



MONTGOMERY COUNTY YOUTHWORKS SUMMER 2018

YOUTH CAREER SERVICES 365 (YCS365)

A Comprehensive Case Management and Employment Program

Do you want to learn a new skill or get job experience while getting paid?
We assist Montgomery County in-school youth in developing fundamental life skills for managing their personal growth, interpersonal relationships, and career development opportunities.

We provide employment and training opportunities for the youth of Montgomery County.

Not everyone that applies will be selected.



Montgomery
County

A proud partner of the AmericanJobCenter® network

DEVELOP JOB SKILLS & GET JOB READY!

MONTGOMERY COUNTY RESIDENTS
14 - 18 YEARS OLD
In-School
Considered to have a barrier to
employment

YEAR ROUND 365 EMPLOYMENT AND TRAINING

2018 APPLICATIONS ACCEPTED FEBRUARY 5 - APRIL 30

APPLY

YOUTH CAREER SERVICES
1111 Edwin C. Moses Blvd
Dayton, Ohio 45422

OhioMeansJobs.com/Montgomery






Monday - Friday
8:00 a.m. - 5:00 p.m.
(937) 224-1482

*****IMPORTANT CHANGES *****









Because of state mandates on youth program funding, Montgomery County YouthWorks Summer Employment Program is transitioning to [Youth Career Services 365 \(YCS365\)](#), a Comprehensive Case Management and Employment Program (CCMEP). **YCS365** is a year-round program that begins with the YouthWorks summer program and provides options for work experience in the fall, winter, and spring months. Each YouthWorks participant will also attend two-weeks of paid education/training and participate in eight weeks of work experience during each term.

***Important changes** have been made to the **program** and the **application process**

Who is eligible?

-  14 to 18 years old (*must be 14 at the time of application*)
-  Low-income households - Above income youth are encouraged to apply as additional funding is available
-  Montgomery County resident
-  Full-time student in Montgomery County school system
-  Must be enrolled in the YouthWorks summer program to participate in other sessions

Has one or more of the following barriers:

-  *Basic skills deficient (low grades or behind a grade level)*
-  *An English language learner*
-  *A Justice System offender*
-  *A homeless child/youth or a runaway*
-  *In foster care or has aged out of the foster care system*
-  *Pregnant or parenting children*
-  *A youth who is an individual with a disability*
-  *Requires “Additional Assistance” to complete an education program or to secure/hold employment*

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

March 9, 2018 – The Ohio Export Assistance Network at Wright State and the SBA will be hosting **Exploring the Opportunities and Risks in the Chinese Market** in Dayton. This workshop will cover a variety of topics including the best market entry strategies, the challenges of doing business in China, protecting and developing intellectual property, and more! To register, please visit [here](#).

March 9, 2018 – Innovate New Albany will be hosting **How PR Fuels Business Growth & Tips for Hiring a Pro** in New Albany. As part of their *Tiger Talk Series*, this FREE workshop will discuss the key role of public relations in fueling brand awareness and audience engagement that propels business growth. To register, please visit [here](#).

March 9, 2018 – The Cincinnati international chambers of commerce will be hosting **Workplace Harassment: A Cross-Cultural Discussion** in Cincinnati. This seminar will discuss how miscommunication and misunderstandings resulting from cultural differences can lead to potential conflict and how to help ensure a safe and productive workplace. To register, please visit [here](#).

March 10, 2018 – Cincinnati SCORE will be hosting **Small Business Dream to Reality – What It Takes** in Cincinnati. This workshop offers valuable insight into small business startup fundamentals for the new or undecided entrepreneur. To register, please visit [here](#).

March 12, 2018 – Kellogg Supplier Diversity will be hosting the **6th Annual B2B** in Battle Creek, MI. This FREE event will feature buyers from area corporations, government, healthcare providers, and institutes of higher learning to meet with potential suppliers. To learn more and to register, please visit [here](#).

March 13, 2018 – The SBDC at Columbus State will be hosting **Latino Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE workshop will educate attendees on what it takes to build a business around their dreams and passion. *Please note that this session will be taught in Spanish.* To register, please visit [here](#).

March 13, 2018 – American Advertising Federation (AAF) Dayton will be hosting **SummitUp 2018** in Dayton. This event is designed to help professionals elevate their marketing through outstanding keynote speakers and breakout sessions. To register, please visit [here](#).

March 13, 2018 – Cultivate will be hosting **Is Working in a Startup Right for You?** in Grove City. This FREE workshop will educate attendees on how to access job opportunities within startups, what skills startups require in potential employees, what works in a startup vs. corporates, and how to thrive in a startup culture. To register, please visit [here](#).

March 13, 2018 – Clark Schaefer Hackett will be hosting **Cybersecurity: Understanding the Current Threat Landscape** in West Chester. This workshop will cover a variety of topics including the current threat landscape, common intrusions, ransomware, and how businesses can work with law enforcement. To register, please visit [here](#).

March 13, 2018 – The Columbus Council on World Affairs will be hosting **Global Fluency Training** in Columbus. This workshop will cover a comprehensive framework for understanding how cultures differ in order to ensure sustainable cross-cultural acumen. To register, please visit [here](#).

March 13, 2018 – The SBDC at Ohio University will be hosting **Facebook Sales and Marketing** in Caldwell. This FREE workshop will educate attendees on how to use this social media tool to increase exposure and increase sales. To register, please visit [here](#).

March 13, 2018 – ECDI will be hosting **Tax Time: The Schedule C** in Columbus. This workshop is designed for sole proprietorships and single-member limited liability companies (LLC) who want to know if they are deducting the correct expenses and having more information to complete the Schedule C tax return. To register, please visit [here](#).

