to assist them with transitioning from a student to a full-time professional work environment.
- ✓ SOCHE checks in regularly with your Designated Contact and your intern to ensure everything is working effectively.

How long do I need to commit to hosting an intern?

- ✓ A part-time internship typically runs for at least ten weeks. Interns' work schedules will vary depending on the company's needs and students' availability. Interns will work approximately 10 - 25 hours per week while attending classes. Interns can continue the internship if they are a good fit for the company.
- ✓ A full-time co-op typically runs for 12 weeks. The co-op will work full-time and not take classes during the co-op. A good fitting co-op can continue working with an alternating class/work schedule.

Are interns only college students?

No, SOCHEintern offers employers the flexibility to hire students at all skill levels – high school thru post-doc.

Does SOCHE offer any financial incentive to hire an intern?

Yes, Miami Valley Intern Academy (MVIA) is a division of SOCHE that is made possible by a generous grant from the Engineering & Science Foundation of Dayton. MVIA provides high school students with first-hand experience to explore career paths through paid internships by incentivizing

employers to host a high school intern by paying 50% of the intern's salary.

How does a company qualify for partial salary reimbursement through the MVIA grant?

Companies that offer meaningful work experiences to expose students to STEM fields, Advanced Manufacturing, Logistics, Medical, Business, or other in-demand career paths are eligible for reimbursement.

Companies should commit to supporting the student for a minimum of 80 hours of employment. If the student is a perfect fit for the company, there are no fees to convert the student to the company's payroll. In addition, companies should agree to allow the intern to tour a college of choice, if requested, during work hours to understand advanced educational opportunities better. The student will be permitted up to 5 hours of paid leave to tour a college or trade school.

What is the financial commitment for a Company?

The financial commitment depends upon the number of hours a student works, student academic status, and the pay rate, for example:

The student works 10 hours/week for 10 weeks at \$10/ hour
100 Total Worked Hours = \$1340 Total Employer Investment

(including all HR, payroll, insurance, and taxes)

- ❖ MVIA grant discount for high school students = \$670 Total Investment (must meet eligibility requirements)

The employer sets the hourly pay rate in concert with SOCHE.

Can a student continue their internship after high school?

Yes, SOCHEintern seamlessly converts your high school intern into a college intern without additional paperwork or fees. The longer you keep an intern working for you, the more likely they will stay on your team for years and years.

Is there a fee for converting an intern into a permanent company employee?

If an intern is a perfect fit, there is no charge for converting the intern into a permanent employee!

Contact Patty.Buddelmeyer@soche.org to start building your workforce with SOCHEintern.