March 13-16, 2018 – Xavier Health and the FDA will be hosting the **PharmaLink Conference** in Cincinnati. This conference serves as a convergence of expertise and current, critical topics such as Supply by Design, Global Product Stewardship, Regulatory Strategy, FDA Top Priorities, Beyond Metrics Through the Power of Artificial Intelligence, and more! To register, please visit [here](#).

March 14, 2018 – The SBDC at Wright State will be hosting **Entrepreneurial Basics** in Dayton. This FREE seminar is designed to provide a high-level overview of what it means to start a business and the key issues to handle. To learn more and to register, please visit [here](#).

March 14, 2018 – The U.S. Commercial Service and the European American Chamber of Commerce will be hosting **Europe's General Data Protection Regulation (GDPR) & EU – US Privacy Shield – What Businesses Need to Know** in West Chester. This event will discuss the requirements of GDPR, how it can impact business, and the Privacy Shield Program. To register, please visit [here](#).

March 14, 2018 – Dayton SCORE, the SBDC at The Entrepreneurs Center, and the SBA will be hosting **Introduction to Services Available** in Dayton. This FREE workshop will provide a top level summary of information and services from a number of agencies and organizations where help is available for small business. To register, please visit [here](#).

March 14-15, 2018 – Clark State Community College will be hosting **Lean Six Sigma Green Belt Certification Training** in Springfield. This two-day event will educate attendees on how to lead a team through the five step Lean Six Sigma problem process called DMAIC in conjunction with some more advanced Lean Six Sigma tools. To register, please visit [here](#).

March 15, 2018 – The Yellow Springs Chamber of Commerce will be hosting **Small Business Tax Planning** in Yellow Springs. This FREE workshop will feature an accountant and banker to answer questions regarding tax planning and compliance requirements for small businesses. To register, please visit [here](#).

March 15, 2018 – Frost Brown Todd will be hosting a **Labor and Employment Law Seminar** in Cincinnati. This event will cover a variety of topics including the Fair Credit Report Act, FMLA and ADA Landmines, Effective Performance Appraisals, Immigration, Traditional Labor Law, and more! To register, please visit [here](#).

March 15, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 15, 2018 – Columbus SCORE will be hosting **Finding Opportunities Outside Your Core Business** in Grove City. This workshop will educate attendees on the three 'Windows to Growth' for expanding to new markets, how to conduct a customer base analysis, identifying the best market-entry strategy, and six steps for succeeding in diverse expansions. To register, please visit [here](#).

March 15, 2018 – The Dayton Metro Library and Dayton SCORE will be hosting **What Do Buyers Really Want?** in Dayton. This first installment of a three-part series, this session will discuss practical strategies for adapting and finding success in a new marketing and sales landscape. To register, please visit [here](#).

March 15, 2018 – The SBDC at Ohio University will be hosting **Sexual Harassment in the Workplace** in Athens. As part of their monthly *Lunch and Learn*, this FREE workshop will discuss the issue of sexual harassment and how to address it in the workplace. To register, please visit [here](#).

March 16, 2018 – The African American Chamber of Commerce will be hosting **The Goering Center Workshop** in Cincinnati. This FREE workshop will educate attendees about the Goering Center's programs such as succession planning, leadership development, strategic planning, board implementation, and transition and communication. To register, please visit [here](#).

March 16, 2018 – ACEnet will be hosting **Business Planning for Leadership Transitions** in Nelsonville. This FREE workshop will include sessions on starting and extending your company through business incubation, creating a valuation strategy, business succession plans, and legal considerations business transitions. To register, please contact [Leslie Schaller](#) at 740-592-3854 ext. 115.

March 17, 2018 – Cincinnati SCORE will be hosting **Marketing for Success – Small Business Action Plan** in Cincinnati. This workshop will educate attendees on proven, successful methods to define the market and competitors, identify market niche and target customer, and develop a compelling plan to attract profitable business. To register, please visit [here](#).

March 17, 2018 – The SBDC at Wright State will be hosting a **Branding Workshop for Small Businesses** in Dayton. This FREE workshop will discuss a variety of topics including clarifying a message, attracting the right customer for the right reasons, building the foundation for sales and marketing, and more! To register, please visit [here](#).

March 19, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **New Business Start Up** in New Philadelphia. This workshop is an overview of issues related to starting and operating a business and will cover topics such as business and financial planning, market demand, and financing. To register, please visit [here](#).

March 20, 2018 – The SBDC at Ohio University will be hosting a **Basis of a Successful Start (BOSS) Class** in Athens. This FREE class will educate attendees on types of ownership, licensing, tax requirements, sources of financing, identifying customers, and how to market a product or service. To register, please visit [here](#).

March 20, 2018 – The Cincinnati MBAC will be hosting **Trademarks and Unfair Business Practices** in Cincinnati. This workshop will discuss the trademark process, trade and fictitious names, and how competitors may engage in unfair business practices to confuse customers. To register, please visit [here](#).

March 20, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

March 20, 2018 – The Northern Kentucky Chamber will be hosting **Cyber Security Update** in Ft. Mitchell, KY. This workshop will discuss a variety of topics including cybercrime data, cyber security best practices, examples of cyberattacks, and more! To register, please visit [here](#).

March 20, 2018 – Columbus SCORE will be hosting **More Than Fast Food & Fries – Why Consider Franchise Ownership in 2018?** in Columbus. This workshop will discuss the benefits of owning a franchise and how they provide the playbook to executing business ownership dreams. To register, please visit [here](#).

March 20-21, 2018 – The Defense Logistics Agency (DLA) will be hosting a **Training, Knowledge, and Opportunities Seminar** in Columbus. This FREE seminar will educate attendees on how to find open solicitations, how to submit a quote, the procedures for viewing/downloading drawings, and how to use the iRAPT to get paid. To register, please visit [here](#).

March 21, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business. To register, please visit [here](#).

March 21, 2018 – Dayton SCORE and FranNet will be hosting **Is Business Ownership for You?** in Centerville. This workshop will feature an informative presentation on business and franchising basics, as well as the various resources available to help businesses through the process. Registration details will be forthcoming.

March 21, 2018 – The Cincinnati MBAC and ODOT will be hosting a **Certification Workshop** in Cincinnati. This FREE workshop will discuss various certifications including Minority Business Enterprise (MBE), Encouraging Diversity, Growth, and Equity (EDGE), Veteran Friendly Enterprise (VBE), Disadvantaged Business Enterprise (DBE), and Small Business Enterprise (SBE). To register, please visit [here](#).

March 21, 2018 – The SBDC at Warren County will be hosting **Credit Management and Access to Capital** in Springboro. This FREE workshop will discuss why good credit is essential for business owners, what's in a credit score, how to obtain one, how to monitor your credit, SBA loan guaranty programs, and more! To register, please visit [here](#).

March 21, 2018 – ECDI will be hosting **Reading and Living with Construction Contracts** in Columbus. This workshop will go through the entire process of construction contracts including the discussing standard provisions and their dangers. To register, please visit [here](#).

March 21, 2018 – DaytonDefense will be hosting a **Lunch and Learn** in Dayton. This month's speaker will be Dr. Steve Rogers of the Air Force Research Laboratory (AFRL) who will discuss his vision for AFRL's autonomy strategy, the associated challenges with embracing such technology, and speeding it transition into USAF weapon systems. To register, please visit [here](#).

March 21-22, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

March 22, 2018 – The SBDC at The Entrepreneurs Center will be hosting **Recordkeeping for the Small Business** in Dayton. This FREE workshop will provide an overview of the recordkeeping and is designed to help participants understand how it can benefit their small business. To register, please visit [here](#).

March 22, 2018 – ECDI will be hosting an **ECDI Information Session** in Columbus. This session will discuss ECDI programs that develop, fund, and launch a business, as well as ECDI's program requirements, follow-ups, and procedures. To register, please visit [here](#).

March 22, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial

and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 23, 2018 – The U.S. Commercial Service and the Troy Chamber of Commerce will be hosting **Government Resources For Your Business** in Troy. This FREE event will feature Congressman Warren Davidson and will educate attendees on the various business resources available to them. To register, please visit [here](#).

March 23, 2018 – Innovate New Albany will be hosting **Simple Steps to Avoid Getting Hacked** in New Albany. As part of the *Tiger Talk Series*, this FREE workshop will discuss simple fixes that can be implemented at little to no cost, programs and software that actually work, and educating yourself and employees to avoid data breaches. To register, please visit [here](#).

March 23, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **Presentation That Sell** in New Philadelphia. This workshop will educate attendees about the importance of knowing why to present and how to present to maximize sales performance. To register, please visit [here](#).

March 26, 2018 – The Foreign Policy Leadership Council will be hosting **When US Foreign Policy Goals Conflict with Conduct of American Businesses Abroad** in Cincinnati. This event will feature Mr. Qaisar Shareef who will discuss his work abroad as P&G country manager in Pakistan and Ukraine. To register, please visit [here](#).

March 26-27, 2018 – The SBDC at Wright State will be hosting **Business Plan Development** in Dayton. This two-day seminar is designed to teach entrepreneurs how to successfully create a simple yet effective business plan. To learn more and to register, please visit [here](#).

March 28, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

March 28, 2018 – The Cincinnati MBAC will be hosting **Copyright and Publishing** in Cincinnati. This workshop will discuss how to copyright books, songs, ideas, and art and how that protects intellectual property. To register, please visit [here](#).

March 28, 2018 – Columbus SCORE will be hosting **How to Create a Revenue Generating Marketing Plan** in Columbus. This workshop will educate attendees on SCORE's easy to implement, step by step process for creating a marketing road map to ensure business growth. To register, please visit [here](#).

March 29, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Developing a Content Calendar** in Cincinnati. This FREE workshop will provide insights into a dynamic plan for the year ahead, working outline for your content, and developing a clear picture of your audience and their needs. To register, please visit [here](#).

March 29, 2018 – The SBDC at Ohio University will be hosting a **Basis of a Successful Start (BOSS) Class** in Athens. This FREE class will educate attendees on types of ownership, licensing, tax requirements, sources of financing, identifying customers, and how to market a product or service. To register, please visit [here](#).

March 29, 2018 – Columbus SCORE will be hosting **Learn How the Library is a Premier Source for Business Information** in Columbus. This workshop will cover a variety of topics including accessing free business data, understanding the industry and competitive landscape, identifying target customers for growth, and reviewing successful sample business plans. To register, please visit [here](#).

March 29, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

March 29, 2018 – The Columbus Council on World Affairs will be hosting **The U.S. and China: Prospects for Trade and Security Relations** in Columbus. This event will feature a dialogue on the relationship between the U.S. and China and its implications on the economy and security of both countries. To register, please visit [here](#).

March 29, 2018 – The Ohio Valley Regional Development Commission (OVRDC) and ODOT will be hosting an **ADA Compliance Workshop** in Waverly. This FREE workshop will introduce the requirements of the American with Disabilities Act (ADA) and how to comply with them. To register, please visit [here](#).

March 30, 2018 – The Greater Cincinnati Chinese Chamber of Commerce will be hosting **A Dictator or a Messiah? Implications of China's 2018 Constitutional Changes** in Cincinnati. This event will feature resident experts who will discuss how to plan business for the years to come when dealing with China. To register, please visit [here](#).

March 30, 2018 – Innovate New Albany will be hosting **Think Like a Futurist: 10 Habits of Mind to Enhance Your Effectiveness as a Leader** in New Albany. As part of their *Tiger Talk Series*, this FREE workshop will discuss what a futurist is and how to incorporate their habits into your own practice of leadership. To register, please visit [here](#).

March 31, 2018 – Dayton SCORE will be hosting **Business Start-up By the Numbers** in Dayton. This workshop will educate attendees on break even analysis, SWOT analysis, pricing a product, predicting cash flow, true capitalization needs, general P&L basics, fixed vs. variable costs, the importance of a business plan to financial success. Registration details will be forthcoming.

April 3 – May 1, 2018 – The Greater Columbus Chinese Chamber of Commerce will be hosting **Introductory Business Chinese** in New Albany. This course, which meets Tuesday evenings, is designed to introduce the crucial cultural concepts and language skills needed in Chinese business and interpersonal settings. To register, please visit [here](#).

April 4, 2018 – The Ohio EPA and the Environmental Education Council of Ohio (EECO) Region 4 will be hosting a **Grant Writing Workshop** in Springfield. This workshop will discuss prospecting tips, how to approach different kinds of grantmakers, avoiding common mistakes, and developing realistic objectives, activities, and budgets. To register, please contact [Dennis Clement](#).

April 4, 2018 – The Ohio Aerospace Institute and the American Institute of Aeronautics and Astronautics will be hosting **Connect with Aerospace and Defense** in Independence. The goal of this event is to connect startups and small businesses from all industries with medium and large aerospace and defense companies and government agencies. To register, please visit [here](#).

April 4, 2018 – The Innovation Center at Ohio University will be hosting a **Customer VALIDation Workshop** in Athens. This workshop provides participants with techniques and tools to get their business in front of potential customers for feedback. To register, please visit [here](#).

April 4-5, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

April 5, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial

and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 5, 2018 – ACEnet will be hosting **Intro to Entrepreneurship – Start Your Own Business!** in The Plains. This FREE workshop is designed for those individuals who might be independent contractors who want to better manage their business or those looking to start a home-based business doing direct sales. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 11, 2018 – Dayton SCORE, the SBDC at The Entrepreneurs Center, and the SBA will be hosting **Legal, Accounting, and Tax Requirements** in Dayton. This FREE workshop will provide a group of experts in these disciplines who will discuss the requirement and provide contacts to acquire these services. To register, please visit [here](#).

April 12, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 12, 2018 – The Greater Columbus Chinese Chamber of Commerce will be hosting **Launching Your Business** in Columbus. This FREE workshop will educate attendees on the business opportunities and support services in central Ohio. To register, please visit [here](#).

April 12, 2018 – The Dayton Business Journal will be hosting the **Manufacturing and Logistics Forum** in Dayton. This event will feature a panel discussion on the real world issues in manufacturing, logistics, and supply chains. To register, please visit [here](#).

April 12, 2018 – ACEnet will be hosting **Marketing & Social Media for Your Small Business** in The Plains. This FREE workshop will educate attendees how to develop brand identity using logos and other visual tools, as well as how to tell your unique story and develop marketing materials for advertising. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 16, 2018 – The Foreign Policy Leadership Council (FPLC) will be hosting **What in the World: Global Hot Spots and U.S. Foreign Policy** in Cincinnati. This event will feature Martha Raddatz, Chief Global Affairs Correspondent for ABC News, who will discuss the multiple foreign policy challenges the U.S. is facing. To register, please visit [here](#).

April 17, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

April 17-18, 2018 – ORV~WBC will be hosting the **2018 Catch the Wave Regional Conference** in Columbus. This conference will offer an extensive schedule of workshops, a peer-to-peer power hour, wisdom circle, meetings with buyers, and much more! To register, please visit [here](#).

April 18, 2018 – ECDI will be hosting **Capital for Construction: Accurately Estimating for a Profitable Job** in Columbus. This workshop will discuss how to estimate construction project costs in order to ensure a profitable outcome. To register, please visit [here](#).

April 18, 2018 – Columbus Business First will be hosting **CIO Tomorrow** in Columbus. This conference will focus on the areas of workforce development, recruiting, retention, promotion, training, education, and access when it comes to the technology community. To learn more and to register, please visit [here](#).

April 18-19, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

April 19, 2018 – The Dayton Metro Library and Dayton SCORE will be hosting **Sales 101 for the 21st Century** in Dayton. As the second installment of a three-part series, this session will provide a grounding in best practices fundamentals for those who are beginning or considering a career in sales or sales support. To register, please visit [here](#).

April 19, 2018 – The SBDC at Warren County will be hosting **Steps to Starting Your Own Business** in Mason. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

April 19, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 19, 2018 – ACEnet will be hosting **Small Business Bookkeeping, Finances, & Taxes** in The Plains. This FREE workshop will explore how to manage small business income and expenses, as well as learning how to budget and finding the resources to help a business succeed. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 20, 2018 – Innovate New Albany will be hosting **Why You Need to Reinvent Yourself and Your Company Every 3.5 Years** in New Albany. This FREE workshop will discuss how change is happening more often and at a faster speed than ever before and the process of reinventing yourself and a company. To register, please visit [here](#).

April 24, 2018 – Frost Brown Todd will be hosting **LogisticsConnect 2018** in Columbus. The theme of this year's event is *Innovation and Transportation: Logistics in the Age of Automation* and will feature expert speakers who will explore the industry's most important trends and show how the future is already impacting the present. To register, please visit [here](#).

April 25, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

April 25, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

April 26, 2018 – The Inland Rivers Ports & Terminals, Inc. will be hosting the **IRPT Shippers Day 2018** in Cincinnati. This event will explore America's rivers and their importance on the transportation of goods. This event will feature education and networking with transportation professionals from around the country. To register, please email admin@irpt.net or call 618-468-3010.

April 26, 2018 – ACEnet will be hosting **Business Planning and Coaching** in The Plains. This FREE workshop will discuss the elements of a business plan and how to use the plan to organize ideas and set goals for the business. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 26, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 26, 2018 – ECDI will be hosting **Succession Planning for Your Business** in Columbus. This FREE workshop will discuss how new and existing business owners can protect their assets and investments in the business. To register, please visit [here](#).

April 27, 2018 – Frost Brown Todd will be hosting a **Labor and Employment Law Seminar** in West Chester. This event will cover a variety of topics including the Fair Credit Report Act, FMLA and ADA Landmines, Effective Performance Appraisals, Immigration, Traditional Labor Law, and more! Registration details will be forthcoming.

April 28, 2018 – The Wright State Patent & Trademark Resource Center will be hosting **Trademark Basics** in Dayton. This FREE workshop offers basic trademark information, the difference between federal registration, state registration, and common law marks, as well as search techniques using the USPTO website and databases. To register, please contact [Ran Raider](#) at 937-775-3521.

May 1, 2018 – The Small Business Administration (SBA) will be hosting **Financing Your Business** in Dayton. This FREE workshop will feature several panels of lending institutions who will discuss traditional and alternative lending, as well as a panel of small businesses who will discuss their own experiences. To register, please visit [here](#).

May 1-2, 2018 – The Small Business Administration (SBA) and the Ohio Development Services Agency will be hosting the **Ohio Business Matchmaker** in Dayton. This premier event will provide small businesses the opportunity to meet with government procurement officials and prime contracts, as well as to learn how the process of government contracting. To register, please visit [here](#).

FedEx Small Business Grant Contest

The FedEx Small Business Grant Contest recognizes and rewards incredible small businesses from across the country. Small businesses will have the chance to win a \$25,000 grant plus \$7,500 in FedEx Office print and business services. Applications are due by March 28, 2018. To learn more and to apply, please visit [here](#).

Need Help Marketing Your Products or Services Internationally?

The **International Market Access Grant for Exporters (IMAGE)** program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA Resource Guide for Businesses and Communities

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

<http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf>

For questions about the guide, please contact Pejmaan Fallah at Pejmaan.Fallah@epa.ohio.gov or (614) 644-3666.

Dayton Better Business Bureau and Women in Business Networking Programs

The BBB and WiBN host **Hot Topics Koffee Talks** in various locations in the region. All Koffee Talks are from 8:00am-9:30am. Below is the on-going schedule:

1st Friday – Springboro and Preble County

2nd Friday – Centerville and Springfield

3rd Friday – North Dayton and West Chester

4th Friday – Beavercreek and Oakwood

For information on speakers and how to register, please visit <http://www.bbb.org/dayton/events/>.

USDA Rural Development Business & Cooperative Programs

Rural Development is pleased to announce important changes to the Business & Industry (B&I) Loan Guarantee Program. These changes will better serve rural communities by helping lenders provide loans to businesses and helping to increase employment opportunities for rural residents. These changes include but are not limited to:

- Removal of the U.S. Citizenship requirement for companies wanting to use the B&I loan guarantee to increase employment in rural areas. The applicant company will need to demonstrate the loan funds will remain in the United States and will be invested in the rural community to create and retain employment opportunities.
- Owner subordinated debt may be included as equity provided the debt was established in exchange for cash and the debt remains in the company for the life of the guaranteed loan. This change can help applicants meet the minimum tangible balance sheet equity requirements of the program. Minimum tangible balance sheet equity for an existing business is 10% while a startup business is 20%. All financial statements must be prepared according to Generally Accepted Accounting Principles.
- New Market Tax Credit projects are now be eligible for assistance through the B&I program. Subordinated debt made by the Community Development Entity can be considered as equity into a project. This is another means of helping the business meet the minimum tangible balance sheet equity requirements.
- The guarantee fee can be reduced to 1% of the guaranteed portion for businesses that support value added agriculture; promotes access to healthy foods; or is a high impact business development investment.

- Loan guarantees can for agricultural production can be 50% or \$5MM, whichever is less, of vertically integrated businesses. This is a substantial increase from the previous agricultural production maximum amount of \$1,000,000.

Should you have any questions regarding these changes or if you would like additional information on the B&I Loan Guarantee Program, please contact one the Business Programs Staff listed below. We are willing to provide training or outreach on these new regulations should that be necessary to effectively implement this program within your organization.

Christie Hooks	Christie.Hooks@oh.usda.gov	614-255-2397
Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit [here](#). Topics include healthcare, contracting, financing, and more.

Small Business Seminars – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit [here](#).

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit [here](#). To see a list of upcoming trade missions through Commerce, please visit [here](#) and for upcoming webinars, please visit [here](#).

Alexander Kohls
U.S. Small Business Administration (SBA)
Dayton Senior Area Manager
District International Trade Officer
200 West 2nd Street
Office 400
Dayton, OH 45402
Alexander.Kohls@sba.gov
614-633-6372

Follow the U.S. Small Business Administration:





**Dayton
Regional
Green**

March 2018 Newsletter

News
Bring Your Green Updates
Green Events

GREEN BUSINESS CERTIFICATION PROGRAM

Commercial Energy Audit Assistance

EXCLUSIVELY OFFERED TO DRG GREEN CERTIFIED BUSINESSES!



DRG Green Business Certification program requires an ASHRAE Level 1 energy audit for businesses that have control over building and equipment upgrades in their facility. However; Dayton Regional Green and DP&L provide exclusively offered free and subsidized energy audits!

[See More Here](#)

[Enhanced Rebates](#)

[View an Example Project](#)

Newly Green Certified Businesses:

- **Marianist Mission**
- **Fairhaven Church**
- **The Plastic Lumber Store, LLC**
- **Njoy Njoy Inc.**
- **Partial To Pie Bakery**
- **The Event Connections**
- **NCR Country Club**
- **Dayton Montessori Society**

Thinking about green certification but wanting to know what's involved first?

[View Our Checklist](#)



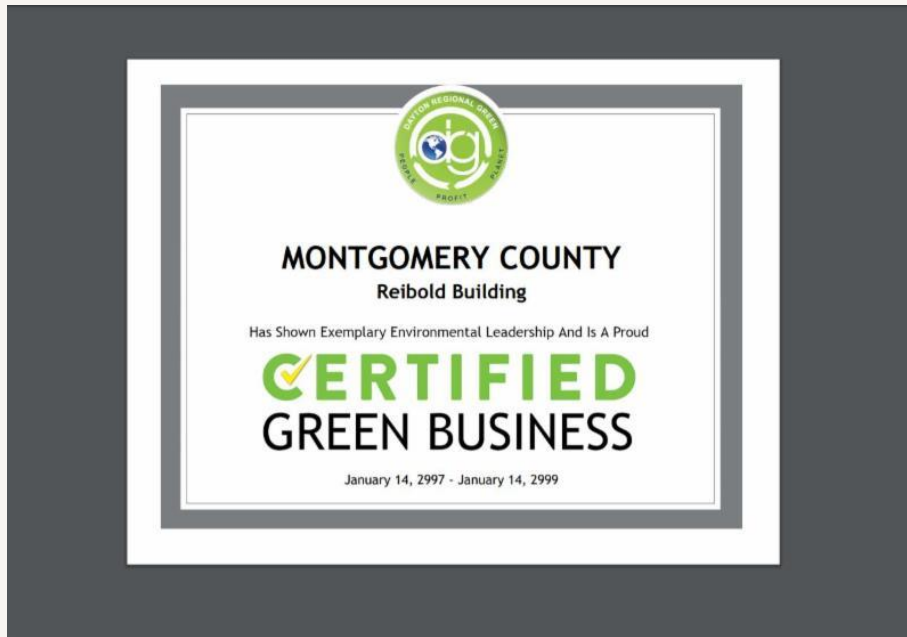
GREEN BUSINESS CERTIFICATION NEWLY ADDED FEATURES:

GREEN B2B

Green certified businesses have access to a private online page where they can share their contact information with others in this network to help market their business, create online offers and view available offers.

DOWNLOAD YOUR GREEN CERTIFICATE

You can download your green certificate to post at your work place right from your online account! Simply log in to your page, go to ACCOUNT OVERVIEW, select your building and download your green certificate from DOWNLOADS.



DOWNLOAD AN ENVIRONMENTAL POLICY STATEMENT

Your green certification will automatically create an environmental policy statement to inform your customers, employees and clients of your environmental stewardship. Log in to your page, go to ACCOUNT OVERVIEW, select your building and download your policy!

[View Sample Policy](#)

BRING YOUR GREEN 2.0 UPDATES

2nd Quarter Award Luncheon

Congratulations to **Lexis Nexis** and **Beavercreek High school** for winning the 2nd quarter awards for Bring Your Green 2.0 challenge in their waste reduction efforts.



What a great turnout! 120+ attended the luncheon to take a look at the issue of waste in our society and what businesses, organizations and individuals are doing to move the needle.

View presentations:

TRUE - Zero Waste Certification

Lexis Nexis

Kroger: Zero Hunger, Zero Waste



You Can't Manage What You Don't Measure!

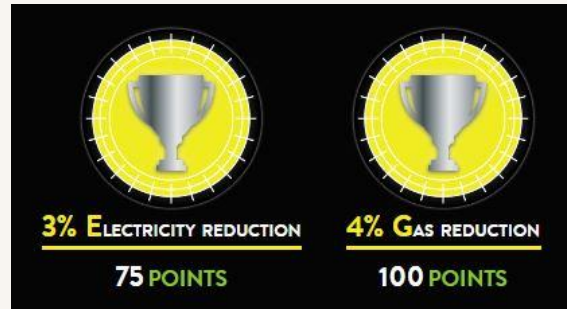
BYG participants are tracking their progress in energy, water, and waste reduction on this easy to use online platform. Thomas Blurton gave a fast training session at the luncheon on water and waste reduction tracking.

BYG Water and Waste Tracking Presentation



Challenge Midpoint Energy Verification

BYG participants are almost at the halfway point in their tracking. To verify and confirm results from contestants' energy savings, we will confirm reported gas and electricity usage data to data received from DP&L and Vectren for accurate verification (for Vectren and DP&L customers). We will do this once again at the conclusion of the challenge! Keep that in mind if you notice your percent reductions changing.



[Questions? Contact Us](#)

GREEN EVENTS

7th Annual Miami Valley Leave No Child Inside Summit

March 10, 2018 (9:30am – 5:00pm)

Where: Dayton Metro Library, Main Branch,
215 East Third Street, Dayton, Ohio

Join the movement to help our children spend more time playing outside making them happier, healthier and smarter. Summit features morning workshops, award presentations, youth panel discussion and a special keynote: Building Brains through Outdoor Play by Dr John Duby.

[Register Here](#)

Symposium on Sustainability in Health Care

March 20, 2018 (8:00am – 6:00 pm)

Sharonville Convention Center

Earn ACHE F2F CEs, AIA LU/HSWs, GBCI CEs and PDHs

Heapy Engineering is hosting the 8th Annual Symposium on Sustainability in Health Care (SSHC-18). The SSHC is an educational event for Healthcare providers and industry partners. Again this year, ACHE (American College of Healthcare Executives) will be joining the Symposium as an Education Partner.

[Register Here](#)

Sustainability Roundtable | Textile Recycling

March 21, 2018

9:00 am to 11:00 am

Miami Valley Regional Planning Commission

10 N. Ludlow Street, Suite 700, Dayton, OH 45402

Lake Conference Room

A panel presentation and discussion with Rumpke Waste & Recycling, Montgomery County Solid Waste District, Cincinnati's Office of Environment and Sustainability, and Simple Recycling. Moderated by the Association of Ohio Recyclers.

Learn about the impacts of the "National Sword" (China's customs inspection program), Cincinnati's experience launching a free curbside textile recycling program, local recycling efforts and other waste reduction and recycling tips.

The session is free, but preregistration is required. Light refreshments will be served. Attendees are responsible for parking costs.

[Register Here](#)

FOLLOW US



I HAVE DECIDED TO START MY OWN BUSINESS DO I NEED AN ATTORNEY?

Advocates for Basic Legal Equality, Inc. (ABLE) is collaborating with private attorneys and community partners to provide a series of workshops addressing some of the most common legal issues faced by low-income small business entrepreneurs and small nonprofits.

Join us for the FIRST SESSION of:

Frequently Asked LEGAL Questions Small Business Workshop

Wednesday, March 14, 2018 | 8:30 a.m. to 10:30 a.m.

The Entrepreneurs Center/SBDC

714 E. Monument Ave., Dayton OH

What will you learn throughout this series?

- The basics of business formation
- Whether your business should be an LLC, S-Corp, C-Corp, partnership, or non-profit
- Basic tax issues related to your business entity
- How to start an immigrant-owned business
- How to protect your personal assets
- The risks of oral contracts and why a lawyer should review your contracts
- Laws about hiring and firing employees and contractors, and what you can be fired for as an employee
- Zoning and permitting for your business location... **and much more!**

The sessions are FREE to the public but pre-registration is required.

Space is limited. Applicants will be accepted on a first-come, first-registered basis.

To register, contact Jackie Radebaugh at jradebaugh@ablelaw.org, or go to <https://www.surveymonkey.com/r/6X8L6TF> to complete the online pre-registration form.

Next workshop sessions: April 4, May 2, June 6.

Co-sponsored by:



Advocates for Basic
Legal Equality, Inc.

Advocates for Basic Legal Equality, Inc. (ABLE) is a nonprofit regional law firm that provides high quality legal assistance in civil matters to help eligible low-income individuals and groups in western Ohio achieve self-reliance, equal justice, and economic opportunity. With the objective of supporting and promoting low-income individuals' participation in and benefit from development within their own communities, ABLE is committed to providing technical and legal support for low-income entrepreneurs beginning or struggling to maintain a small business, particularly focusing on historic gaps in legal counsel to low-income and minority small business owners and institutionalized barriers to success.

www.ablelaw.org   ABLELawInc



NFPA WORKSHOP

NATIONAL FIRE PROTECTION ASSOCIATION CODES AND STANDARDS
in the **HEALTHCARE ENVIRONMENT**



- **REVIEW CODE REQUIREMENTS**
- **DISCUSS CHALLENGES**
- **EXAMINE HOW THEY WORK**

2.5 AIA LU/HSW, PDHs, GBCI CEs*

DAVE DAGENAIS BS, CHSP, CHFM, FASHE

Director of Plant Operations and Security
Wentworth Douglass Hospital, Dover, NH

2018

Symposium on **Sustainability** in **HEALTH CARE**

TUESDAY - **MARCH 20, 2018**

SHARONVILLE CONVENTION CENTER - **8 AM - 6 PM**

REGISTER NOW

AGENDA

- 8:00 AM - 10:30 AM **NFPA Codes and Standards in the Healthcare Environment Workshop** (*additional cost of \$99)
(2.5 AIA LU/HSW, PDHs, GBCI CEs*)
- 9:30 AM - 11:30 AM **Trade Show, Networking**
- 11:30 AM - 1:00 PM **Keynote Lunch**
(1.5 AIA LU/HSW, PDHs, GBCI CEs*)
- 1:00 PM - 2:00 PM **Trade Show, Networking**
- 2:00 PM - 3:30 PM **Educational Tracks**
A. Joint Commission Resources Program
(1.5 AIA LU/HSW, PDHs, GBCI CEs*)
B. Reinventing Customer Service in Healthcare:
Lessons Learned from the Best
(1.5 ACHE F2F, AIA LU/HSW, PDHs, GBCI CEs*)
- 3:45 PM - 5:15 PM **Educational Tracks**
A. Critical Power needs to meet NFPA/Joint Commission Requirements in the Healthcare Environment
(1.5 AIA LU/HSW, PDHs, GBCI CEs*)
B. Telemedicine in Healthcare Delivery System
(1.5 ACHE F2F, AIA LU, PDHs, GBCI CEs*)
- 5:00 PM - 6:00 PM **Networking Happy Hour**
- *GBCI Pending

EDUCATION SPONSOR



GREEN SPONSORS



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Melink Corporation

P & R Communications

Riffle & Associates, Inc.

BWA South

Climate Conditioning / Uptime Solutions

Dayton Regional Green

DIRTT Environmental Solutions

Eldon Water

ESCO Communications

Gilford Johnson Flooring

Heapy Engineering

Inpro Corporation

Johnson Controls, Inc.

Kohler Co.

Lathrop Trotter

Solid Blend Technologies

Source One Contract

SIKA Sarnafil Roofing

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THP Limited

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USGBC SW Ohio Region

Validated Custom Solutions

Waibel Energy Systems

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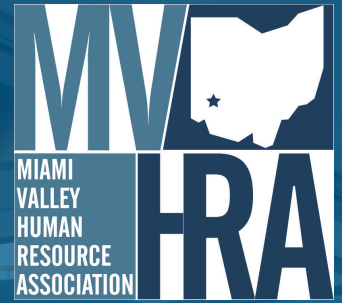
**For questions on this event or
for information on becoming a **Sponsor** or **Exhibitor**,
please contact lddahm@heapy.com**

*If a colleague is interested in this event, click on the share button at the top to
forward this information through LinkedIn, Facebook or Twitter.*



Dayton Area Chamber of Commerce

The Voice of Business



2018 HUMAN RESOURCES FORUM



Topics include:

Thursday, March 22, 2018 7:30 AM - 1:30 PM

7:30 AM - Registration and Breakfast

8:00 AM - Program Begins

Crowne Plaza Dayton

33 E. Fifth Street, Dayton, OH 45402

Dayton Area Chamber Members: \$50

Non-members: \$75

Closing Dayton's talent gap

Sexual Harassment: are you prepared for #MeToo?

How to empower the workforce to prevent prescription drug misuse

Exhibitor slots are still available!

Contact Jessica Wagner at

jwagner@dacc.org for

more information.

Register online via the Event Calendar at DaytonChamber.org

===== SHRM credit is pending =====

Sponsored by:



COOLIDGE WALL
A Legal Professional Association





**The U.S. Commercial Service &
The Troy Area Chamber of Commerce
Announce a Small Business Workshop featuring
U.S. Congressman Warren Davidson
The Crystal Room - Troy, Ohio
Friday, March 23rd, 9:00am – 11:30am**

About the event:

Congressman Warren Davidson (OH-8), members of his staff, the Troy Area Chamber of Commerce, the Small Business Administration (SBA), the U.S. Department of Commerce’s U.S. Commercial Service, Ohio SBDC Export Assistance Network, Wright State University, International Trade Administration, FASTLANE, located at University of Dayton Research Institute (UDRI) and the Air Force Research Laboratory (AFRL) Small Business Programs will be on hand at this seminar to discuss opportunities for small- and medium-sized businesses.

Topics will include:

- Export assistance and increasing your export sales
- Loan programs and financial assistance
- Grants to offset costs of increasing exports
- Business plan development
- Manufacturing assistance
- Small Business Programs with AFRL
- Workforce development and supply chain optimization

This event is free and open to the public

What: Resources and assistance for your business hosted by the U.S. Commercial Service, U.S. Department of Commerce and the Troy Area Chamber of Commerce

Where: [The Crystal Room](#), 845 W Market St, Troy, OH 45373 (937) 552-7680

When: Friday, March 23, 2018, 9:00am – 11:30am
(registration and networking starts at 8:30am)

RSVP here: <http://bit.ly/2EaXPGP>

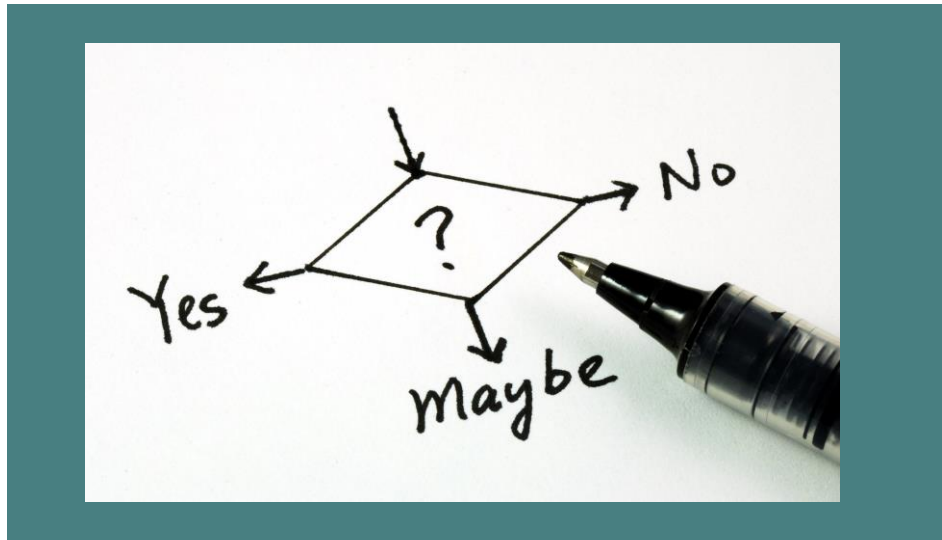
Questions? Call Debbie Dirr at 937-775-4836 or email: Deborah.Dirr@trade.gov



Small Business
Development Centers
Export Assistance Network



*SBA's participation or support
is not an endorsement of any
product, service or entity*



SAVE THE DATE
APRIL 5TH 2018
7:30–9:00 AM

Workplace Decisions & Actions to Prepare for Ohio's Medical Marijuana Law

Presented by: Karen Pierce, *Managing Director of Policy Development & Training - Working Partners®*

September 8, 2018 is the deadline for Ohio's medical marijuana law (Ohio HB 523) to become fully operational. As employers, you've got some prep work to do! Before September, employers must make a few key decisions – *then act on* – how they will respond to the law. But these decisions need to be based on more than personal opinion and assumptions about marijuana and its application as medicine. Decision-makers need to consider the operational, financial, and workforce implications that can ultimately impact workforce readiness, drug-free workplace programs, and bottom lines.

In this session, *Working Partners®* will discuss the law through a business lens, share protections the law affords employers, pose realistic scenarios for practical understanding, and offer a roadmap to begin navigating these decisions and actions.

Cost: \$20 (includes breakfast and parking) | April 5th, 2018 | 7:30-9:00 a.m. | Location: TBD | Registration Info Coming Soon

Questions: Contact Ashley Mack, Program Coordinator, Montgomery County Alcohol, Drug Addiction & Mental Health Services (ADAMHS)

P: 937-443-0416 ext. 121; Email: amack@mcadamhs.org